

Business update & financial results

9M 2024

Martha
Living with depression

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Agenda for today



Overview & Conclusion

Charl van Zyl
President & Chief Executive Officer



Business Update

Thomas Gibbs
Executive Vice President Head of Lundbeck US

Michala Fischer-Hansen
Executive Vice President Europe & International Markets



R&D Update

Johan Luthman
Executive Vice President
Head of Research & Development



Financial Update & Outlook

Joerg Hornstein
Chief Financial Officer
Executive Vice President, Corporate Functions

Strong performance across the business in 9M 2024

HSR waiting period has expired and Longboard deal remains on track for an expected December 2024 closing

Solid operational performance

- Revenue grew 13% to DKK 16.5bn
- Adjusted EBITDA grew in line with revenue
- Adjusted EBITDA margin reached 31.6%
- Raised lower end of FY2024 guidance range



Strong growth of strategic brands

- Accelerating growth for strategic brands (+21%)
- Exceptional Vyepti growth of +76%
- Strong growth for Rexulti (+16%) driven by AADAD



Achieved key R&D pipeline milestones

- In the pivotal *SUNRISE* trial, Vyepti significantly reduced mean monthly migraine days compared to placebo
- Amlenetug ready to start phase III
- Bexicaserin *DEEp* phase III program started by Longboard¹



All growth rates shown at constant exchange rates (CER). HSR: Hart-Scott-Rodino. TED: Thyroid Eye Disease. 1) Longboard transaction subject to deal closure. Expected December 2024.

Our strategic brands supporting our ambition to be a leader in neuroscience

Thomas Gibbs, Executive Vice President, Head of Lundbeck US

Michala Fischer-Hansen, Executive Vice President, Europe & International Markets

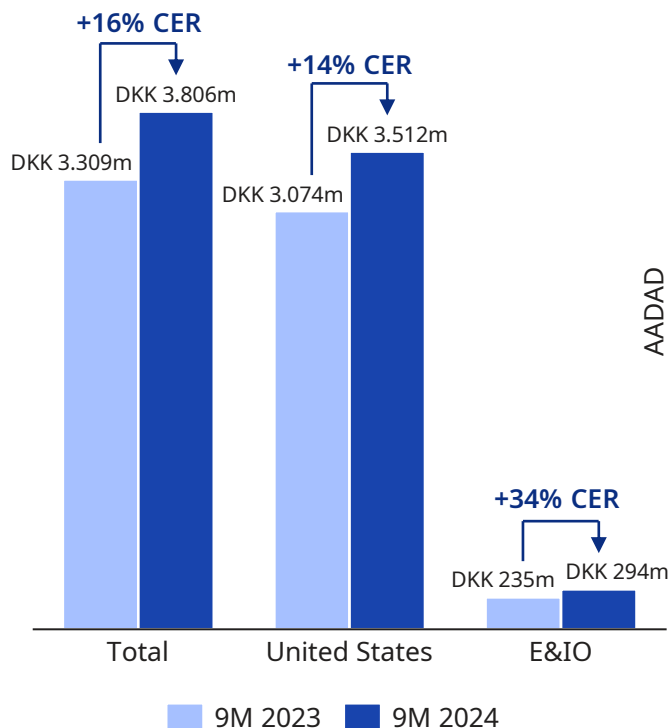


Rexulti delivers strong performance in 9M 2024

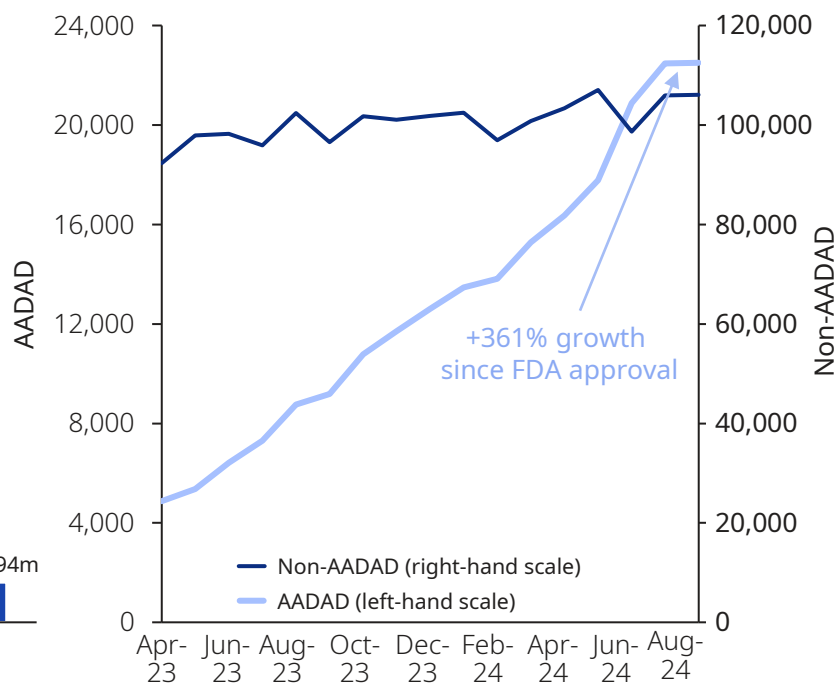


U.S. TRx growth of 20% in Q3 2024 versus prior year

Global reported revenue DKKm



Monthly claims volume by indication AADAD Launch – July 2024



Continued growth mainly driven by increased penetration in AADAD in US

Brand performance

- Rexulti U.S. TRx share at all-time high (2.32%)
- Revenue growth accelerated to 22% during Q3 2024 vs. prior year
- Strong demand growth in markets such as Brazil, Canada and Mexico
- AADAD represents 17.5% of total brand TRx and 22% of NBRx in the U.S.
- AAD/AADAD recently approved in Australia, Israel, Malaysia, Singapore and Switzerland

IQVIA source of business indication level data in the U.S., Latest month available: July 2024. AADAD market share in the antipsychotic market. IMS NPA data, January 2024. AADAD: Agitation associated with dementia due to Alzheimer's disease. LTC TRx: Long term care prescription volume.

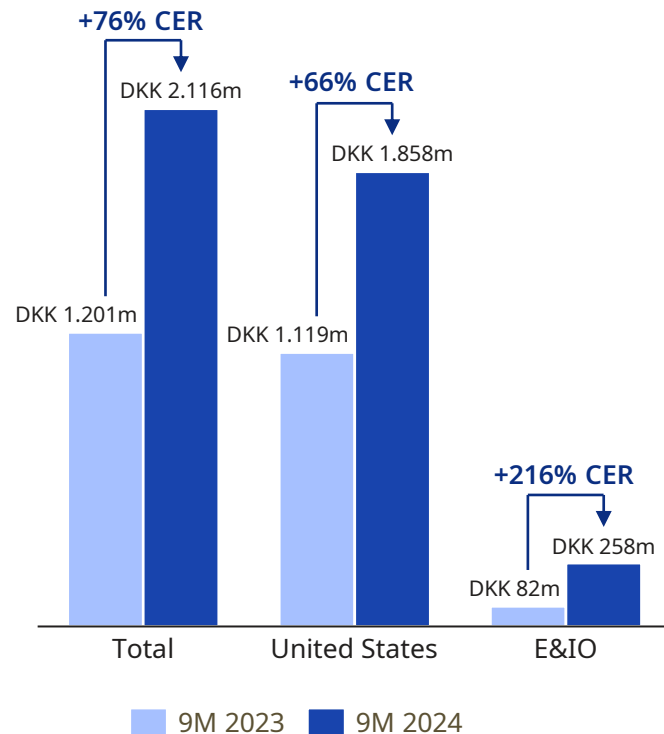
Continued very strong growth momentum



Growth supported by robust adoption in key prioritized markets

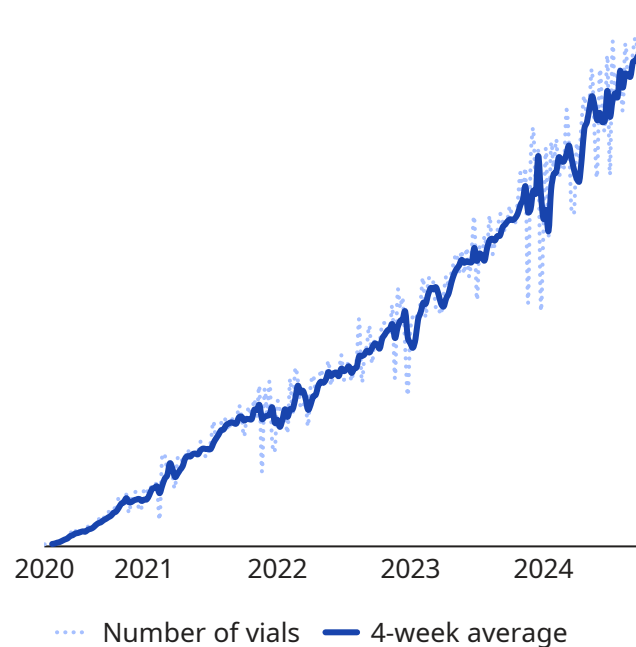
Global reported revenue

DKKm



Vyepti demand in the U.S.

Vials volume uptake since launch¹



Full investment behind the brand continues to drive growth

Brand performance

- The global aCGRP market growing 22% (volume) with ex-U.S. markets growing ~37% and represents 15% of sales²
- Vyepti breadth and depth fundamentals are favorable with growth from both new and existing prescribers
- Weekly market share in the U.S. hit an all-time high of 9.4% during September
- Best in class 12-month persistency in U.S. indicates high HCP and patient satisfaction
- Significant growth also ex-U.S.: Key contributors are Canada, France, Spain, Germany and U.A.E.
- Significant opportunity in Asia

1) Wholesale data, Latest month available: October 18, 2024. 2) Moving Annual Total (MAT) August 2024. Longitudinal Access and Adjudication Data (LAAD) in medical (Mx) claims data + Rx data in the U.S. aCGRPs Normalized Units IQVIA Xponent (retail) + DDD (non-retail) data in the U.S.



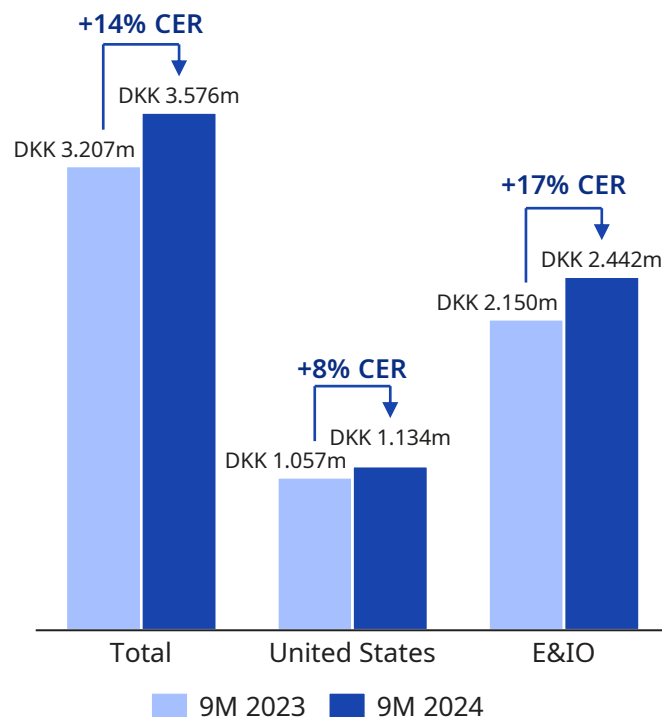
Strong performance across key markets

Continued double digit growth in most markets in E&IO with 10 years since launch



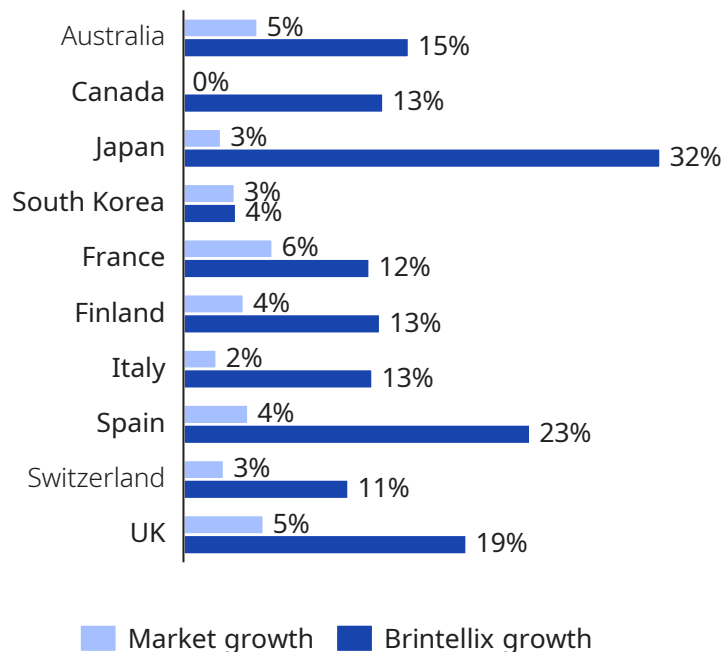
Global reported revenue

DKKm



Growth in key markets

MAT Volume growth



Strong momentum in Europe and International Markets

Brand performance

- Europe up 17% CER driven primarily by Spain (+27%)
- International Operations up 17% CER with China growing 36% and Japan 21%
 - Japan growing 32% (MAT volume), market exclusivity extended by two years
- U.S. up 8% CER showing robust performance due to favorable GtN comparison

IQVIA volume data in treatment days (DDDs), MAT: Moving Annual Total (April 2024). GtN: Gross-to-net



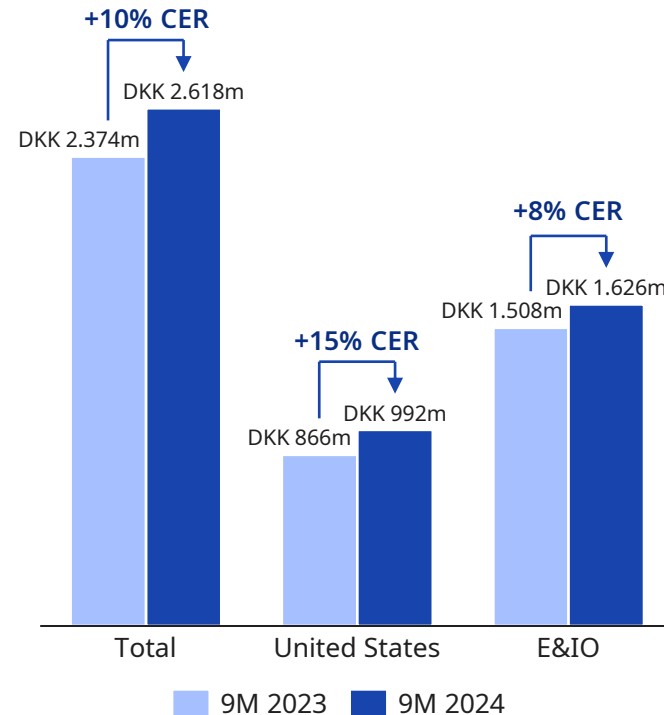
Solid performance contributed by all markets

aLAI accounts for ~38% of total market value and continues to outgrow oral atypicals



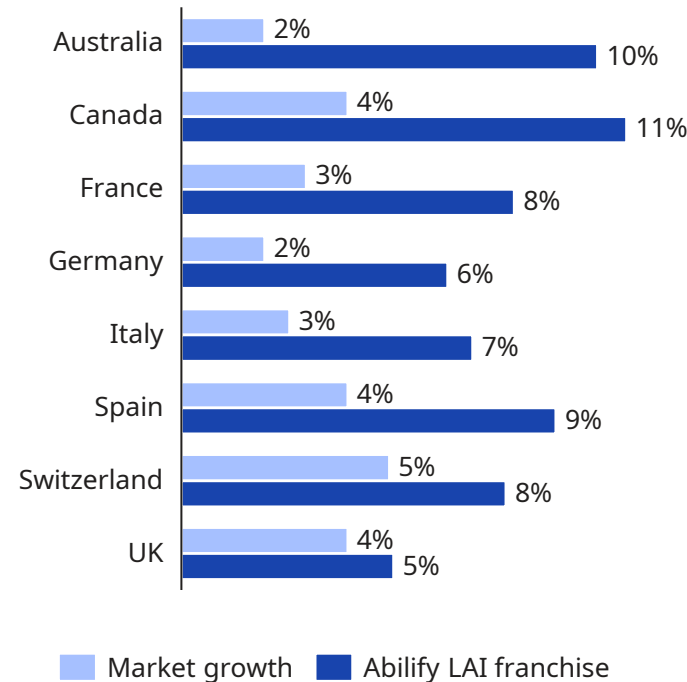
Global reported revenue

DKKm



Growth in key markets

MAT volume growth



Double-digit growth driven by strong performance

Brand performance

- LAI market share above 30% in more than half of the markets
- Strong performance in most markets, such as the U.S., Spain, Canada and Australia
- Abilify Maintena 960mg launched in 11 European markets since June 2024, feedback positive and conversion according to expectations
- Abilify Asimtufii represents 15.2% of the NBRx for Abilify LAI franchise and 10.6% of the total volume
- Abilify LAI franchise continues to grow due to increasing conversions to Abilify Asimtufii from oral aripiprazole

IQVIA volume data in treatment days (DDDs). LAI: Long-acting injectable. MAT (Abilify Maintena only): Moving Annual Total (August 2024)

R&D update and outlook

Johan Luthman, Executive Vice President, Head of R&D



The R&D pipeline progress continues

Key regulatory activities and major events



Bexicaserin

- Phase III program: *DEEp SEA* (n=160 DS patients¹) has been started by Longboard; *DEEp OCEAN* starting up²

Lu AG22515 (CD40L blocker)

- PoC study initiated in Q3 2024 in TED

Amlenetug

- *MASCOT* phase III trial in MSA with highly innovative approach including Bayesian statistics starting up

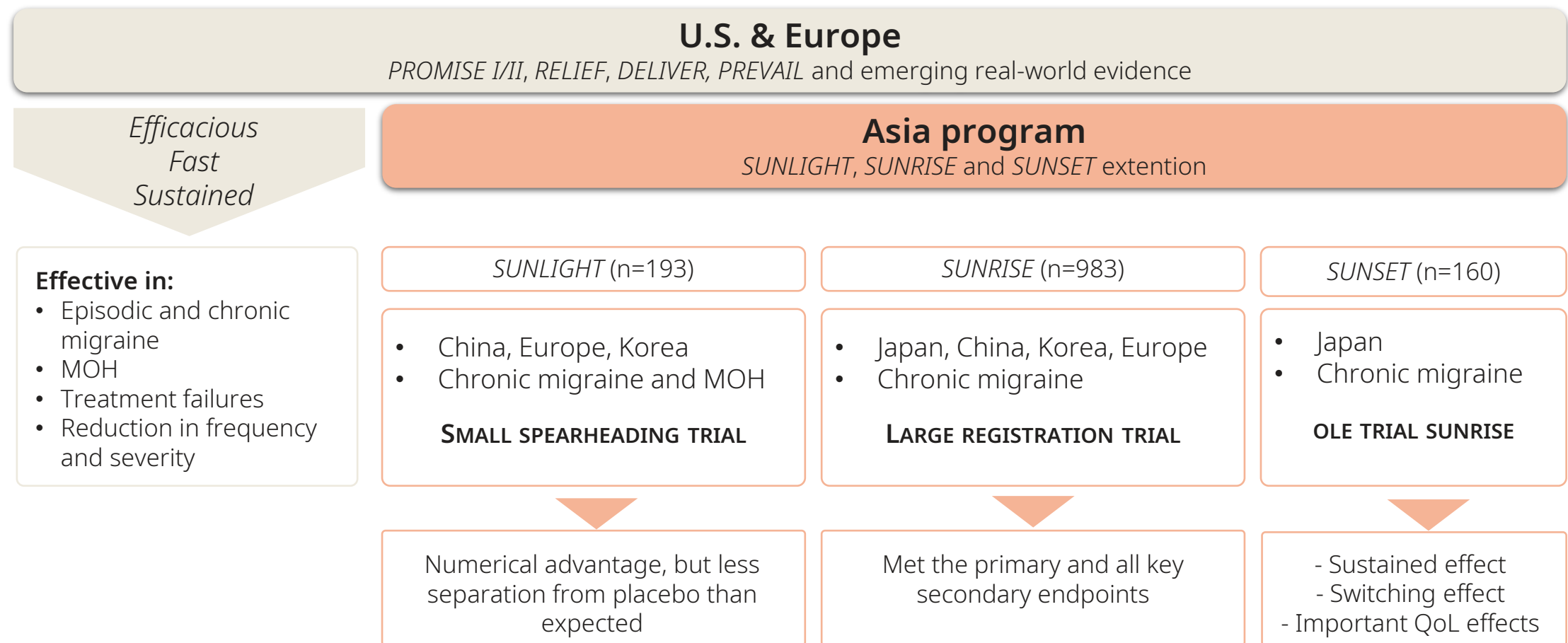
Vyepti

- Asian *SUNRISE* trial: Vyepti significantly reduced mean monthly migraine days compared to placebo
 - All key secondary efficacy endpoints were met
 - Treatment was well-tolerated

1) NCT06660394. 2) Subject to deal closure. Expected December 2024. DS: Dravet Syndrome. TED: Thyroid Eye Disease. MSA: Multiple System Atrophy. PoC: Proof of Concept.

The *SUN* Program - Adding to Vyepti's strong profile

Adaptive program utilizing learnings on geography and trial population

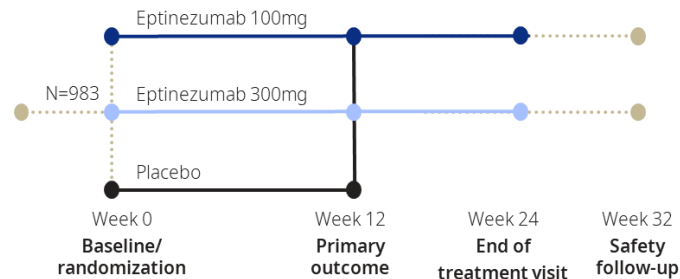


MOH: Medication-overuse headache. OLE trial: Open Label Extension trial. QoL: Quality of life

Vyepti met the primary endpoint in *SUNRISE*

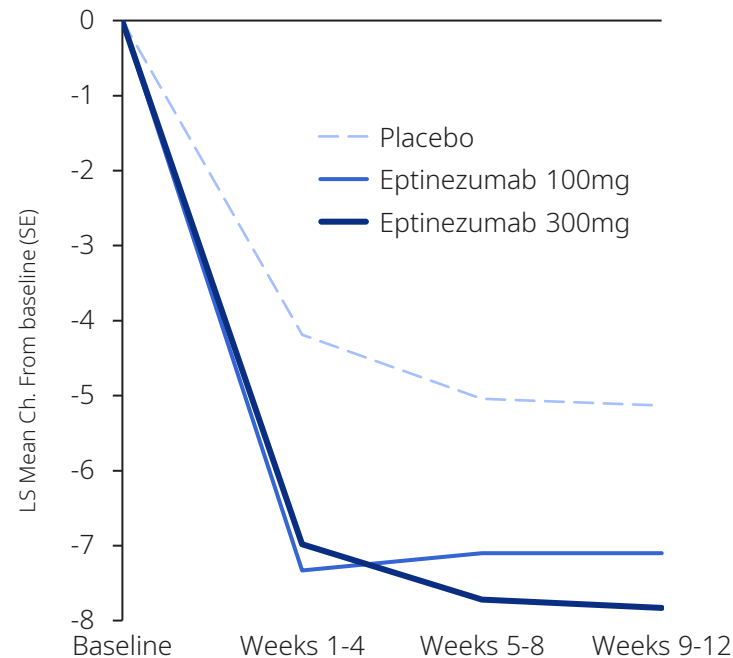
All key secondary endpoints met as well

SUNRISE trial design



Interventional, randomized, double-blind, parallel-group, placebo-controlled trial to evaluate efficacy and safety of eptinezumab for the preventive treatment of migraine

Change from baseline in MMD 4-week intervals (FAS, MRMM)



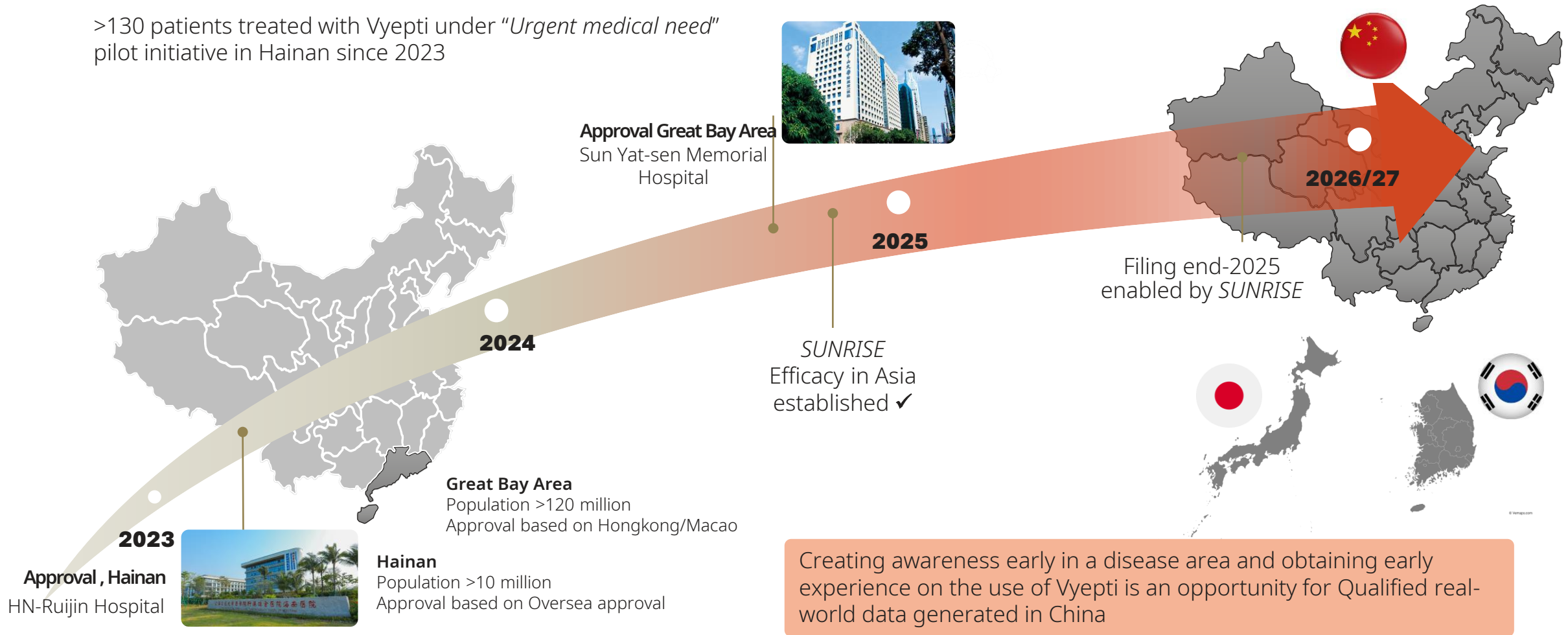
- Primary endpoint showing statistically significant reductions in MMD, with both doses showing robust separation from placebo over weeks 1-12:
- Mean reductions in MMDs were -7.5 for eptinezumab 300mg and -7.2 for eptinezumab 100mg compared to -4.8 days for placebo*
- Demonstrates efficacy for all key secondary endpoints for both eptinezumab 300mg and 100mg
- No new safety signals or safety concerns with eptinezumab
- *SUNRISE* read-out provide basis for the registration package to be submitted towards the end of 2025

*) $p < 0.0001$ and $p < 0.0001$ for 300 mg and 100 mg vs placebo, respectively. MMD: Monthly Migraine Days

SUNRISE enables broader access of Vyepti in Asia

From Early Patient Experience Pilot Programs in China to broader filing in Asia

>130 patients treated with Vyepti under “Urgent medical need” pilot initiative in Hainan since 2023



Financial results and outlook

Joerg Hornstein, Chief Financial Officer



Accelerating growth of strategic brands

Continued strong growth momentum driven by strategic brands constituting 74% of sales

Key figures

DKKm



| | 9M 2024 | 9M 2023 | Change (CER) ¹ | Change (DKK) |
|--------------------------------|---------|---------|---------------------------|--------------|
| Revenue | 16,463 | 14,934 | 13% | 10% |
| Gross margin | 80.8% | 78.1% | | +2.7pp |
| Adjusted gross margin | 88.5% | 89.3% | | (0.8pp) |
| Sales and distribution (S&D) | 5,746 | 5,297 | 10% | 8% |
| Administrative expenses | 1,080 | 915 | 19% | 18% |
| Research and development (R&D) | 3,385 | 2,481 | 36% | 36% |
| EBITDA | 4,495 | 4,463 | 6% | 1% |
| EBITDA margin | 27.3% | 29.9% | | (2.6pp) |
| Adjusted EBITDA | 5,196 | 4,859 | 12% | 7% |
| Adjusted EBITDA margin | 31.6% | 32.5% | | (0.9pp) |

Comments

- **Revenue:** continued strong performance across all strategic brands
- **Adjusted gross margin:** higher raw material and manufacturing costs due to inflation in H1 2024 partially offset by a favorable volume and mix impact
- **S&D costs:** continued investments in Vyepti and Rexulti promotion activities in the U.S.
- **Administrative expenses:** higher legal costs in H1 2024
- **R&D costs:** increase mainly due to pipeline progression, especially with anti-PACAP and anti-alpha-synuclein mAb as well as the effect of the impairment loss of DKK 547m
- **Adjusted EBITDA margin:** impacted by inflation on manufacturing costs, higher R&D costs and unfavorable FX and hedging effects

(1) Growth at CER does not include effects from hedging.

Adjusted EPS growth in line with underlying performance

Solid improvement in the financials

Net profit & EPS

DKKm



| | 9M 2024 | 9M 2023 | Change (DKK) |
|-----------------------------------|--------------|--------------|----------------|
| EBIT | 3,093 | 2,964 | 4% |
| <i>EBIT margin</i> | <i>18.8%</i> | <i>19.8%</i> | <i>(1.0pp)</i> |
| Net financials, (income)/expenses | 54 | 146 | (63%) |
| Profit before tax | 3,039 | 2,818 | 8% |
| Income tax | 486 | 662 | (27%) |
| <i>Effective tax rate (%)</i> | <i>16.0%</i> | <i>23.5%</i> | |
| Net profit | 2,553 | 2,156 | 18% |
| Adjusted net profit | 3,911 | 3,620 | 8% |
| EPS (DKK) | 2.57 | 2.17 | 18% |
| Adjusted EPS (DKK) | 3.94 | 3.65 | 8% |

Comments

- **EBIT:** Reflecting the strong growth partially offset by higher OPEX as well as the effect of the impairment loss
- **Net financials, expenses:** Positive development in interest income offset by unfavorable currency impact
- **Effective tax rate:** positively impacted by the reversal of an uncertain tax position of DKK 283m related to a tax audit closed in the third quarter of 2024
- **Adjusted EPS:** Reflects adjusted EBITDA performance and a positive development in net financials

Lundbeck in a strong net cash position

Strong cash flow provide flexibility

Cash flow

DKKm



| | 9M 2024 | 9M 2023 |
|--|--------------|--------------|
| EBIT | 3,093 | 2,964 |
| Adjustments for non-cash items | 2,324 | 1,888 |
| Change in working capital | (559) | (1,311) |
| Cash flows from operations | 4,858 | 3,541 |
| Other changes in operating activities | (378) | (402) |
| Cash flows from operating activities | 4,480 | 3,139 |
| Cash flows from investing activities | (346) | (362) |
| Cash flows from operating and investing activities (free cash flow) | 4,134 | 2,777 |
| Cash flows from financing activities | (808) | (2,064) |
| Net cash flow for the period | 3,326 | 713 |
| Net cash/(net debt) | 3,982 | (46) |
| Net debt/EBITDA | ~(0.8x) | ~0.0x |

Comments

- **Cash inflow from operating activities:** a combination of higher EBIT, lower inventory build-up and short-term liabilities
- **Cash outflow from investing activities:** stable and mainly impacted by capital expenditures
- **Cash outflow from financing activities:** driven by lower debt due to RCF being fully repaid in 2023 offset by higher dividend payment in March 2024

Raised lower end of financial guidance range for 2024

Expected deal closure of Longboard reflected in updated soft guidance parameters

Guidance FY2024



**Previous
guidance**

**Revised
guidance**

Total revenue
growth (CER)

11% - 14%

12%



14%

Adjusted EBITDA
growth (CER)

15% - 20%

17%



20%

Other relevant financial information



Total revenue growth at reported¹

Around 3%-points lower than CER

Adjusted EBITDA growth at reported¹

Around 8%-points lower than CER

Adjusted gross margin²

88% to 89%

R&D costs

DKK 4.4 to 4.6 billion

Depreciation & amortization

DKK 1.8 to 2.0 billion

Net financial, (expenses)/gains

DKK -50 to -100 million

Effects from hedging (losses)/gains

DKK -20 to -45 million

Effective tax rate

13% to 15%

Net cash/(net debt)³

DKK -12 to -13 billion

Guidance FY 2024 based on organic development; (1) Includes effects from hedging and exchange rate impact; (2) Adjusted gross margin is the gross margin excluding depreciation and amortization and other adjustments linked to sales; (3) Net cash/(net debt) is defined as Interest-bearing debt, cash, cash equivalents and securities, net. Reflects the Longboard acquisition.

Conclusion

Charl van Zyl, President & Chief Executive Officer



Lundbeck becoming a Focused Innovator

Accelerating pipeline momentum, disciplined investment to fuel growth



Secure long-term growth

- Robust sales growth provides room for investments in sales & promotion and R&D
- Maximizing strategic brands - key brands continue strong growth



Lead with focused innovation

- Continue R&D progression for mid- and long-term innovation
- The pivotal *SUNRISE* trial with Vyepti showed strong headline results
- Bexicaserin¹ supports ambition of four phase III projects in 2026



Deliver sustainable profitability

- Confidence in FY2024 guidance and near to mid-term growth
- Ambitious capital reallocation program initiated

(1) Subject to deal closure. Expected December 2024.

Q&A

Appendix

A news-rich period ahead

Key events in pipeline progression

| Project | Area | Milestones | | |
|---|---|---|---------------------------------|-----------|
| Eptinezumab (anti-CGRP mAb) | Migraine prevention (<i>SUNRISE</i>) |  | Pivotal Read-out | Q4 2024 ✓ |
| Bexicaserin ¹ (5-HT _{2C} agonist) | DEEs (<i>DEEp program</i>) |  | Pivotal Initiation | Q4 2024 |
| | |  | Pivotal Read-out | 2027 |
| Amlenetug (anti-α-synuclein) | Multiple system atrophy (<i>MASCOT</i>) |  | Pivotal Initiation | Q1 2025 |
| Brexiprazole ⁶ | PTSD |  | Approval U.S. | Q1 2025 |
| Lu AG09222 (anti-PACAP mAb) ⁴ | Migraine prevention |  | Phase IIb Read-out SC | H2 2025 |
| Lu AG13909 (anti-ACTH mAb) ⁵ | Neuro-hormonal dysfunctions |  | Phase Ib CAH Read-out | Q2 2025 |
| | |  | Phase Ib CD Read-out | H2 2026 |
| Lu AG22515 (CD40L blocker) | Neurology |  | Phase Ib TED Read-out | Q3 2026 |

(1) Subject to deal closure. Expected December 2024.

CGRP: Calcitonin Gene-Related Peptide; DEEs: Developmental and Epileptic Encephalopathies; PTSD: Post-Traumatic Stress Disorder; PACAP: Pituitary Adenylate Cyclase-Activating Peptide; ACTH: Adrenocorticotrophic Hormone; CAH: Congenital Adrenal Hyperplasia; CD: Cushing's Disease; CD40L: Cluster of Differentiation 40 Ligand; TED: Thyroid Eye Disease.

Building a robust, focused, and de-risked pipeline

A substantial transformation

| Biology | Project | Area | Phase I | Phase II | Phase III | Filing/Launch |
|---|---|-----------------------------|--------------------------|----------|-----------|---------------|
| Hormonal / neuropeptide signaling | Eptinezumab (anti-CGRP mAb) ¹ | Migraine prevention | SUN-studies ² | | | |
| | Eptinezumab (anti-CGRP mAb) ¹ | Cluster headache | CHRONICLE ³ | | ALLEVIATE | |
| | Lu AG09222 (anti-PACAP mAb) ⁴ | Migraine prevention | PROCEED | | | |
| | Lu AG13909 (anti-ACTH mAb) ⁵ | Neuro-hormonal dysfunctions | | | | |
| Circuitry / neuronal biology | Brexiprazole ⁶ | PTSD | | | | |
| | MAGL inhibitor program ⁷ | Neurology | | | | |
| | Lu AF28996 (D ₁ /D ₂ agonist) | Parkinson's disease | | | | |
| Protein aggregation, folding and clearance | Amlenetug (anti α-synuclein mAb) | Multiple System Atrophy | AMULET | | | |
| Neuroinflammation / neuroimmunology | Lu AG22515 (anti-CD40L blocker) ⁸ | Neurology | | | | |

(1) CGRP: Calcitonin gene-related peptide; (2) Two phase III clinical trials, supporting registration in Asia, including China and Japan: *SUNRISE*, and *SUNSET* trials; (3) Long-term safety study; (4) PACAP: Pituitary adenylate cyclase activating peptide; (5) Adrenocorticotrophic hormone. Two phase Ib trials are currently ongoing in Congenital Adrenal Hyperplasia and Cushing's Disease (*BalanCed*). For technical reasons, the latter has been officially categorized as a phase II trial to adhere to local requirements in Georgia; (6) Acts as a partial agonist at 5-HT_{1A} and dopamine D₂ receptors at similar potency, and an antagonist at 5-HT_{2A} and noradrenaline alpha_{1B/2C} receptors; (7) Monoacylglycerol lipase inhibitor ("MAGlipase"); (8) Ph1b trial ongoing in TED (Thyroid Eye Disease).

Unfolding our indication space

Through the lens of our biology clusters, we're adding new indications to our portfolio

From →

From 4 main
disease areas



Depression



Schizophrenia



Alzheimer's disease



Parkinson's disease

→ To

To focus on 4 biology
clusters in research



Circuitry /
neuronal biology



Protein aggregation,
folding and clearance



Hormonal /
neuropeptide signaling



Neuroinflammation /
neuroimmunology

To unfold our indication
space in development

● Biological psychiatry

● Agitation in AD

● Motor complications in PD

● MSA

● Migraine

● CD

● CAH

To improve
our presence

**Strong presence in
psychiatry & neurology**

**Pioneering in
proteinopathies**

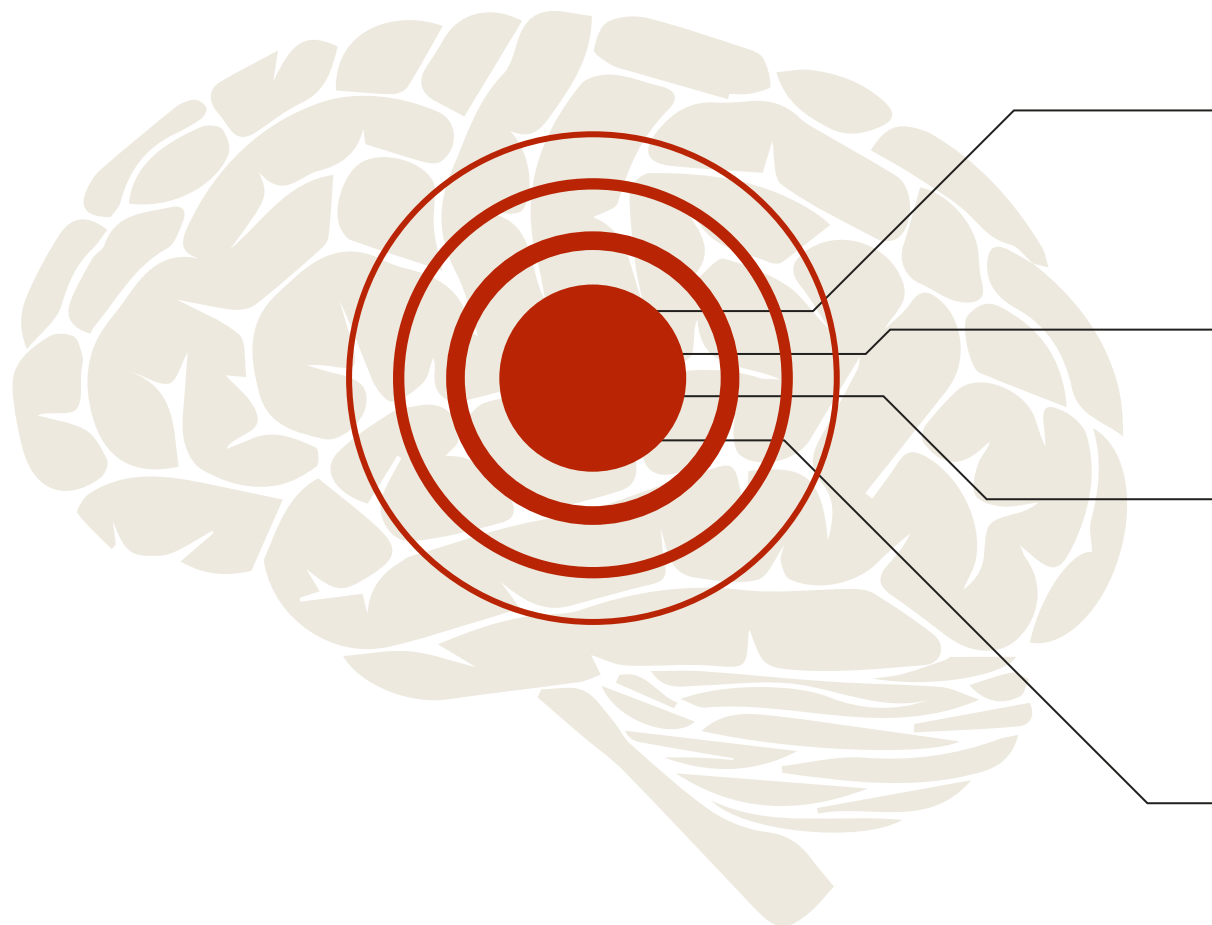
**Leader in
headache disorders**

**Invest and grow in
neuroimmunology**

AD: Alzheimer's Disease; PD: Parkinson's Disease; CAH: Congenital adrenal hyperplasia; CD: Cushing's disease; MSA: Multiple system atrophy; TED: Thyroid eye disease.

Expanding in migraine and headache disorders

Pursuing the strongest mechanistic approaches



Vyepiti

Preventive migraine treatment and the only treatment administered in 30 min IV 4 x year

Anti-PACAP

Addressing a gap in migraine treatment

Combination approaches

Early exploratory migraine and headache treatments

- PACAP – CGRP biology
- PACAP – VIP biology

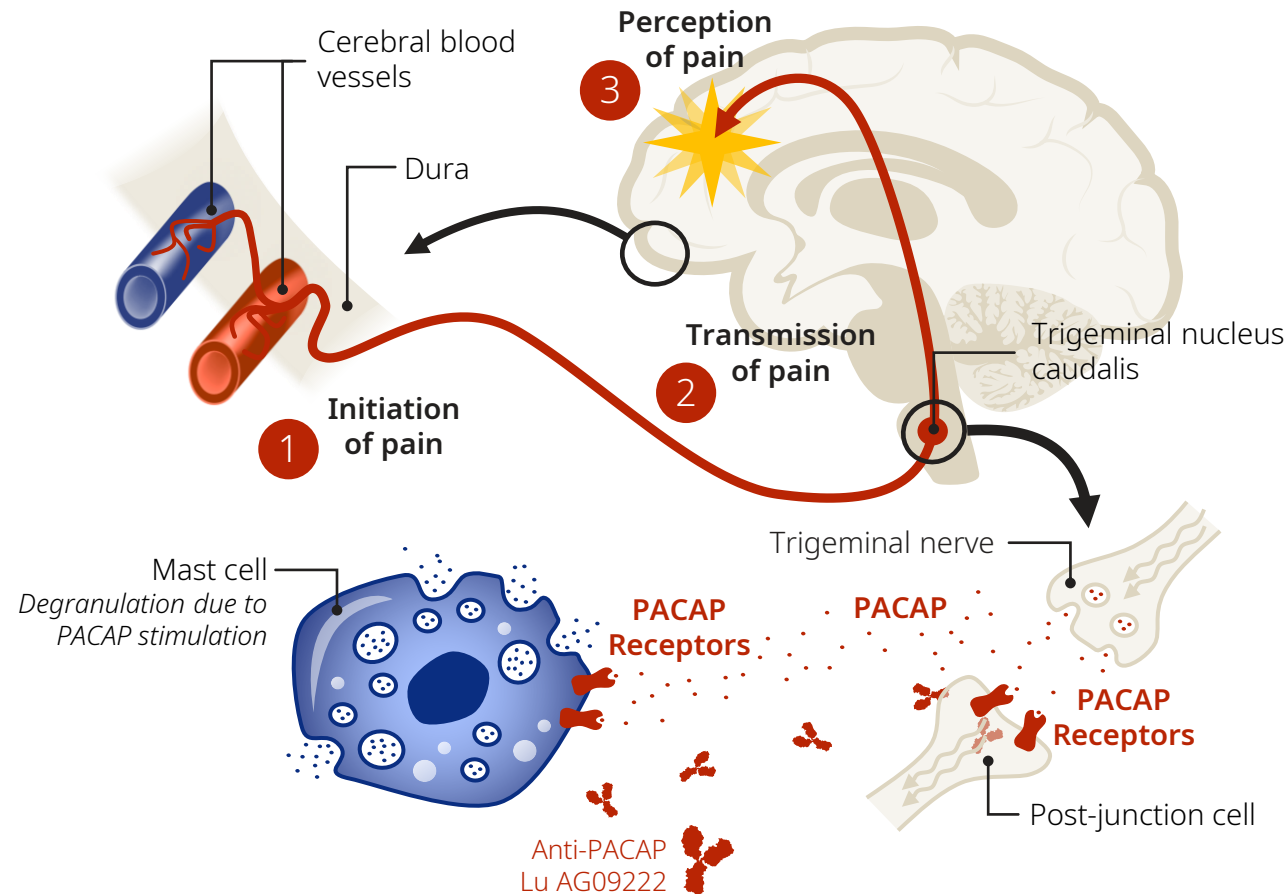
Novel targets

Exploring biological pathways

CGRP: Calcitonin gene-related peptide; PACAP: Pituitary adenylate cyclase-activating polypeptide; VIP: Vasoactive Intestinal Peptide.

A new approach to migraine treatment

Addressing an urgent need with a differentiated mode of action



Targeting PACAP

- Pituitary Adenylate Cyclase Activating Peptide (PACAP)
- The PACAP peptide and its receptors are expressed in areas important for migraine pathophysiology. PACAP is implicated in neurotransmission and vasodilation outside the central nervous system
- Abnormal PACAP signalling is involved in pain sensation, neurogenic inflammation and provokes migraine
- Anti-PACAP antibodies can prevent the devastating effects of excessive PACAP signalling

Adapted from Mallick-Searle et al., 2020; Baun, M., et al., 2012; Schytz, H.W. et al., 2010; Odum, L. et al., 1998.

PACAP clearly differentiates from CGRP

There is a need for additional treatment option

Different signaling pathways – Different mode of action

Despite the favorable benefit-risk ratio of anti-CGRPs, about 40% of patients do not achieve adequate response

Compared to CGRP, experimentally introduced PACAP migraine-like attacks are:

- More delayed in nature and with a longer duration of facial flushing
- Associated with more premonitory symptoms (e.g., photophobia and facial pain)



CGRP

63%

PACAP

72%

Migraine-like headache

9%

48%

Premonitory symptoms

Fatigue, yawning, neck stiffness, hunger, mood swings, poor concentration, photophobia, phonophobia

With the different modes of action, anti-CGRP and anti-PACAP treatments are a strong match for patients

Ashina, M., Migraine. NEJM, 2020. 383(19), Guo et al., Cephalalgia, 37 (2017); Guo et al., Cephalalgia, 37 (2) (2017); Wienholtz et al., J. Invest. Dermatol., 141 (2021); Uddman et al. Brain Res 826(2); Jansen-Olesen et al. Peptides 25, 2105–2114 (2004); Sbei et al., Sci Rep 13, 12302 (2023). CGRP: Calcitonin gene-related peptide. PACAP: Pituitary adenylate cyclase-activating polypeptide.

Strong unmet need across broad range of epilepsy indications

Insufficient treatment options available for epilepsy patients with drug-resistant seizures

Epilepsy populations

Unmet needs remain

25% to 40% epilepsy patients with ongoing drug-resistant seizures



Classifying epilepsy

Based on type of seizure and etiology

Types of seizures

Focal

Generalized

Generalized & focal

Unknown

Underlying etiologies

Acquired

Syndromal

Genetic

Developmental and epileptic encephalopathies

Only four with approved treatments

Dravet syndrome

Lennox-Gastaut syndrome

Tuberous sclerosis complex

CDKL5 deficiency disorder

DUP15q syndrome

SCN2A-DEE

SCN8A-DEE

KCNQ2-DEE

KCNQ3-DEE

Angelman syndrome

DEE-SWAS

Early myoclonic encephalopathy

KCNT1-DEE

SynGAP1-DEE

Rett syndrome

EIEE

PCDH19

Myoclonic-atonic epilepsy

Ring14

Ring20

Others

(1) International League Against Epilepsy.

DEE: Developmental and Epileptic Encephalopathies; SWAS: Spike Wave Activation in Sleep; EIEE: Early Infantile Developmental & Epileptic Encephalopathy.

Majority of DEEs have no approved treatment options

U.S. patient population of approximately 220,000 and half not served by licensed therapies

Sizable opportunities across all DEEs



DEEs with approved drugs

Approximately 120,000 patients



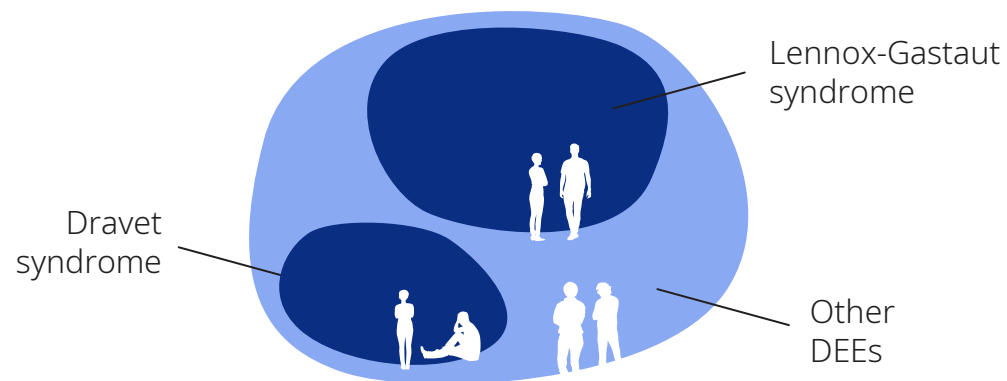
DEEs without approved drugs

Approximately 100,000 patients



Bexicaserin

Pipeline in a mechanism



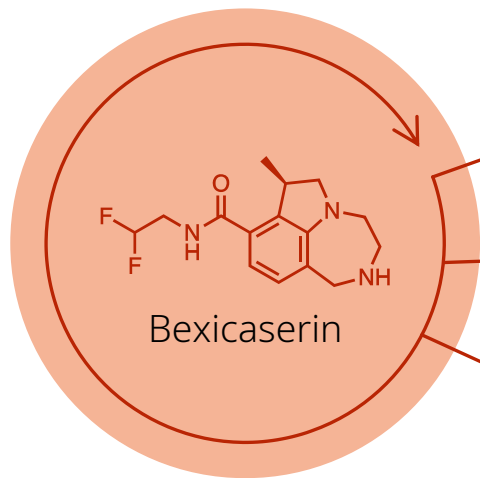
Bexicaserin has the potential to address all DEEs

Numbers from U.S. Dravet Syndrome Foundation and U.S. LGS Foundation. Longboard Pharmaceuticals subject to deal closure. Expected December 2024.

DEE: Developmental and Epileptic Encephalopathies; TSC: Tuberous Sclerosis Complex; CDKL5: Cyclin Dependent Kinase Like 5; EMAS: Epilepsy with Myoclonic-Atonic Seizures.

Bexicaserin in phase III backed by strong clinical data

A differentiated, highly selective 5-HT_{2C} agonist with a compelling efficacy and safety profile



Greater selectivity and specificity

Designed to only bind 5-HT_{2C} receptors
No detected activity at receptors associated with significant adverse events with either 5-HT_{2B} (VHD and PAH) or 5-HT_{2A} (psychiatric)



Pre-clinical evidence

- Reduced seizure, epileptiform activity, duration and number of epileptiform events in fish and rodent models



Phase I – Healthy volunteers

- No observed food effect in SAD trial
- Plasma and CSF concentration increased in a dose-dependent & consistent manner



Phase II – Multiple DEE populations (*PACIFIC*)













- Topline data communicated in Q1 2024
- Global phase III program initiated in Q4 2024 by Longboard
- Recent 9-month open-label data confirms strong and durable seizure reduction of 57.7% in countable motor seizures

5-HT: 5-hydroxytryptamine (serotonin) receptors; VHD: Valvular Heart Disease; PAH: Pulmonary Arterial Hypertension; SAD: Single Ascending Dose; CSF: Cerebrospinal Fluid; EEG: Electroencephalogram.

Longboard Pharmaceuticals subject to deal closure. Expected December 2024.

Differentiated by design

Bexicaserin harbors best-in-class treatment potential across the DEE indication space

| Indication | Cannabidiol ¹ | Fenfluramine ⁴ | Bexicaserin ⁵ | Potential patient benefit |
|--------------------------------------|---|---|---|--|
| Dravet syndrome ² |  |  |  | Efficacy better than cannabidiol and similar to fenfluramine Compelling safety and tolerability |
| Lennox-Gastaut syndrome ³ |  |  |  | Efficacy similar to fenfluramine and cannabidiol Compelling safety and tolerability |
| Other DEEs |  |  |  | Currently no approved medication |
| Pediatric epilepsies in DEE spectrum |  |  |  | Few medications studies and approved for severe pediatric epilepsies |

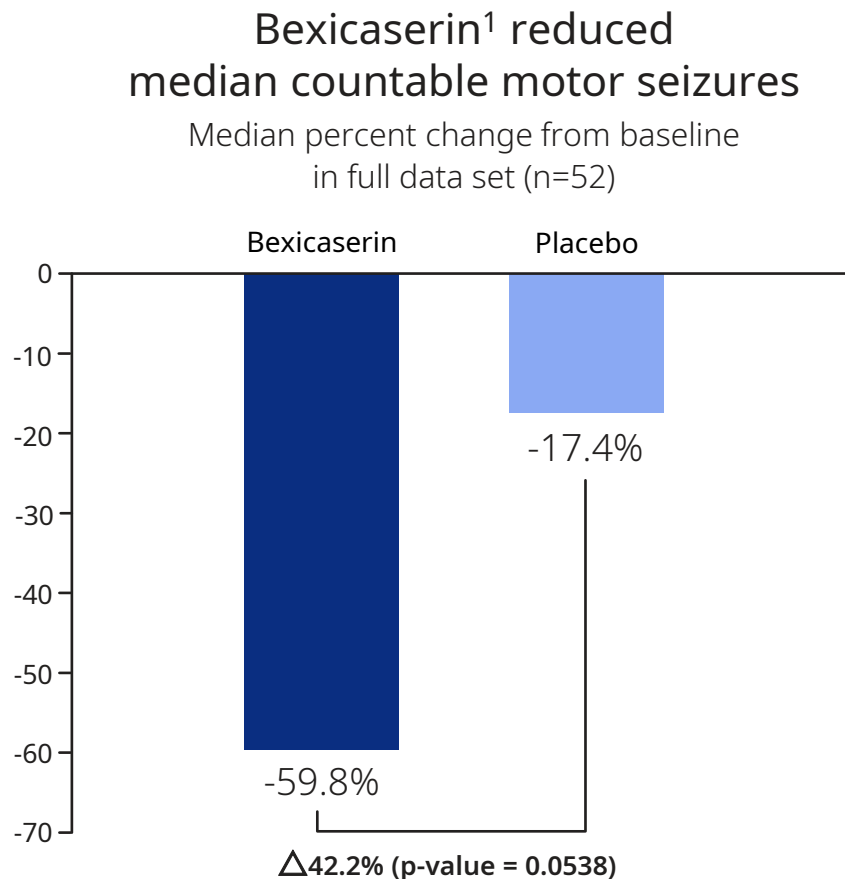
Additional benefits

- Breakthrough Therapy Designation granted by the FDA
- Potential to be first approved medication in DEEs
- Expected good safety and tolerability, leading to little or no drug monitoring
- Low patient and health care burden when achieving no REMS or extensive monitoring

(1) Need for liver enzyme monitoring; (2) Valproate and clobazam as first-line treatment; (3) Valproate as first-line treatment; (4) Under a Risk Evaluation and Mitigation Strategies (REMS) program; (5) Subject to deal closure. Expected December 2024; DEEs: Developmental and Epileptic Encephalopathies.

Promising efficacy across multiple DEE sub-populations

Phase II study showed best-in-class potential



Clinical evidence from DEE sub-populations

Reduction in median countable motor seizures

74.6% ↓ Dravet syndrome

50.8% ↓ Lennox-Gastaut syndrome

65.5% ↓ Other DEEs

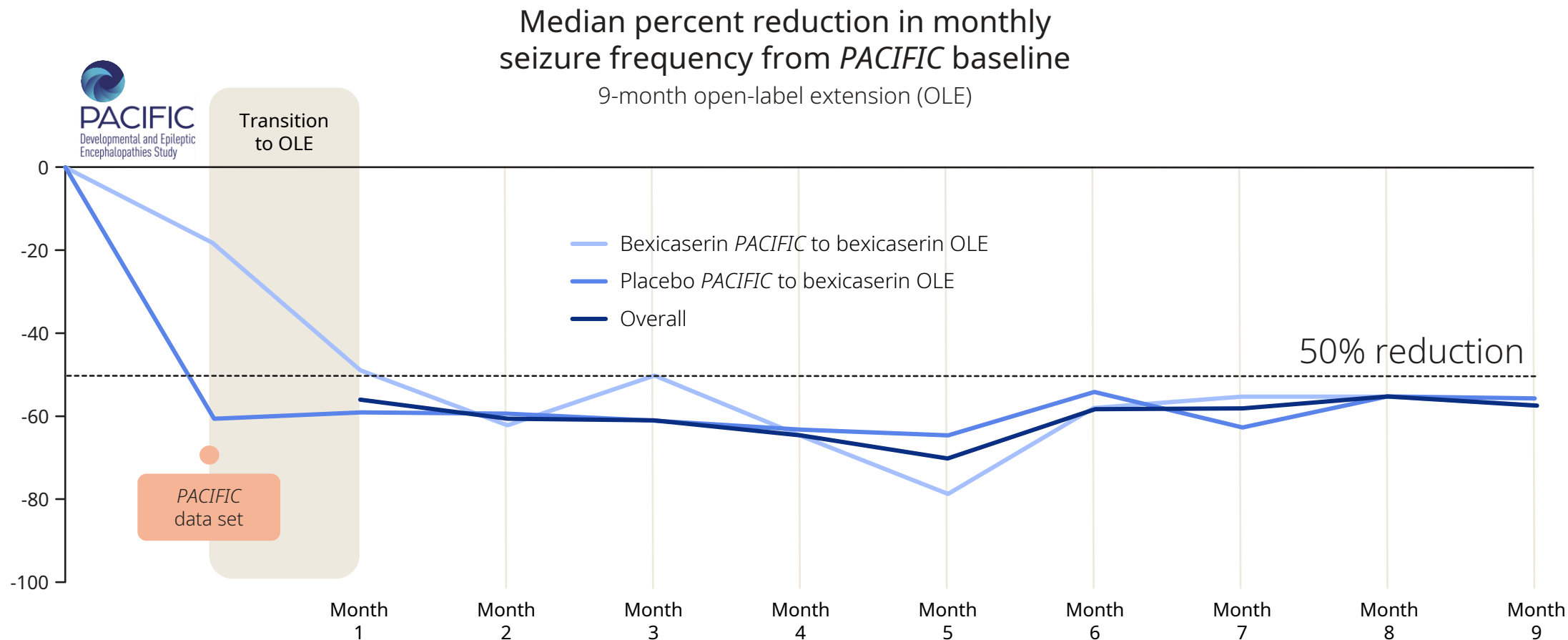


FDA Breakthrough Therapy Designation granted in DEEs for patients ≥ 2 years of age

(1) Subject to deal closure. Expected December 2024. DEEs: Developmental and Epileptic Encephalopathies.

Sustainable effects shown in open-label extension study

More than 50% reduction across treatment groups



Longboard Pharmaceutical Investor & Analyst Day September 16, 2024. Longboard Pharmaceuticals subject to deal closure. Expected December 2024.

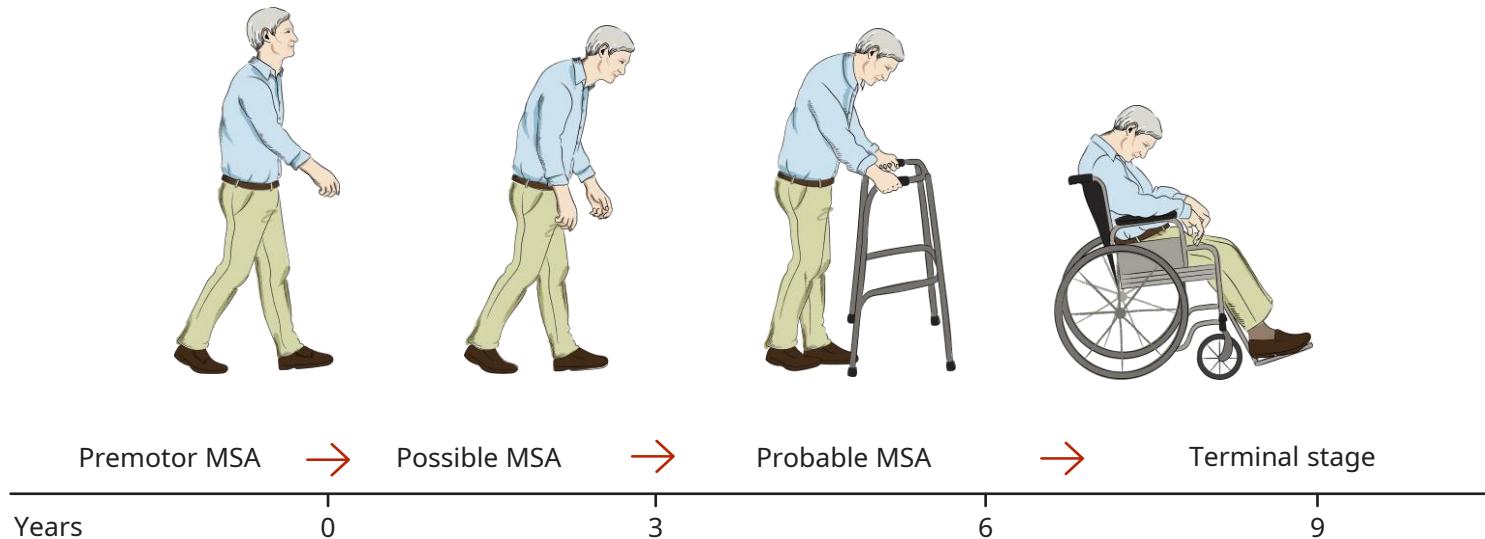
Currently no approved treatment for MSA

A rapidly progressing and fatal disease

The clinical course

Common symptom

- Slowness of movement, tremor, or stiffness
- Clumsiness or lack of coordination
- Croaky, quivering voice
- Fainting or light-headedness
- Bladder control problems



50% of patients require walking aids within 3 years of motor symptom onset²



60% of patients require a wheelchair after 5 years and the median time before a patient is bedridden is typically 6–8 years²



Mortality usually due to broncho-pneumonia, urosepsis, or sudden death^{2,3}

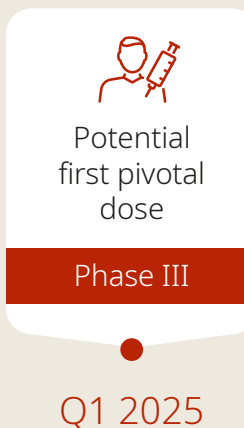
(1) Krismer F, Wenning GK. Nat Rev Neurol 2017;13:232–43; (2) Fanciulli A, Wenning GK. N Eng J Med 2015;372:249–63; 3. Jellinger KA. J Alzheimers Dis 2018;62:1141–79.

Potential first disease-modifying therapy in MSA

Amlenetug (Lu AF82422) – Innovative program within rare disease progression towards phase III

Progressing towards phase III

- *AMULET* phase II showed **27% slowing of clinical progression in MSA¹** with a 96.9% probability (modified UMSARS)
- *MASCOT* phase III trial with highly innovative approach including Bayesian statistics



Presentation on MSA and amlenetug

Phase II data from *AMULET* trial presented at MDS in September 2024

Market potential

- ✓ Potential **first-in-class antibody with superior technical profile** which binds all major forms of α -synuclein and prevents aggregation
- ✓ **Clinical proof-of-mechanism achieved** and well-tolerated in healthy volunteers and PD patients
- ✓ **Regulatory path established** to allow potential market entry in 2029

USD ~1.5-3bn

Potential market size²

26,000

Target population²

2029

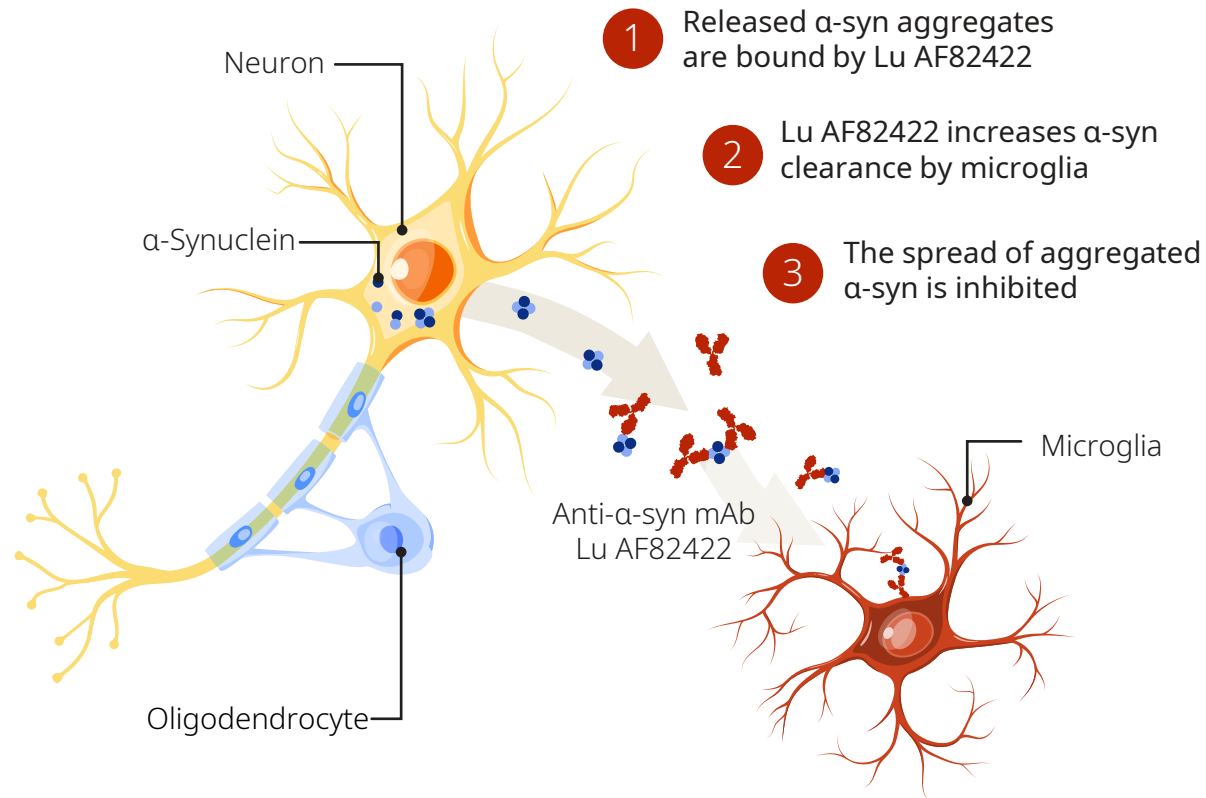
Potential launch

(1) Measured on the Unified Multiple System Atrophy Rating Scale (UMSARS); (2) U.S., EU5, and Japan (source: Trinity and internal estimates).

MSA: Multiple System Atrophy; PD: Parkinson's Disease.

Inhibiting the spread to other cells

LuAF82422 potential first disease-modifying therapy in MSA



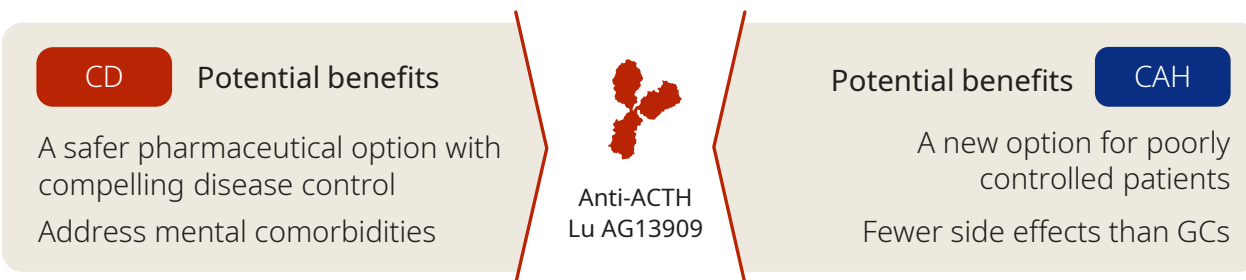
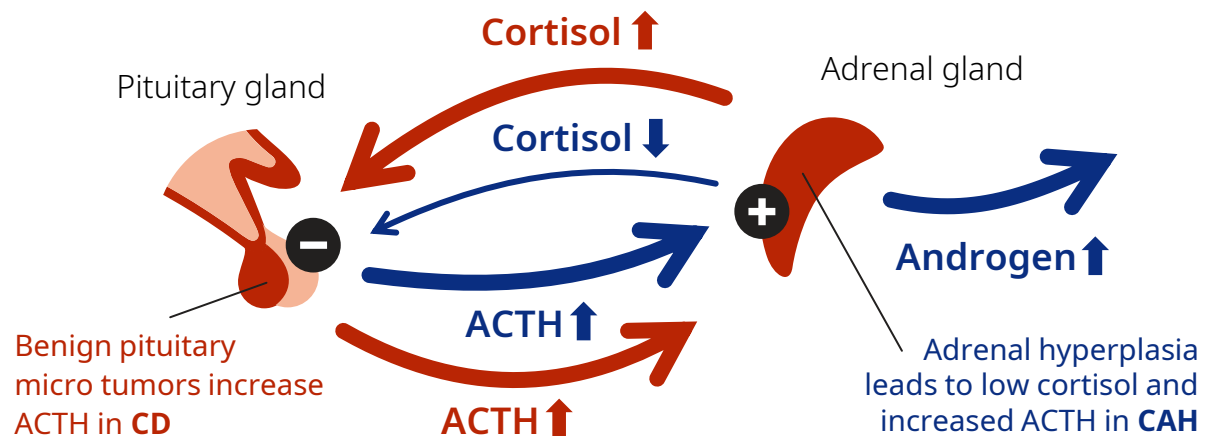
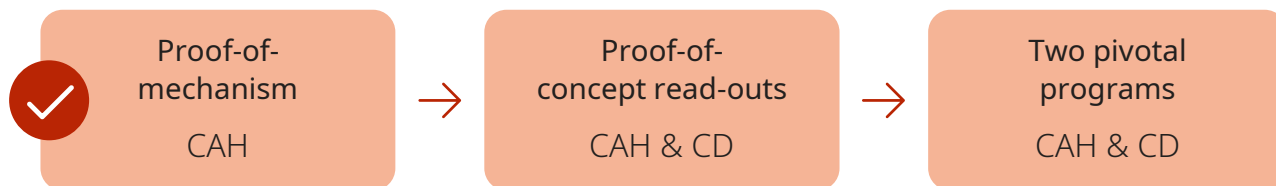
Lu AF82422

- Lu AF82422 is a human IgG1 mAb that recognizes and binds to all major forms of extracellular α -syn and thereby prevents uptake and inhibit seeding of aggregation
- Lu AF82422 has an active Fc region, which may increase immune-mediated clearance of α -syn/mAb complexes through microglia mediated uptake
- Lu AF82422 is being developed by Lundbeck under a joint research and licensing agreement between Lundbeck and Genmab A/S

MSA: Multiple System Atrophy; IgG1: Immunoglobulin G.

Potential first-in-class neurohormonal asset

Anti-ACTH (Lu AG13909) – Strong mechanistic read-outs predict promising future



(1) Source: Evaluate Pharma and internal sources.
ACTH: Adrenocorticotrophic Hormone; CAH: Congenital Adrenal Hyperplasia; CD: Cushing's Disease; GC: Glucocorticoids.

Market potential

- ✓ Potential first-in-human/first-in-class antibody with favorable safety profile, directly targeting ACTH
- ✓ Strong differentiation in CD and competitive characteristics in CAH
- ✓ Clear diagnostic criteria and patient identification

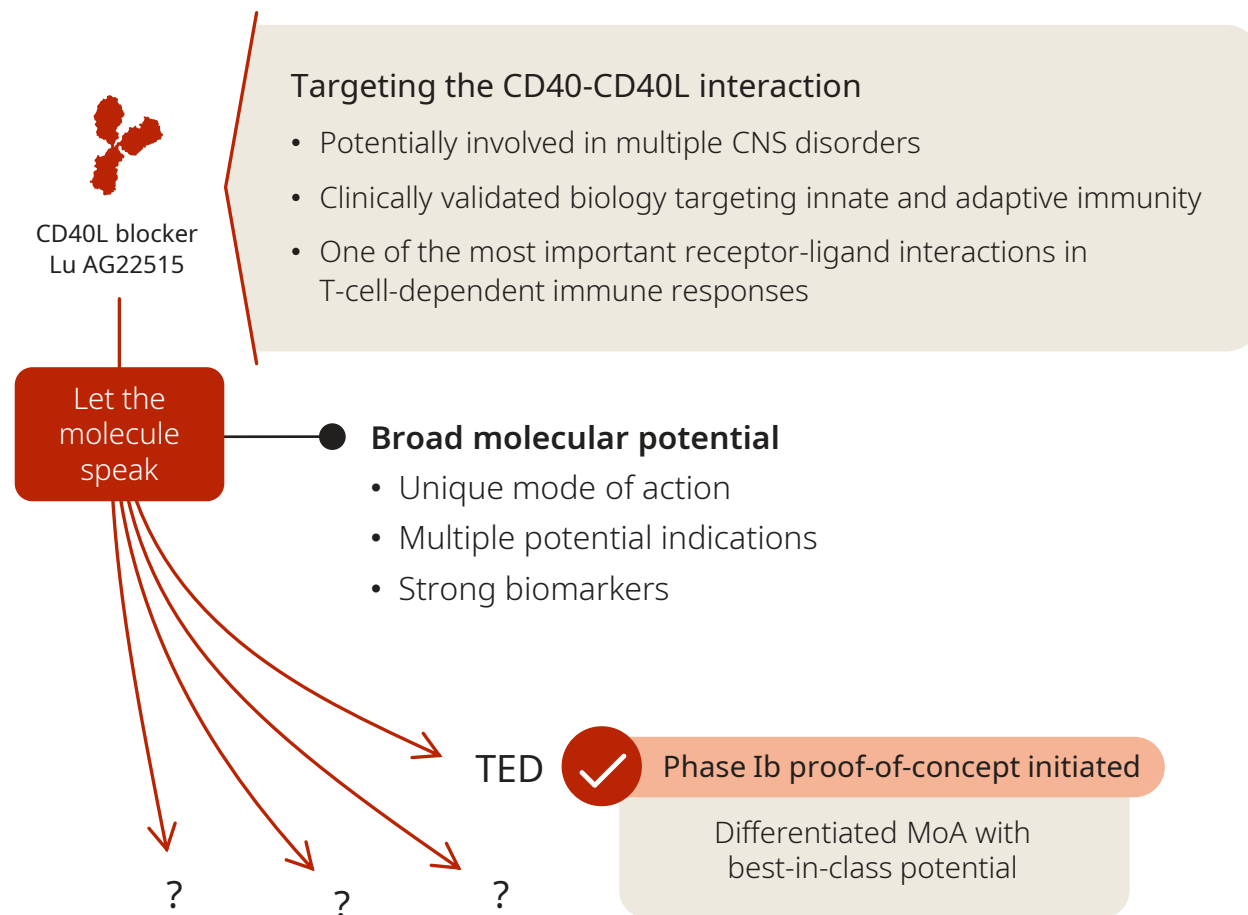
USD >2bn
Potential market size¹

7,000^{CAH} + 6,000^{CD}
Inadequately treated patients¹

2031
Potential launch

Letting the molecule speak – CD40L blocker (Lu AG22515)

Tapping into well-described and clinically validated biology



CD40L: Cluster of Differentiation 40 Ligand; TED: Thyroid Eye Disease.

Neuroimmunology is a rapidly expanding field

New therapies are commercially very successful and there are still a lot of unmet needs

Multiple Sclerosis

Additional new impactful therapies needed against disease progression

Neuromyelitis Optica

New mAb therapies with new mechanisms; Complement C5, IL-6R, CD19

Myasthenia Gravis

Building on IVIg with FcRn binders and adding two new powerful mechanism of action MAb therapies against IL6, Complement C5

Friedreich's Ataxia

First approved treatment with an anti-inflammatory mechanism

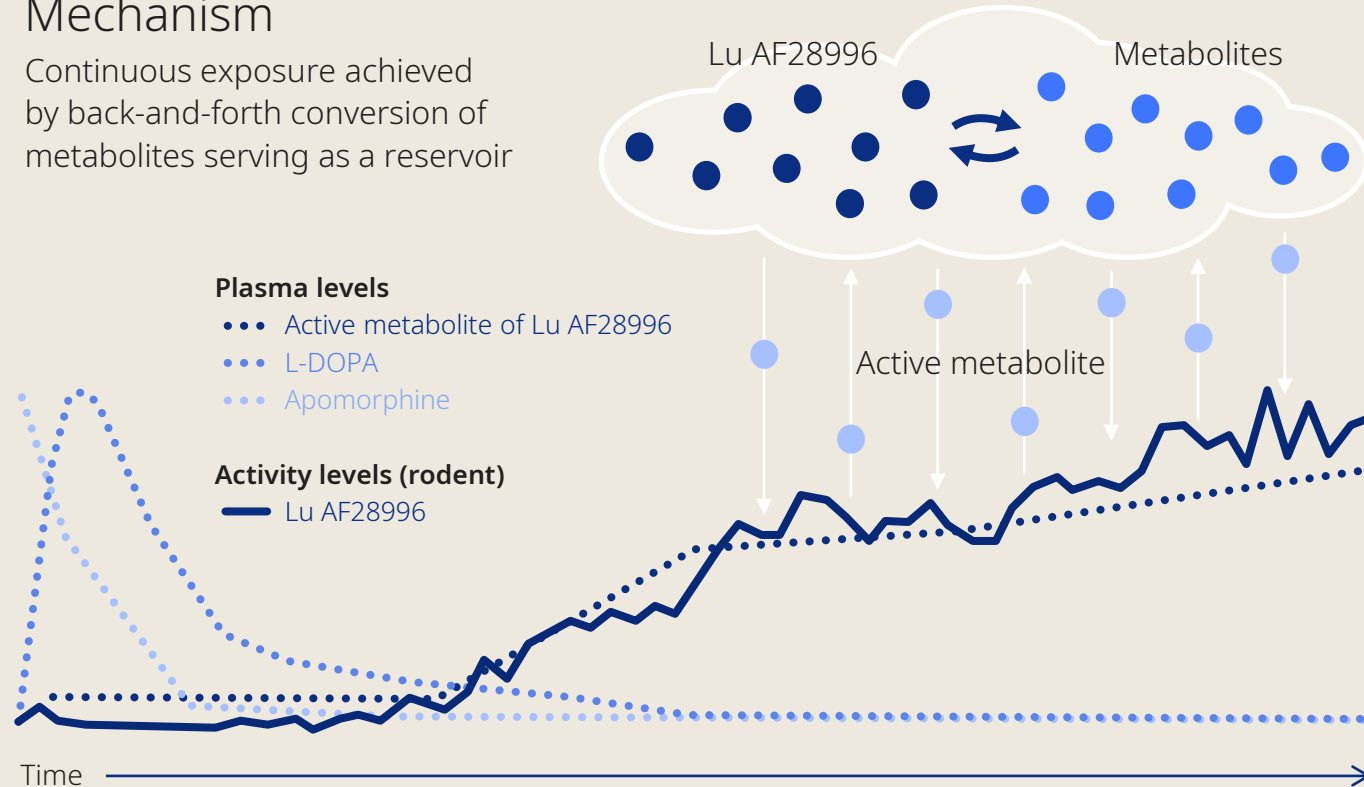
A tremendous growth potential

Continuous receptor stimulation

Lu AF28996 offers continuous D₁ and D₂ receptor stimulation

Mechanism

Continuous exposure achieved by back-and-forth conversion of metabolites serving as a reservoir



An innovative pro-drug with low and sustained exposure

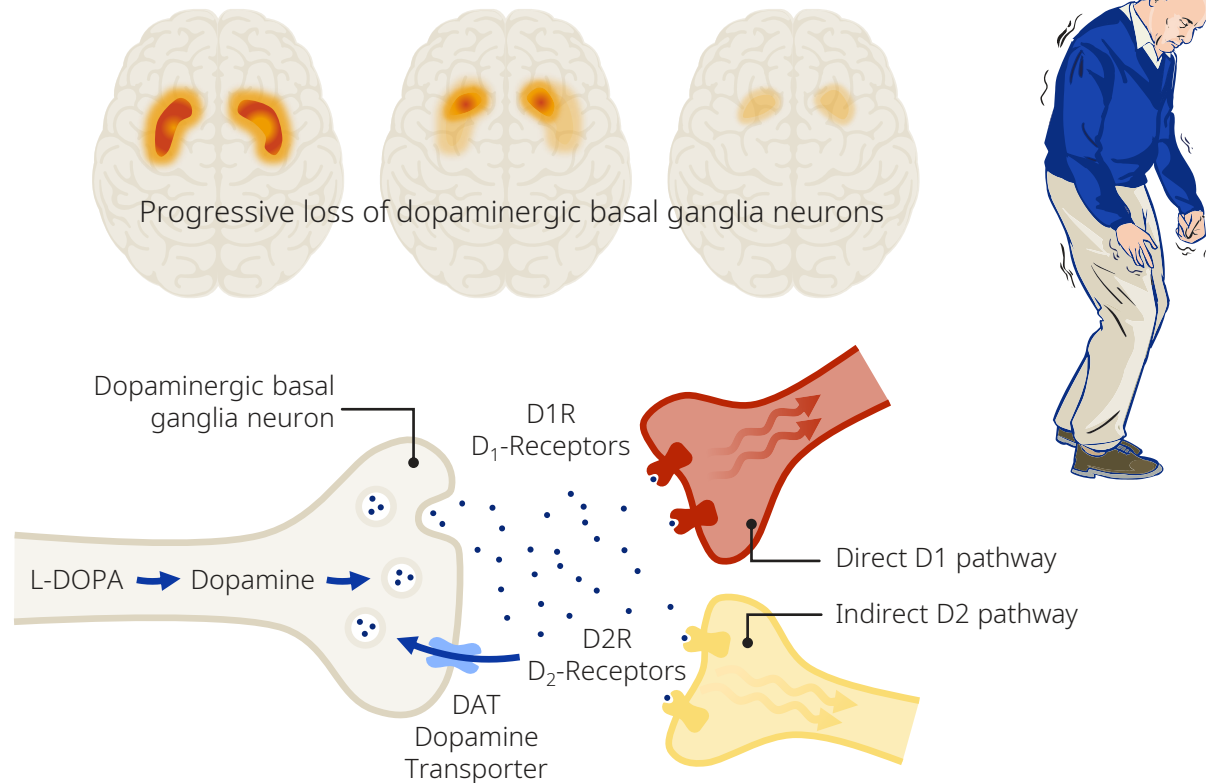
- Lu AF28996 offers very different pharmacokinetic properties than L-DOPA and other short-acting dopamine agonists such as apomorphine
- Lu AF28996 will provide prolonged therapeutic action over the day resulting in a prolonged good ON-time

Data from study in rodents.

Addressing major unmet need in PD

Lack of dopaminergic neurons lead to motor symptoms

Parkinson's disease



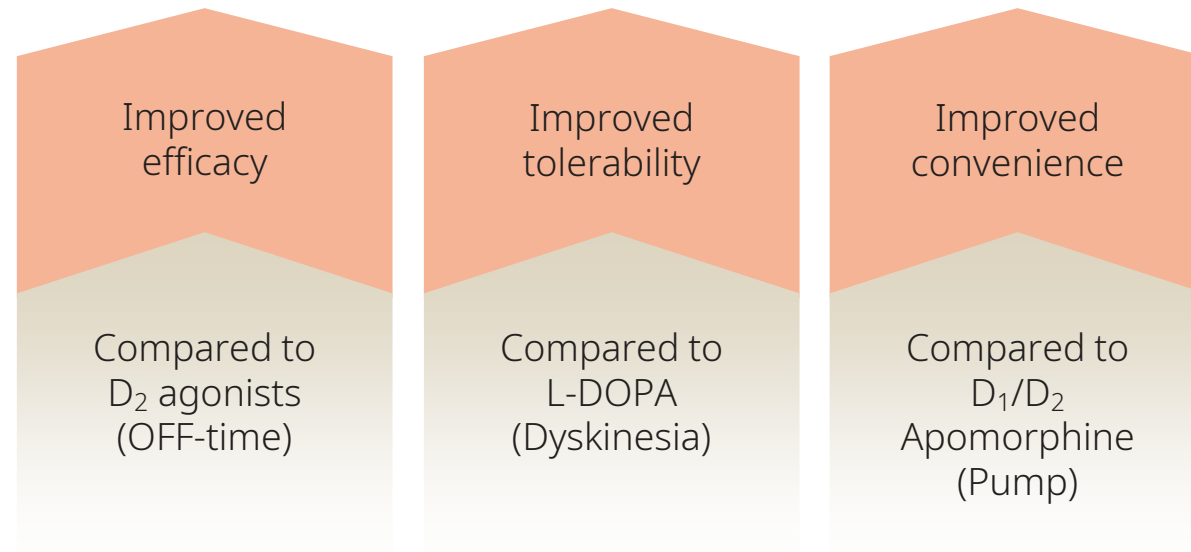
Targeting the basal ganglia

- Parkinson's disease (PD) is characterized by a progressive loss of dopaminergic neurons
- **Under normal conditions**, dopamine binds to distinct dopamine receptors (D1 and D2) in two different pathways involved in motor control
- **In PD**, the lack of dopamine leads to reduced stimulations of both the direct and indirect pathways leading to motor symptoms

An innovative and oral prodrug

Lu AF28996 provides a new solution for patients and specialists

Broad-acting dopamine D₁/D₂ receptor agonist providing continuous dopaminergic activation

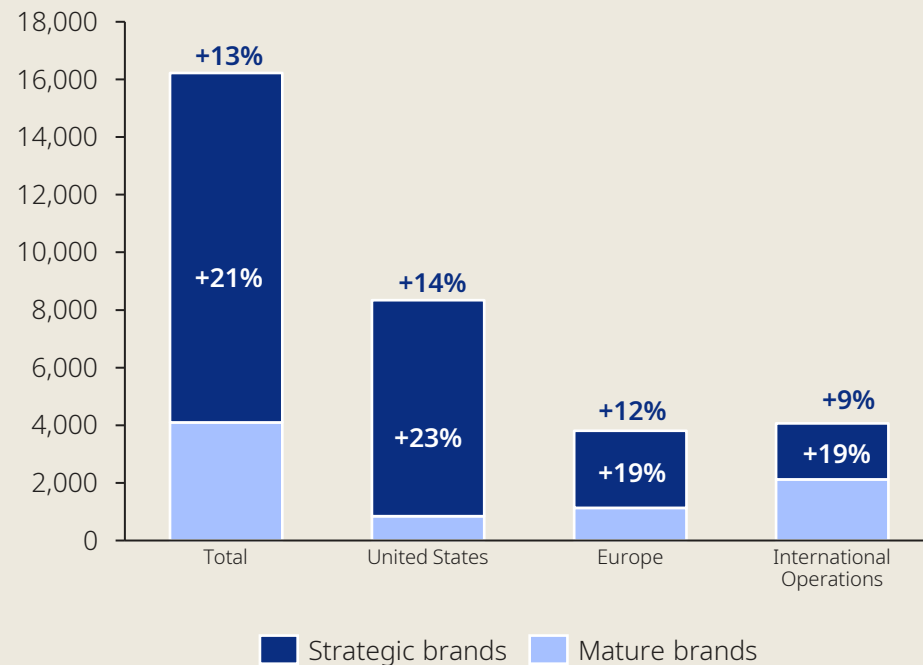


Lu AF28996

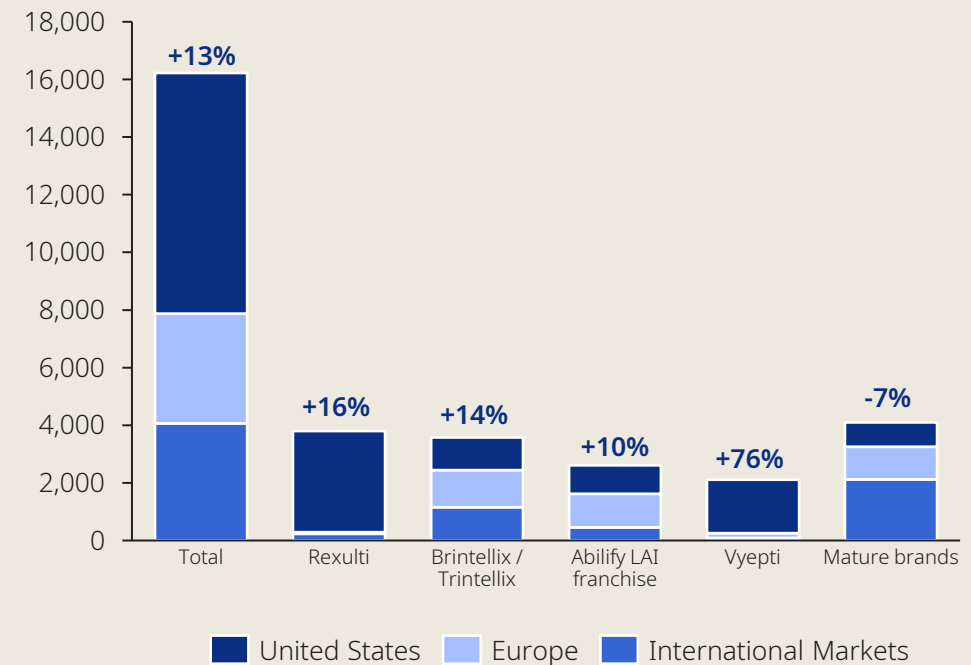
- Active metabolite with agonistic properties towards both dopamine D₁ and D₂ receptors leading to activation of both the direct and indirect pathways
- Oral symptomatic treatment for PD patients experiencing motor complications

Revenue overview 9M 2024

Reported geographic revenue split & YoY growth¹
9M 2024, DKKm



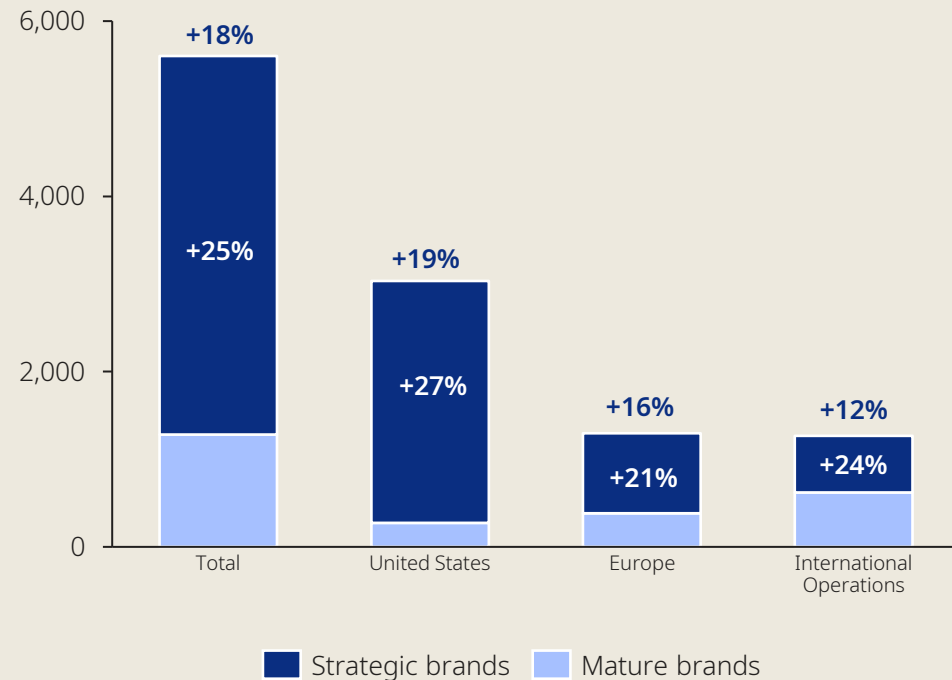
Reported product revenue split & YoY growth¹
9M 2024, DKKm



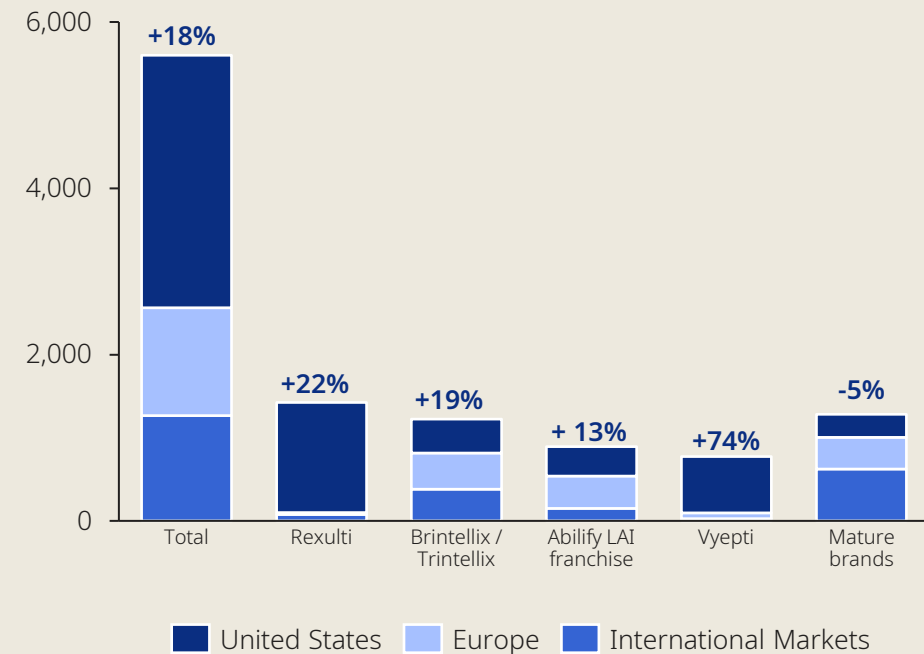
Unless otherwise stated, growth rates are at CER; (1) Totals are including other revenue and excluding effect from hedging.

Revenue overview Q3 2024

Reported geographic revenue split & YoY growth¹
Q3 2024, DKKm



Reported product revenue split & YoY growth¹
Q3 2024, DKKm



Unless otherwise stated, growth rates are at CER; (1) Totals are including other revenue and excluding effect from hedging.

Product distribution of revenue & YoY growth

| DKK M | 9M 2024 | 9M 2023 | Growth (CER) | Growth (DKK) | % of total 9M 2024 | Q3 2024 | Q3 2023 | Growth (CER) | Growth (DKK) | % of total Q3 2024 |
|-------------------------------------|---------------|---------------|--------------|--------------|--------------------|--------------|--------------|--------------|--------------|--------------------|
| Rexulti® | 3,806 | 3,309 | 16% | 15% | 23% | 1,425 | 1,174 | 22% | 21% | 25% |
| Brintellix®/Trintellix® | 3,576 | 3,207 | 14% | 12% | 22% | 1,225 | 1,051 | 19% | 17% | 21% |
| Abilify LAI franchise | 2,618 | 2,374 | 10% | 10% | 16% | 893 | 790 | 13% | 13% | 16% |
| Vyepti® | 2,116 | 1,201 | 76% | 76% | 13% | 774 | 444 | 74% | 74% | 14% |
| Strategic brands | 12,116 | 10,091 | 21% | 20% | 74% | 4,317 | 3,459 | 25% | 25% | 75% |
| Cipralex®/Lexapro® | 1,627 | 1,701 | 2% | (4%) | 10% | 511 | 501 | 7% | 2% | 9% |
| Other pharmaceuticals ¹ | 2,476 | 2,905 | (13%) | (15%) | 15% | 772 | 881 | (11%) | (12%) | 14% |
| Mature brands | 4,103 | 4,606 | (7%) | (11%) | 25% | 1,283 | 1,382 | (5%) | (7%) | 23% |
| Other revenue | 287 | 193 | 48% | 49% | 1% | 130 | 61 | 113% | 113% | 2% |
| Total revenue before hedging | 16,506 | 14,890 | 13% | 11% | 100% | 5,730 | 4,902 | 18% | 17% | 100% |
| Effects from hedging | (43) | 44 | | | 0% | (8) | 50 | | | 0% |
| Total revenue | 16,463 | 14,934 | 13% | 10% | 100% | 5,722 | 4,952 | 18% | 16% | 100% |

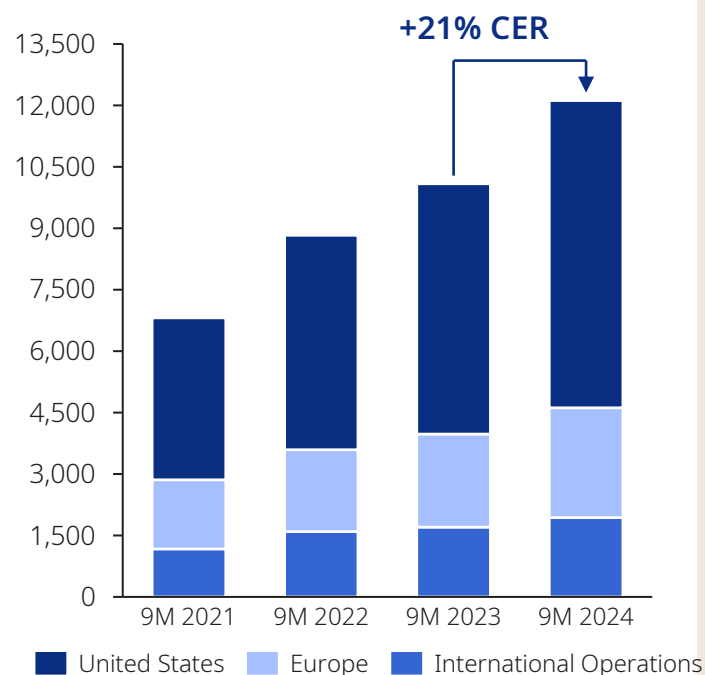
As of 1 January 2024, Sabril is being reported together with Other pharmaceuticals, comparative figures for 2023 have been adjusted accordingly.

Strategic brands



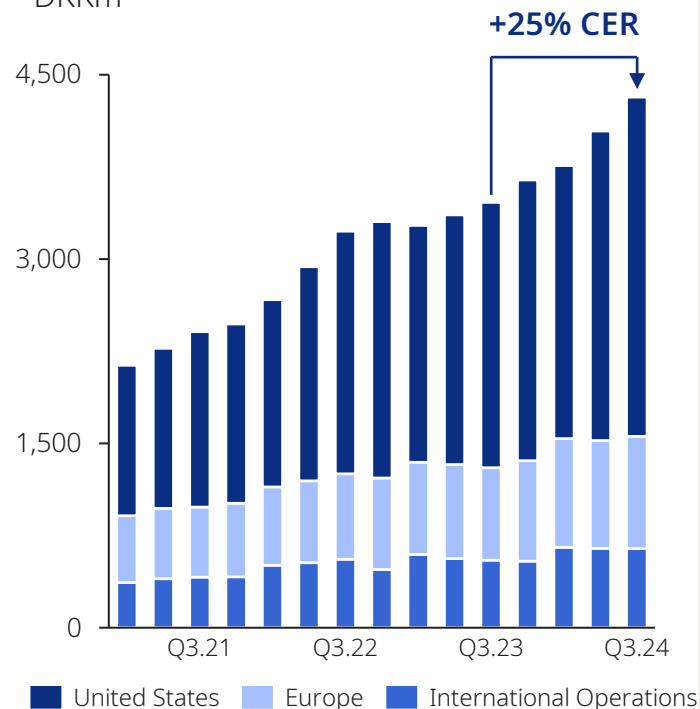
9M reported revenue

DKKbn



Quarterly reported revenue

DKKbn



Comments

Continued strong performance across the strategic brands reaching DKK 12.1bn in 9M 2024 and DKK 4.3bn in Q3 2024, representing a growth of 21% (+20% DKK) and 25% (+25% DKK) respectively

9M 2024

- +23% (+23% DKK) in the United States
- +19% (+18% DKK) in Europe
- +19% (+14% DKK) in International Operations

Q3 2024

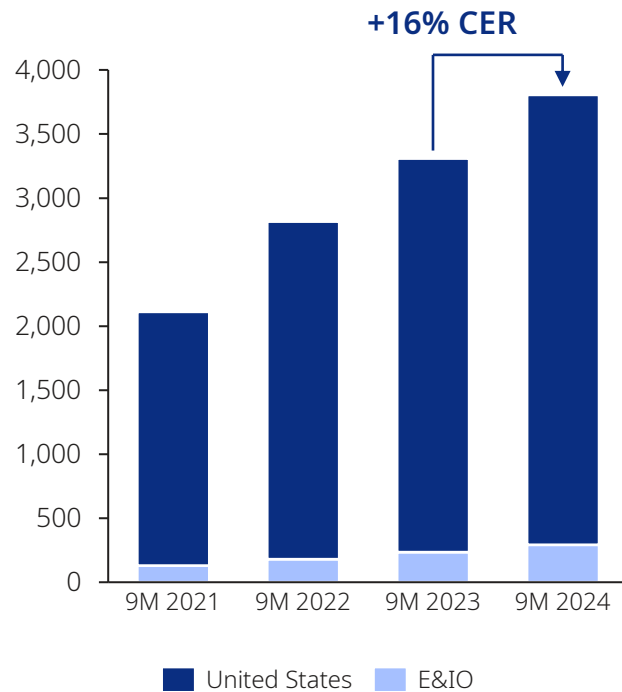
- +27% (+28% DKK) in the United States
- +21% (+21% DKK) in Europe
- +24% (+18% DKK) in International Operations

Strong growth momentum is expected to continue

Unless otherwise stated, growth rates are at CER.

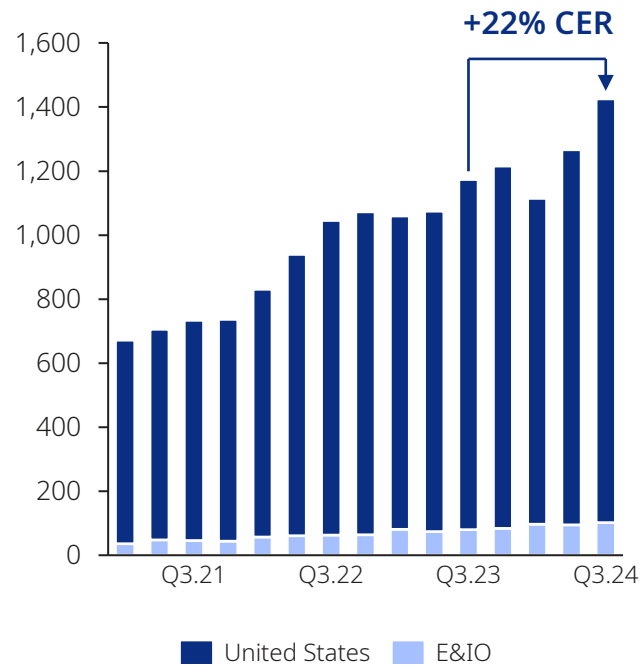
9M reported revenue

DKKm



Quarterly reported revenue

DKKm



Comments

- Grew by 16% (+15% DKK) and reached DKK 3.8bn in 9M 2024
- Grew by 22% (+21% DKK) and reached DKK 1.4bn in Q3 2024
- Continued demand growth in the U.S. and other regions in countries such as Brazil and Canada

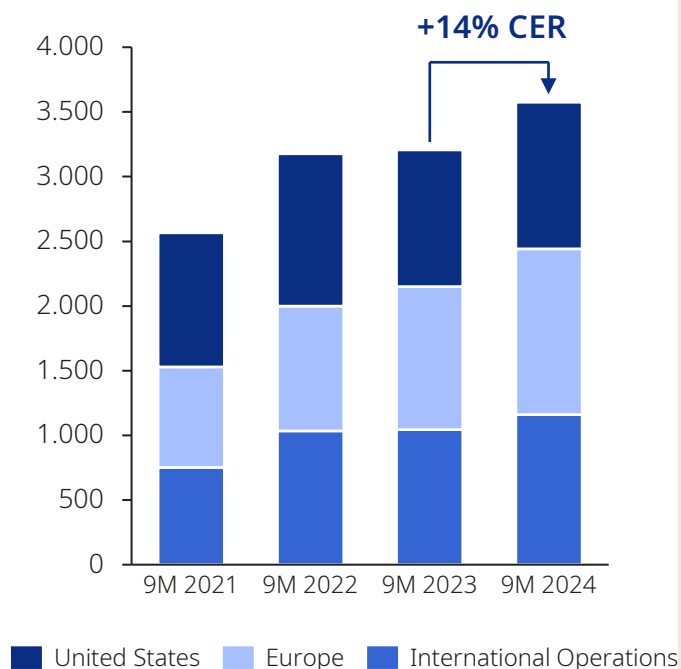
Unless otherwise stated, growth rates are at CER. Rexulti was approved by the FDA July 2015 and by the European Commission July 2018.

Brintellix/Trintellix



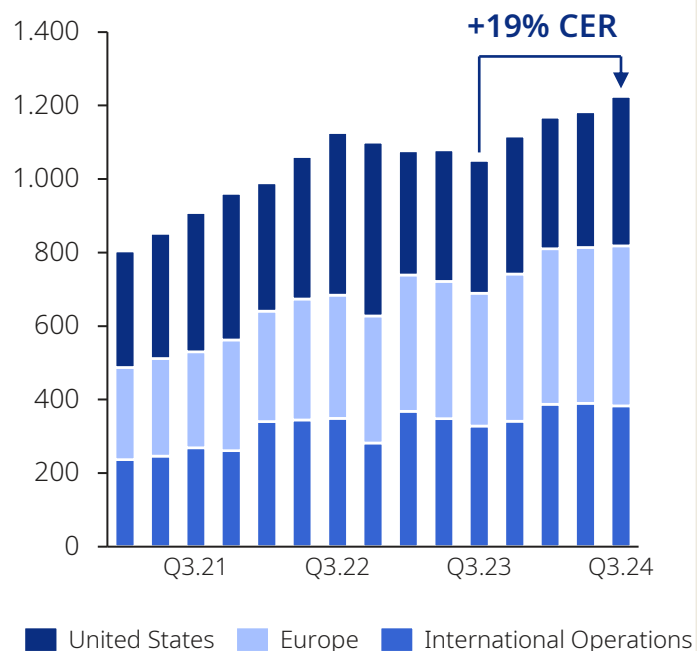
9M reported revenue

DKKm



Quarterly reported revenue

DKKm



Comments

- Grew by 14% (+12% DKK) and reached DKK 3.6bn in 9M 2024
- Grew by 19% (+17% DKK) and reached DKK 1.2bn in Q3 2024
- Strong performance in most markets such as U.S., Spain, Italy and Japan

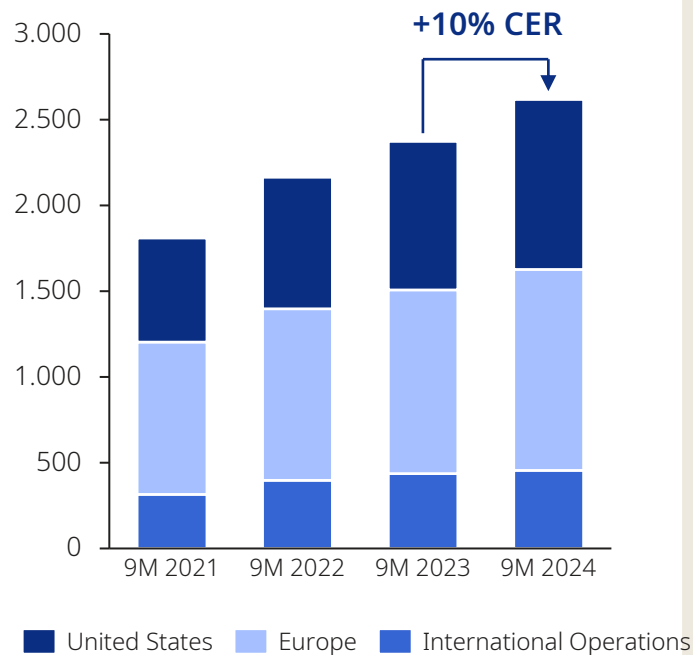
Unless otherwise stated, growth rates are at CER. Trintellix was approved by FDA September 2013, by MHLW Japan September 2019 and Brintellix by European Commission December 2013.

Abilify LAI franchise



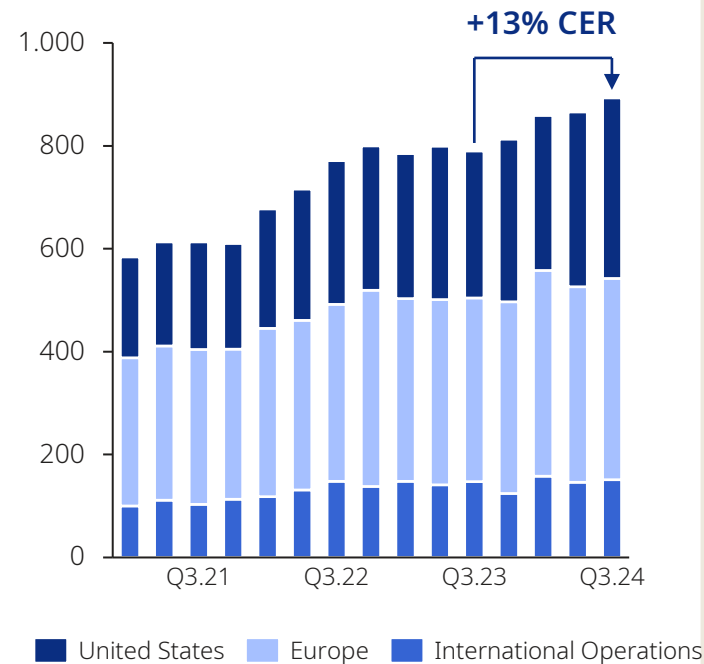
9M reported revenue

DKKm



Quarterly reported revenue

DKKm



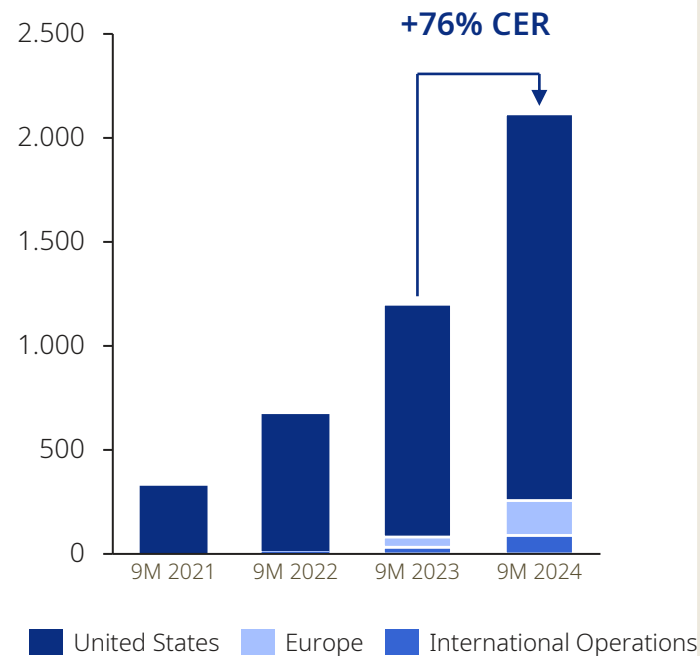
Comments

- Grew by 10% (+10% DKK) and reached DKK 2.6bn in 9M 2024
- Grew by 13% (+13% DKK) and reached DKK 0.9bn in Q3 2024
- In April 2023, Abilify Asimtufii got FDA approval
- In March 2024, Abilify Maintena® 960 mg (aripiprazole) as a once-every-two-months long-acting injectable (LAI) formulation for the maintenance treatment of schizophrenia in adult patients stabilized with aripiprazole was approved in Europe

Unless otherwise stated, growth rates are at CER. Abilify Maintena was approved by FDA and by the European Commission in February and November 2013, respectively; LAI: Long-acting injectable.

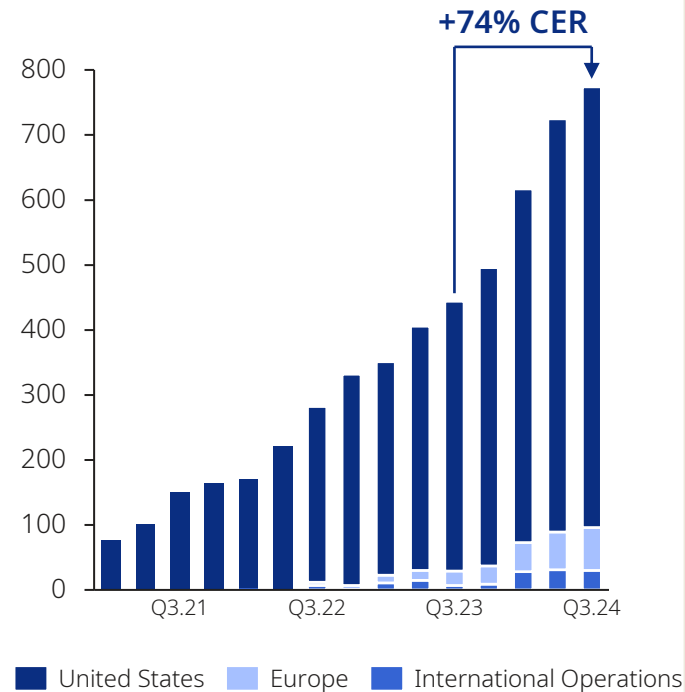
9M reported revenue

DKKm



Quarterly reported revenue

DKKm



Comments

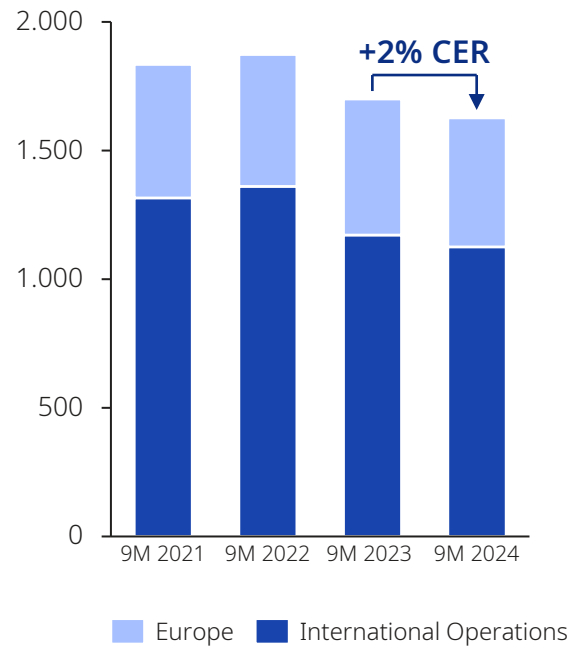
- Grew by 76% (+76% DKK) and reached DKK 2.1bn in 9M 2024
- Grew by 74% (+74% DKK) and reached DKK 0.8bn in Q3 2024
- Vyepti franchise protected for several years:
 - Patents issued lasting to Q3 2037
 - U.S. Composition of matter patent expires in Q2 2034 (including extensions)

Unless otherwise stated, growth rates are at CER. Vyepti was approved by the FDA February 2020 and by the EU Commission January 2022.

Cipralex / Lexapro

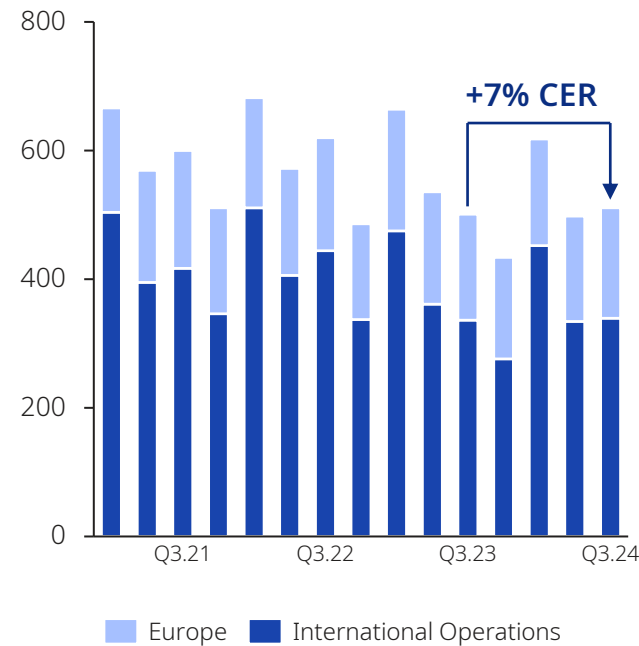
9M reported revenue

DKKm



Quarterly reported revenue

DKKm



Comments

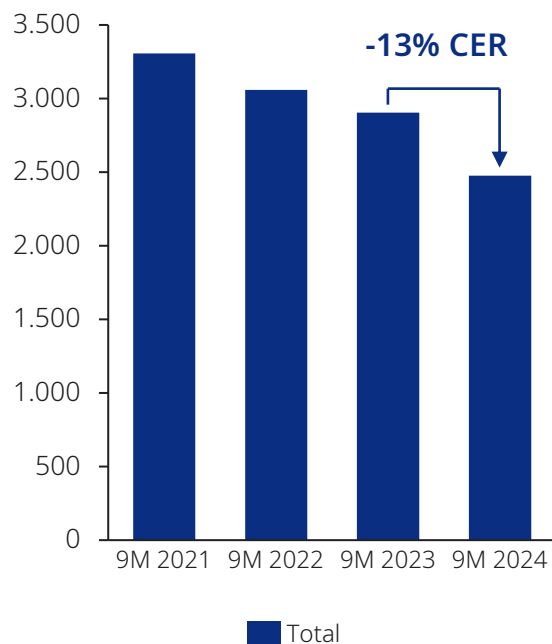
- Grew by 2% (-4% DKK) and reached DKK 1.6bn in 9M 2024
- Grew by 7% (+2% DKK) and reached DKK 0.5bn in Q3 2024
- The biggest markets are China, Brazil, Italy, South Korea and Saudi Arabia in 9M 2024
- The patent expired in 2012 (U.S.) and in 2014 (most of E&IO)¹
- Market exclusivity in Japan expired April 2021

Unless otherwise stated, growth rates are at CER. (1) Generic launches were seen in 2009-2010 in countries such as Australia, Brazil, Canada, Finland, Norway and Spain as a consequence of different patent extension rules at the time.

Other pharmaceuticals¹

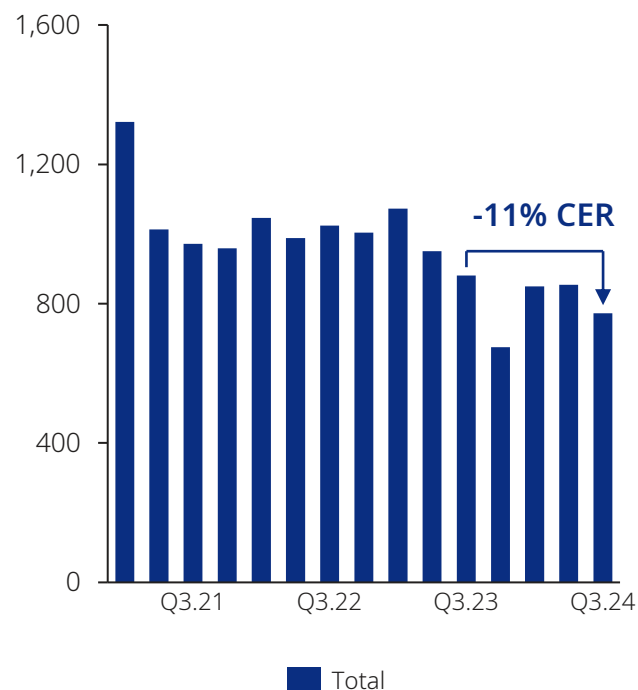
9M reported revenue

DKKm



Quarterly reported revenue

DKKm



Comments

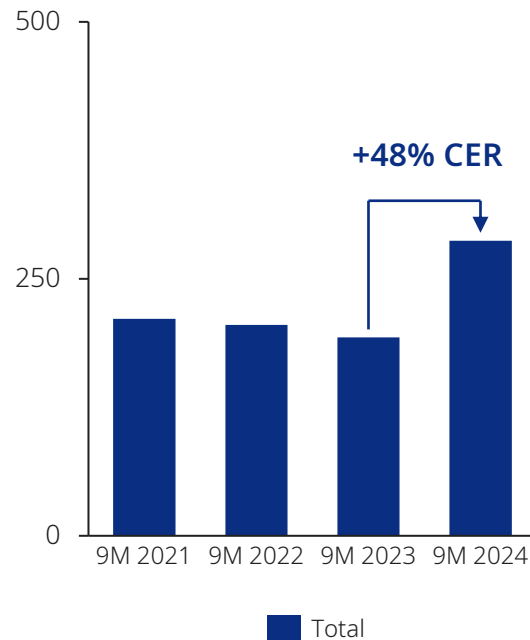
- Down by 13% (-15% DKK) and reached DKK 2.5bn in 9M 2024
- Down by 11% (-12% DKK) and reached DKK 0.8bn in Q3 2024
- Around 15 mature products included
- Biggest products are Azilect, Cipramil, Cisordinol, Deanxit, Ebixa, Fluanxol, Northera, Onfi, Sabril, Selincro, Xenazine
- Ebixa impacted by VBP in China from Q4 2020
- Onfi sales impacted by generic erosion from October 2018
- International Markets constitute around 40% of sales (9M 2024)

(1) As of 1 January 2024, Sabril is being reported together with Other pharmaceuticals, comparative figures have been adjusted accordingly. Unless otherwise stated, growth rates are at CER. LoE: February 18, 2021. Lundbeck has only promoted Northera, Onfi, Sabril and Xenazine in the U.S.

Other revenue

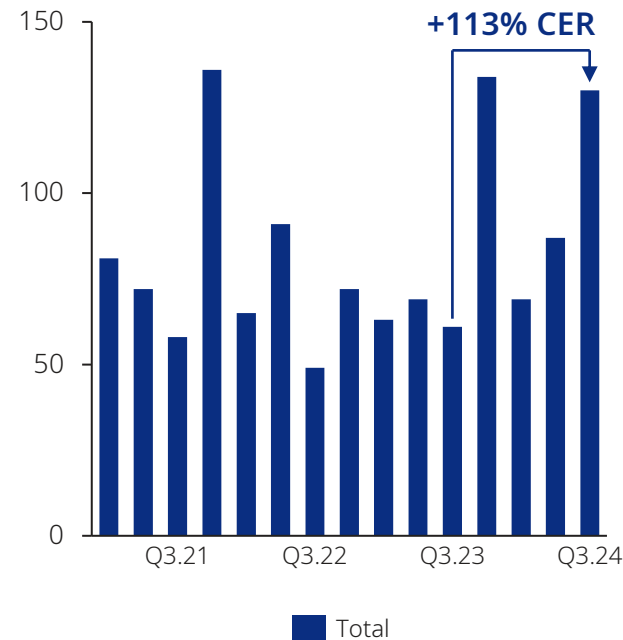
9M reported revenue

DKKm



Quarterly reported revenue

DKKm



Comments

- Grew by 48% (+49% DKK) and reached DKK 0.3bn in 9M 2024
- Grew by 113% (+113% DKK) and reached DKK 0.1bn in Q3 2024
- Mostly contract manufacturing to third-party

Unless otherwise stated, growth rates are at CER.

9M 2024: EBIT & Adjusted EBITDA

| DKK m | 9M 2024 | 9M 2023 | Change (CER) ¹ | Change (DKK) |
|---------------------------------------|---------------|---------------|---------------------------|--------------|
| Revenue | 16,463 | 14,934 | 13% | 10% |
| Gross profit | 13,304 | 11,657 | 17% | 14% |
| thereof adjustments | (2) | 327 | 101% | 101% |
| thereof depreciation/amortization | 1,261 | 1,359 | (7%) | (7%) |
| Sales and distribution costs | 5,746 | 5,297 | 10% | 8% |
| thereof adjustments | 8 | - | - | - |
| thereof depreciation/amortization | 66 | 70 | (3%) | (6%) |
| S&D-ratio | 34.9% | 35.5% | | |
| Administrative expenses | 1,080 | 915 | 19% | 18% |
| thereof adjustments | 148 | 69 | 114% | 114% |
| thereof depreciation/amortization | 15 | 16 | (6%) | (6%) |
| Administrative expenses ratio | 6.6% | 6.1% | | |
| Research and development costs | 3,385 | 2,481 | 36% | 36% |
| thereof adjustments | 547 | - | - | - |
| thereof depreciation/amortization | 60 | 54 | 11% | 11% |
| R&D-ratio | 20.6% | 16.6% | | |
| Total operating expenses | 10,211 | 8,693 | 18% | 17% |
| OPEX-ratio | 62.0% | 58.2% | | |
| EBIT (profit from operations) | 3,093 | 2,964 | 12% | 4% |
| Depreciation/amortization | 1,402 | 1,499 | (6%) | (6%) |
| EBITDA | 4,495 | 4,463 | 6% | 1% |
| EBITDA margin (%) | 27.3% | 29.9% | | |
| Restructuring expenses | 4 | 15 | (73%) | (73%) |
| Other adjustments | 697 | 381 | 83% | 83% |
| Adjusted EBITDA | 5,196 | 4,859 | 12% | 7% |
| Adjusted EBITDA margin (%) | 31.6% | 32.5% | | |

(1) Change at CER does not include effects from hedging.

Q3 2024: EBIT & Adjusted EBITDA

| DKKm | Q3 2024 | Q3 2023 | Change (CER) ¹ | Change (DKK) |
|---------------------------------------|--------------|--------------|---------------------------|--------------|
| Revenue | 5,722 | 4,952 | 18% | 16% |
| Gross profit | 4,628 | 3,854 | 23% | 20% |
| thereof adjustments | - | 67 | - | - |
| thereof depreciation/amortization | 420 | 447 | (6%) | (6%) |
| Sales and distribution costs | 1,952 | 1,796 | 10% | 9% |
| thereof adjustments | 8 | - | - | - |
| thereof depreciation/amortization | 22 | 23 | 0% | (4%) |
| S&D-ratio | 34.1% | 36.3% | | |
| Administrative expenses | 342 | 351 | (1%) | (3%) |
| thereof adjustments | (2) | 69 | (103%) | (103%) |
| thereof depreciation/amortization | 5 | 6 | (17%) | (17%) |
| Administrative expenses ratio | 6.0% | 7.1% | | |
| Research and development costs | 1,523 | 816 | 86% | 87% |
| thereof adjustments | 547 | - | - | - |
| thereof depreciation/amortization | 20 | 18 | 11% | 11% |
| R&D-ratio | 26.6% | 16.5% | | |
| Total operating expenses | 3,817 | 2,963 | 29% | 29% |
| OPEX-ratio | 66.7% | 59.8% | | |
| EBIT (profit from operations) | 811 | 891 | (1%) | (9%) |
| Depreciation/amortization | 467 | 494 | (5%) | (5%) |
| EBITDA | 1,278 | 1,385 | (2%) | (8%) |
| EBITDA margin (%) | 22.3% | 28.0% | | |
| Restructuring expenses | 6 | - | - | - |
| Other adjustments | 547 | 136 | 302% | 302% |
| Adjusted EBITDA | 1,831 | 1,521 | 26% | 20% |
| Adjusted EBITDA margin (%) | 32.0% | 30.7% | | |

(1) Change at CER does not include effects from hedging.

Full year figures: EBIT & Adjusted EBITDA

| DKKm | FY 2023 | FY 2022 | FY 2021 | Δ FY 2023 (CER) ¹ | Δ FY 2023 (DKK) |
|---------------------------------------|---------------|---------------|---------------|------------------------------|-----------------|
| Revenue | 19,912 | 18,246 | 16,299 | 8% | 9% |
| Gross profit | 15,427 | 14,295 | 12,651 | 6% | 8% |
| thereof adjustments | 327 | 228 | 37 | 37% | 43% |
| thereof depreciation/amortization | 1,826 | 1,610 | 1,485 | 14% | 13% |
| Sales and distribution costs | 7,482 | 6,610 | 5,885 | 18% | 13% |
| thereof adjustments | 48 | (126) | 171 | (138%) | (138%) |
| thereof depreciation/amortization | 93 | 99 | 95 | (3%) | (6%) |
| S&D-ratio | 37.6% | 36.2% | 36.1% | | |
| Administrative expenses | 1,293 | 1,079 | 933 | 21% | 20% |
| thereof adjustments | 70 | 63 | 59 | 11% | 11% |
| thereof depreciation/amortization | 21 | 16 | 29 | 25% | 31% |
| Administrative expenses ratio | 6.5% | 5.9% | 5.7% | | |
| Research and development costs | 3,457 | 3,754 | 3,823 | (7%) | (8%) |
| thereof adjustments | - | (5) | 3 | - | - |
| thereof depreciation/amortization | 72 | 86 | 101 | (15%) | (16%) |
| R&D-ratio | 17.4% | 20.6% | 23.5% | | |
| Total operating expenses | 12,232 | 11,443 | 10,641 | 10% | 7% |
| OPEX-ratio | 61.4% | 62.7% | 65.3% | | |
| EBIT (profit from operations) | 3,195 | 2,852 | 2,010 | (6%) | 12% |
| Depreciation/amortization | 2,012 | 1,811 | 1,710 | 12% | 11% |
| EBITDA | 5,207 | 4,663 | 3,720 | 0% | 12% |
| EBITDA margin (%) | 26.2% | 25.6% | 22.8% | | |
| Restructuring expenses | 64 | (138) | 270 | (146%) | (146%) |
| Other adjustments | 381 | 298 | - | 28% | 28% |
| Adjusted EBITDA | 5,652 | 4,823 | 3,990 | 7% | 17% |
| Adjusted EBITDA margin (%) | 28.4% | 26.4% | 24.5% | | |

(1) Change at CER does not include effects from hedging.

2024: Overall Adjusted EBITDA reconciliation

| DKKm | 9M 2024 | Q1 2024 | Q2 2024 | Q3 2024 |
|--------------------------------------|--------------|--------------|--------------|--------------|
| Profit from operations (EBIT) | 3,093 | 1,278 | 1,004 | 811 |
| Amortization of product rights | 1,093 | 368 | 363 | 362 |
| Depreciation and amortization | 309 | 100 | 104 | 105 |
| EBITDA | 4,495 | 1,746 | 1,471 | 1,278 |
| Restructuring expenses | 4 | - | (2) | 6 |
| Other adjustments | 697 | - | 150 | 547 |
| Adjusted EBITDA | 5,196 | 1,746 | 1,619 | 1,831 |

FY 2023: Overall Adjusted EBITDA reconciliation

| DKKm | FY 2023 | Q1 2023 | Q2 2023 | Q3 2023 | Q4 2023 |
|--------------------------------------|--------------|--------------|--------------|--------------|------------|
| Profit from operations (EBIT) | 3,195 | 1,233 | 840 | 891 | 231 |
| Amortization of product rights | 1,559 | 404 | 385 | 384 | 386 |
| Depreciation and amortization | 453 | 107 | 109 | 110 | 127 |
| EBITDA | 5,207 | 1,744 | 1,334 | 1,385 | 744 |
| Restructuring expenses | 64 | - | 15 | - | 49 |
| Other adjustments | 381 | 101 | 144 | 136 | 0 |
| Adjusted EBITDA | 5,652 | 1,845 | 1,493 | 1,521 | 793 |

Full year figures: Revenue & Adjusted EBITDA at CER

| DKKm | 9M 2024 | FY 2023 |
|---|---------------|---------------|
| Total revenue (IFRS) | 16,463 | 19,912 |
| Effects from hedging | (43) | 137 |
| Total revenue (IFRS) before hedging | 16,506 | 19,775 |
| Effects from exchange rate | (283) | (645) |
| Total revenue at CER | 16,789 | 20,420 |
| Increase/(Decrease) in Total revenue | 10% | 9% |
| Increase/(Decrease) in Total revenue at CER ¹ | 13% | 8% |

| DKKm | 9M 2024 | FY 2023 |
|---|--------------|--------------|
| Adjusted EBITDA | 5,196 | 5,652 |
| Effects from hedging | (43) | 137 |
| Adjusted EBITDA before hedging | 5,239 | 5,515 |
| Effects from exchange rate | (142) | (268) |
| Adjusted EBITDA at CER | 5,381 | 5,783 |
| Increase/(Decrease) in Adjusted EBITDA | 7% | 17% |
| Increase/(Decrease) in Adjusted EBITDA at CER ² | 12% | 7% |

(1) Total revenue at CER for the period divided by Total revenue (IFRS) before hedging for the comparative period: (2) Adjusted EBITDA at CER for the period divided by Adjusted EBITDA before hedging for the comparative period.

Full year figures: Revenue & Adjusted EBITDA at CER

| DKKm | FY 2023 | FY 2022 |
|---|---------------|---------------|
| Total revenue (IFRS) | 19,912 | 18,246 |
| Effects from hedging | 137 | (588) |
| Total revenue (IFRS) before hedging | 19,775 | 18,834 |
| Effects from exchange rate | (645) | 1,364 |
| Total revenue at CER | 20,420 | 17,470 |
| Increase/(Decrease) in Total revenue | 9% | 12% |
| Increase/(Decrease) in Total revenue at CER ¹ | 8% | 8% |

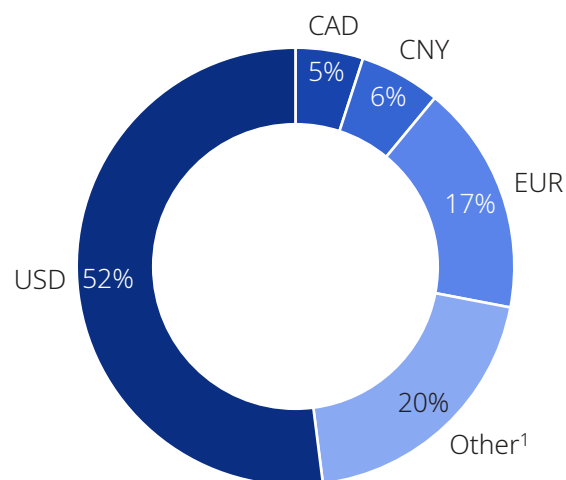
| DKKm | FY 2023 | FY 2022 |
|---|--------------|--------------|
| Adjusted EBITDA | 5,652 | 4,823 |
| Effects from hedging | 137 | (588) |
| Adjusted EBITDA before hedging | 5,515 | 5,411 |
| Effects from exchange rate | (268) | 663 |
| Adjusted EBITDA at CER | 5,783 | 4,748 |
| Increase/(Decrease) in Adjusted EBITDA | 17% | 21% |
| Increase/(Decrease) in Adjusted EBITDA at CER ² | 7% | 21% |

(1) Total revenue at CER for the period divided by Total revenue (IFRS) before hedging for the comparative period; (2) Adjusted EBITDA at CER for the period divided by Adjusted EBITDA before hedging for the comparative period.

Less volatility in key currencies in 9M 2024

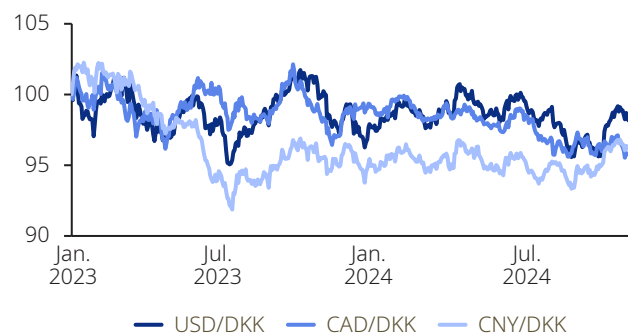
Sales by currency

FY 2023



Main currencies²

December 29, 2022 = index 100



| | Spot Sept. 30, 2024 | Hedge rate YTD 2024 | Avg. rate YTD 2024 | Avg. rate YTD 2023 | Avg. rate Q3 2024 | Avg. rate Q3 2023 |
|-----|------------------------------|------------------------------|-----------------------------|-----------------------------|----------------------------|----------------------------|
| USD | 665,86 | 681.59 | 687.02 | 688.28 | 686.48 | 682.57 |
| CAD | 492,55 | 506.37 | 506.03 | 510.14 | 502.15 | 511.57 |
| CNY | 95,22 | 97.45 | 95.48 | 97.99 | 95.42 | 94.36 |

Comments

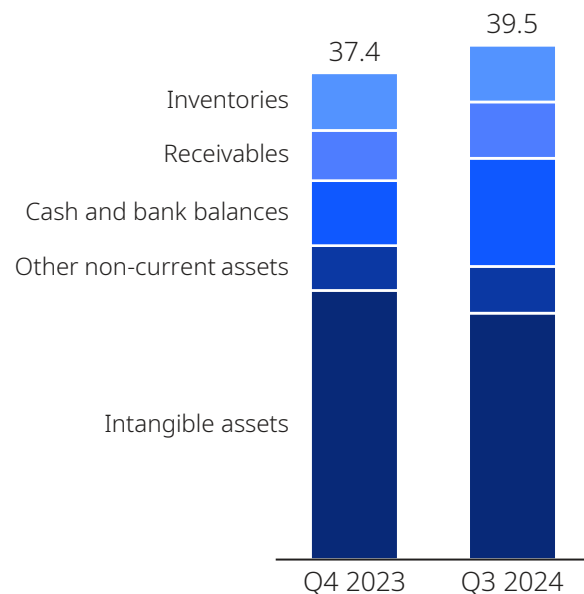
- ~83% of sales in non-EUR currencies
- USD directly represents ~52% of sales FY 2023
- Three main currencies make up ~61% of net exposure
- In 9M 2024 effects from hedging reached a loss of DKK 43m vs DKK 44m gain in 9M 2023

(1) Other includes JPY, AUD and other currencies. Excluding effects from hedging; (2) Source: Bloomberg – data until November 5, 2024.

Lundbeck is well-positioned through its strong balance sheet

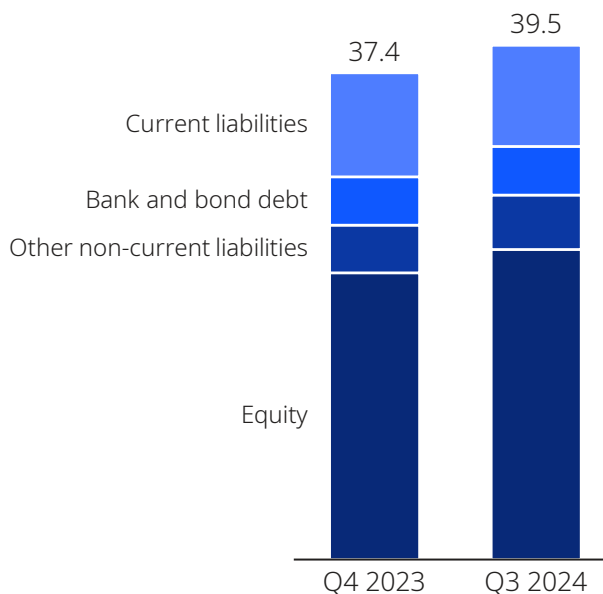
Assets

DKKbn



Liabilities

DKKbn



Comments

- Inventories driven by Vyepti and Xenazine
- Intangible assets decrease driven mainly by product rights amortization
- ROIC improved from 11.1% (9M 2023) to 13.1% (9M 2024)
- Net debt/EBITDA declined to (0.8x)

Financial position and dividend

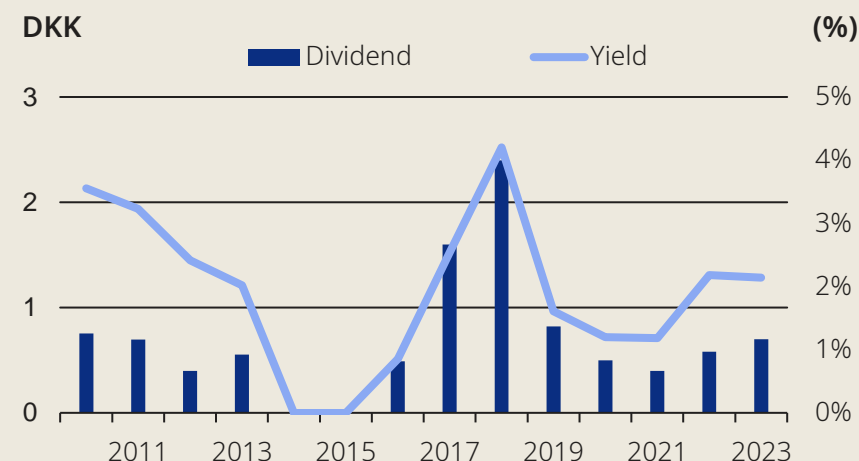
Financial position

DKKm

| | 30.09.2024 | 31.12.2023 |
|---|---------------|---------------|
| Intangible assets | 18,929 | 20,692 |
| Other non-current assets | 3,589 | 3,426 |
| Current assets | 16,998 | 13,289 |
| Assets | 39,516 | 37,407 |
| Equity | 23,836 | 22,045 |
| Non-current liabilities | 7,905 | 7,372 |
| Current liabilities | 7,775 | 7,990 |
| Equity and liabilities | 39,516 | 37,407 |
| Interest-bearing debt, cash and cash equivalents, net, end of period | 3,982 | 711 |

Dividend, DKK

- Proposed dividend pay-out of DKK 0.70 per share has been paid out for 2023, corresponding to a pay-out ratio of ~30%
- A total of DKK 697 million and a yield of 2.1%¹
- Dividend policy: Pay-out ratio of 30-60% from 2019



(1) Based on the 2023 year-end B-share price of 32.76

9M 2024: Cash generation

| DKKm | 9M 2024 | 9M 2023 | FY 2023 | FY 2022 | FY 2021 |
|--|--------------|--------------|--------------|----------------|----------------|
| Cash flows from operating activities | 4,480 | 3,139 | 4,080 | 3,519 | 2,272 |
| Cash flows from investing activities | (346) | (362) | (498) | (1,892) | (610) |
| Cash flows from operating and investing activities (free cash flow) | 4,134 | 2,777 | 3,582 | 1,627 | 1,662 |
| Cash flows from financing activities | (808) | (2,064) | (2,085) | (387) | (3,336) |
| Net cash flow for the period | 3,326 | 713 | 1,497 | 1,240 | (1,674) |
| Cash, cash equivalent and securities, end of period | 8,322 | 4,248 | 5,010 | 3,548 | 2,279 |
| Interest-bearing debt | (4,340) | (4,294) | (4,299) | (5,731) | (5,468) |
| Net cash/(net debt) | 3,982 | (46) | 711 | (2,183) | (3,189) |

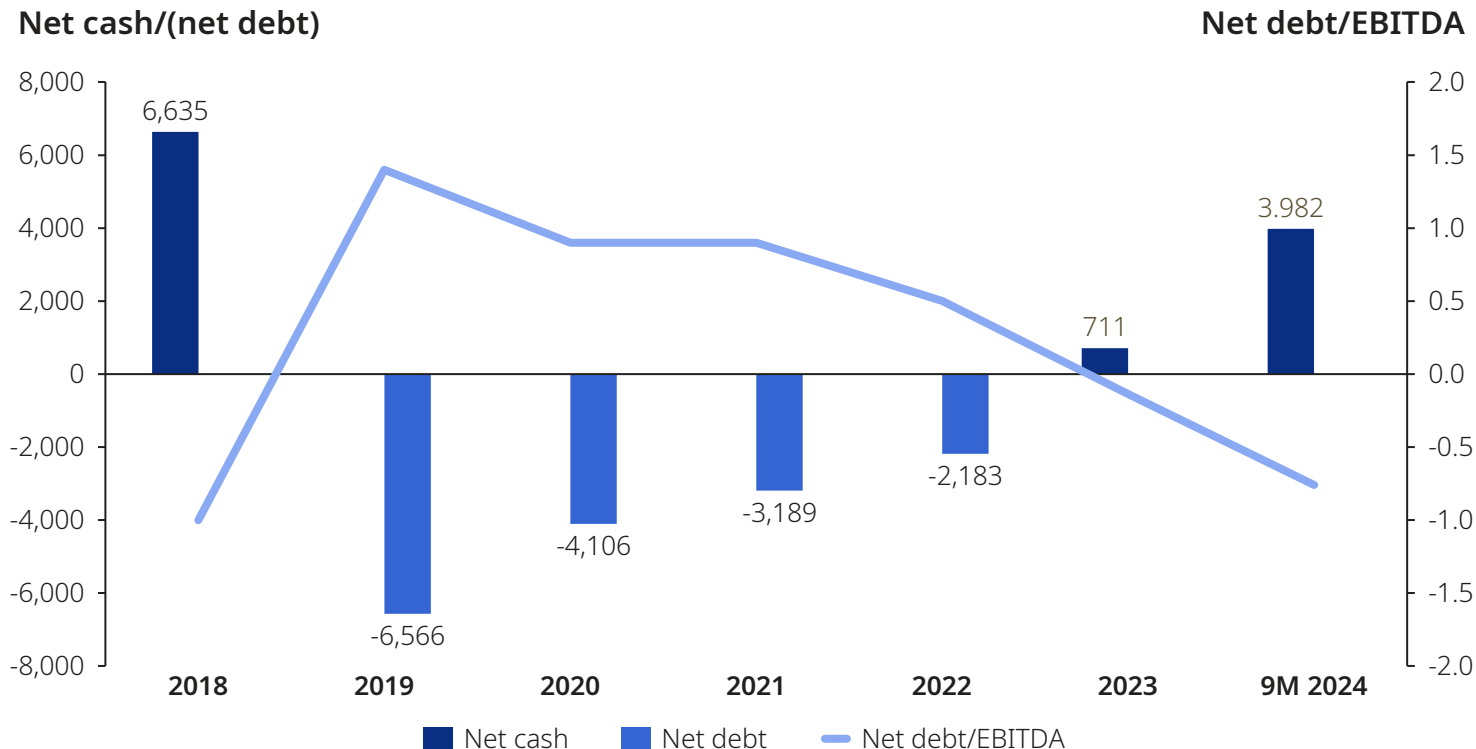
Q3 2024: Cash generation

| DKKm | Q3 2024 | Q3 2023 | FY 2023 | FY 2022 | FY 2021 |
|--|--------------|--------------|--------------|----------------|----------------|
| Cash flows from operating activities | 2,302 | 1,490 | 4,080 | 3,519 | 2,272 |
| Cash flows from investing activities | (101) | (97) | (498) | (1,892) | (610) |
| Cash flows from operating and investing activities (free cash flow) | 2,201 | 1,393 | 3,582 | 1,627 | 1,662 |
| Cash flows from financing activities | (24) | (814) | (2,085) | (387) | (3,336) |
| Net cash flow for the period | 2,177 | 579 | 1,497 | 1,240 | (1,674) |
| Cash, cash equivalent and securities, end of period | 8,322 | 4,248 | 5,010 | 3,548 | 2,279 |
| Interest-bearing debt | (4,340) | (4,294) | (4,299) | (5,731) | (5,468) |
| Net cash/(net debt) | 3,982 | (46) | 711 | (2,183) | (3,189) |

Strong cash flow leading to continuous deleveraging

Net cash, Net debt and Net debt/EBITDA

DKKm



Solid financial foundation from which to execute on our strategy

- 9M 2024: Cash flow negatively impacted by
 - Dividend amounting to DKK 694m
 - CAPEX investments
- Net cash reached DKK 3,982m in 9M 2024 and Net debt/EBITDA was below zero
- Following the expected acquisition of Longboard, net debt is expected to reach DKK 12 - 13bn by the end of the year

For more information, please contact Investor Relations

Listed on the Copenhagen
Stock Exchange since
June 18, 1999

For additional company information,
please visit Lundbeck at:
www.lundbeck.com

| | |
|-------------------------------|--|
| Number of A-shares | 199,148,222 |
| Number of B-shares | 796,592,888 |
| Total | <u>995,741,110</u> |
| Treasury A shares | 466,028 |
| Treasury B shares | 3,264,112 |
| Total treasury shares | <u>3,730,140 (0.37%)</u> |
| Insider holdings ¹ | 827,196 (0.08%) |
| Classes of shares | 2 |
| Restrictions | None |
| ISIN code | DK0061804697 (A) DK0061804770 (B) |
| Tickers | HLUNa / HLUNb (Reuters), HLUNA DC / HLUNB DC (Bloomberg) |

(1) Annual Report 2023

IR contacts

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polesen3@Bloomberg.net

Financial calendar

Q4 2024 | February 5, 2025

AGM | March 26, 2025

Q1 2025 | May 14, 2025

Q2 2025 | August 20, 2025

Q3 2025 | November 12, 2025

Lundbeck

