

# Agenda for today

#### 12.00 - 12.30 Registration with light lunch

#### 12.30 -15.00 Presentations including Q&A with Executive Management

- Charl van Zyl, Chief Executive Officer
- Maria Alfaiate, EVP, Commercial & Corporate Strategy
- Tom Gibbs, EVP, Lundbeck U.S.
- Michala Fischer-Hansen, EVP, Europe & International Operations
- Johan Luthman, EVP, Research & Development
- Joerg Hornstein, EVP, Chief Financial Officer

#### 15.00 - 17.15 Research lab tour and discussion around MSA

Presentation on MSA by Wolfgang Singer, Associate Professor of Neurology Mayo Clinic, Rochester, MN, United States

#### 17.15 - 18.30 Informal networking, canapés & drinks





### Safe Harbor/Forward-Looking Statements

This presentation contains forward-looking statements that provide our expectations or forecasts of future events such as new product introductions, product approvals and financial performance. Forward looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance or achievements, and may contain words like "believe", "anticipate", "expect", "estimate", "intend", "plan", "project", "will be", "will continue", "will result", "could", "may", "might", or any variations of such words or other words with similar meanings. All statements other than statements of historical facts included in this presentation, including, without limitation, those regarding the proposed acquisition of Longboard Pharmaceuticals, Inc. ("Longboard") by Lundbeck and Longboard's financial position, business strategy, plans and objectives of management for future operations (including development plans and objectives relating to Lundbeck and Longboard's products), are forward looking statements.

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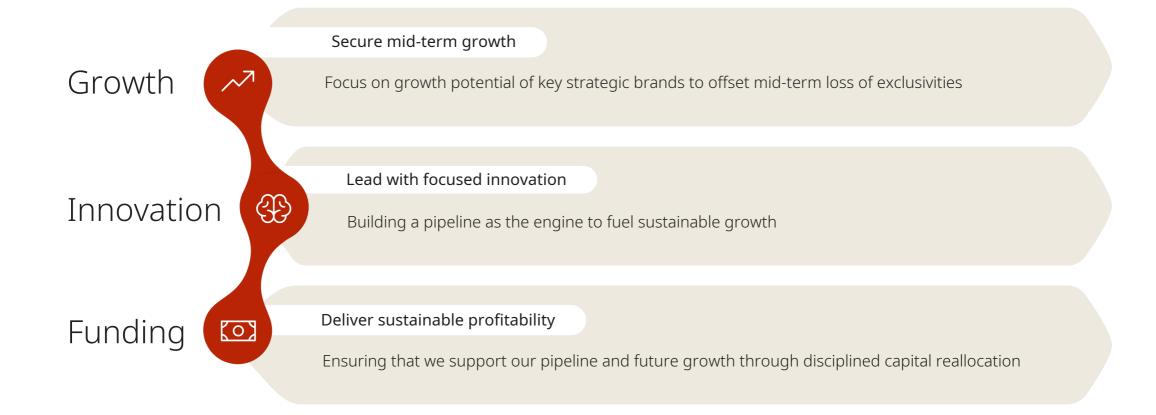
The offer to purchase, the related letter of transmittal and the solicitation/recommendation statement will be made available for free at the SEC's website at www.sec.gov. Free copies of the offer to purchase, the related letter of transmittal and certain other offering documents will be made available by Lundbeck and when available may be obtained by directing a request to the Information Agent for the tender offer which will be named in the Schedule TO. Copies of the documents filed with the SEC by Longboard will be available free of charge on Longboard's internet website https://ir.longboardpharma.com/financial-information/sec-filings or by contacting Longboard's investor relations contact at IR@LongboardPharma.com.

In addition to the offer to purchase, the related letter of transmittal and certain other tender offer documents filed by Lundbeck, as well as the solicitation/recommendation statement filed by Longboard, Longboard will also file annual, quarterly and current reports with the SEC. You may read and copy any reports or other information filed by Lundbeck or Longboard at the SEC public reference room at 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information on the public reference room. Longboard's filings with the SEC are also available to the public from commercial document-retrieval services and at the website maintained by the SEC at http://www.sec.gov.



### Driving sustainable long-term growth

Our Focused Innovator strategy





### Creating the foundation for a promising future

Strong progress during last year



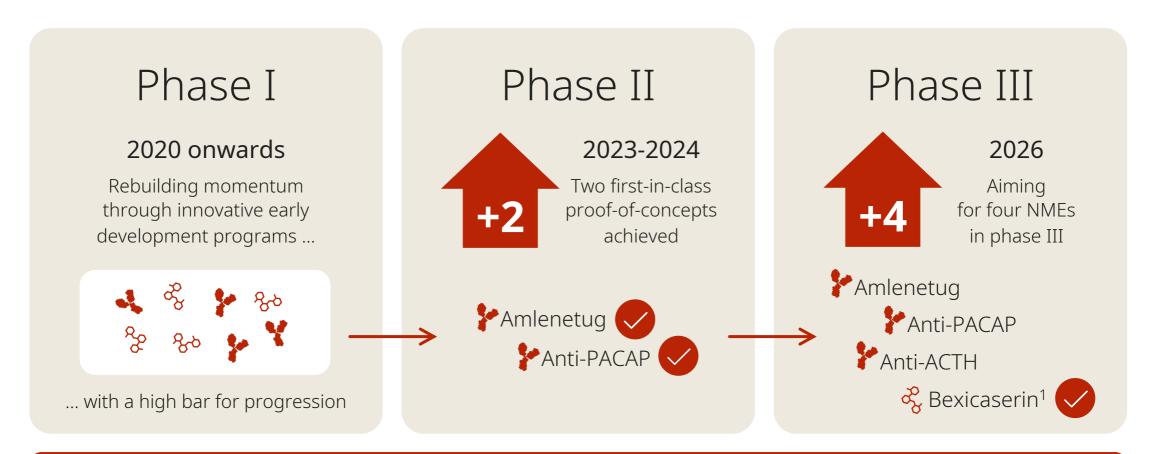
<sup>(1)</sup> Subject to deal closure. Expected December 2024.

All growth rates at CER (constant exchange rates). AADAD: Agitation Associated with Dementia in Alzheimer's Disease; PACAP: Pituitary Adenylate Cyclase-Activating Peptide; MSA: Multiple System Atrophy; ACTH: Adrenocorticotropic Hormone; CD: Cushing's Disease; CAH: Congenital Adrenal Hyperplasia; CD40L: Cluster of Differentiation 40 Ligand; TED: Thyroid Eye Disease.



### Transformed pipeline accelerating towards 2026 and beyond

New target biologies, drug modalities, and de-risking in early development



Innovative trial designs targeting indications with high unmet medical needs

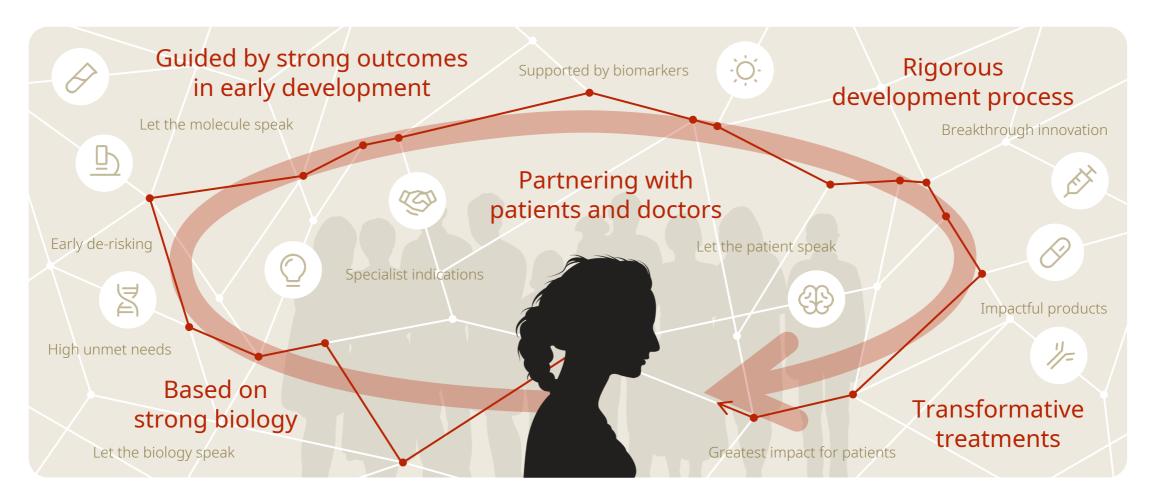
(1) Subject to deal closure. Expected December 2024.

NME: New Molecular Entity; PACAP: Pituitary Adenylate Cyclase-Activating Peptide; ACTH: Adrenocorticotropic Hormone.



### Uniquely positioned for compelling market opportunities

Pursuing our goal to serve patients





### Transforming to a focused innovator

Combining internal and external innovation to fuel sustainable long-term growth

### Focus



#### Grow strategic brands

- Rexulti U.S., Vyepti U.S. and E&IO key markets
- Operating model focus



### Disciplined capital allocation

• Appr. DKK 1-1.3bn in capital reallocation reflected in mid-term guidance



#### Foster innovation with near-tomarket business development

• Bexicaserin<sup>1</sup> an example of innovation strategy

### Scale



#### Migraine & neuro-rare franchise

- Anti-PACAP and amlenetug filings
- Bexicaserin<sup>1</sup> in phase III
- Additional neuro-rare asset phase III opportunities



#### **Partnerships**

• Commercial and R&D partnerships to leverage our inhouse competencies and build pipeline



#### Platform operating principles

AI-enabled

### Accelerate



#### Organic pipeline breakthroughs

• Launch of innovative products from current pipeline



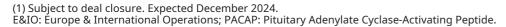
#### Ongoing programmatic business development

• Evaluation of additional strategically selective opportunities



### Industry-leading neuroscience research & development

- Transforming cutting-edge biology into impactful drug candidates
- Groundbreaking development programs





### Highly experienced international executive team

Seasoned leadership with proven success in growth strategies and value creation

Charl van Zyl
President and CEO



Maria Alfaiate
Executive Vice President,
Commercial & Corporate Strategy



Lars Bang
Executive Vice President,
Product Development & Supply



Michala Fischer-Hansen
Executive Vice President,
Europe & International Operations



# Complementary skillsets foster innovation

Broad experience in global pharma and biotech industry

Strong track record in commercial and R&D with particular focus within neuroscience

Diverse backgrounds and functional expertise - seven nationalities providing perspectives from in-house tenure and external industry roles



Thomas Gibbs Executive Vice President, Lundbeck US



Dianne Hol Executive Vice President, People & Culture



Joerg Hornstein Executive Vice President and CFO



Johan Luthman Executive Vice President, Research & Development



Tine Østergaard Hansen<sup>1</sup>
Senior Vice President,
Corporate Communications & Public Affairs

(1) Not formally a member of Executive Management but participates in all meetings.



### Agenda

#### Focused innovation driving sustainable growth

### Charl van Zyl Chief Executive Officer

#### Our focus and how we win

Optimizing our operating model for success Introductions from Tom, Michala, and Johan

Build upon our psychiatry core



Reinforce neuro-specialty position

Establish neuro-rare franchise

Maria Alfaiate

EVP, Commercial & Corporate Strategy

Tom Gibbs

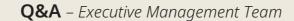
EVP, Lundbeck US

Michala Fischer-Hansen

EVP, Europe & International Operations

Johan Luthman

EVP, Research & Development



Creating value through strategic capital allocation

Wrap-up

Joerg Hornstein Chief Financial Officer

Charl van Zyl

Chief Executive Officer



**Q&A** – Executive Management Team



### Our focus and how we win

Maria Alfaiate, Executive Vice President, Commercial & Corporate Strategy
Thomas Gibbs, Executive Vice President, Lundbeck US
Michala Fischer-Hansen, Executive Vice President, Europe & International Operations
Johan Luthman, Executive Vice President, Research & Development











### Agenda

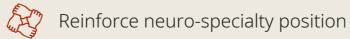
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#### Creating value through strategic capital allocation

Wrap-up

Joerg Hornstein Chief Financial Officer

Chief Executive (

Chief Executive Officer



**Q&A** – Executive Management Team



# Innovation and patient focus to accelerate U.S. growth

Thomas Gibbs, Executive Vice President, Lundbeck U.S.







### Differentiated commercial capabilities

Driving patient-centric, innovative model to accelerate our growth

#### Externally focused



#### Patient focus

Enhance patient support ecosystem to overcome barriers



#### Customer innovation

Innovate how we educate prescribers and patients



#### Internally focused



#### Leadership behaviors

Embed curiosity, adaptability, and accountability



#### Comprehensive capital allocation

Leverage investments dynamically, informed by data



### Precision execution of our Focused Innovator strategy

U.S. has the potential to build multiple USD +1bn franchises in the next decade

#### Our strategic choices

Deliver a best-in-class patient-centric U.S. commercial model via

- Disproportionately allocated resources to drive growth of Rexulti and Vyepti
- **Simplified** & integrated business units
- Advanced analytics and next-gen customer engagement capabilities
- Differentiated patient experience

#### What we've accomplished



**Grew** Rexulti sales by 18% driven by AADAD launch (MAT July 2024)



**Increased** Vyepti market share by ~33% between July 2023 and July 2024



**Launched** Abilify Asimtufii in June 2023 to maintain double digit growth of Abilify LAI franchise (MAT July 2024)

#### Our U.S. long-term ambition



**Deliver** USD +1.3bn in annual Rexulti sales by loss of exclusivity<sup>1</sup>



**Build** USD +1bn severe migraine franchise



**Establish** rare disease franchise model to support multi-billion (USD +2bn) potential<sup>2</sup>

Rexulti, Abilify Maintena, and Abilify Asimtufii are registered trademarks of Otsuka Pharmaceutical Co. Ltd. (Japan). (1) Including PTSD, pending FDA approval; (2) Includes bexicaserin. Subject to deal closure. Expected December 2024. AADAD: Agitation Associated with Dementia in Alzheimer's Disease; LAI: Long-Acting Injectable.

# Focus on key strategic markets

Michala Fischer-Hansen, Executive Vice President, Europe & International Operations







### Transforming to become a focused innovator

Lexapro®

Building on our strategic brands



Abilify Maintena



#### Building on a strong foundation

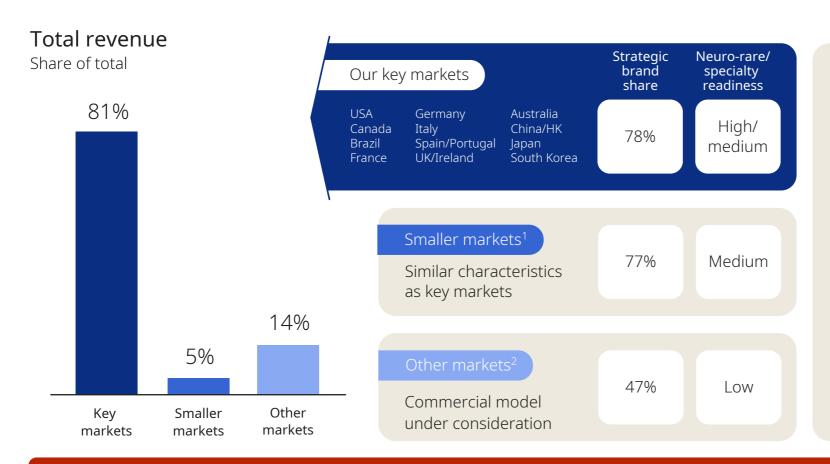
- Strong growth of Brintellix and Abilify Maintena
- Vyepti rolled out in 29 markets and growing at >200%
- Rexulti is launched in 26 markets and growing 28%

(1) 2023 numbers.



### Allocating investments towards key growth markets

A new operating model that enables reaching as many patients as possible while driving capital allocation to key growth opportunities



× 5

#### Strategic transformation

- Changing our commercial model and go-to-market approach based on future potential
- Identify proper investment level into key areas of growth
- Ensure right capabilities for a more focused and specialtyoriented model across markets

Targeting capital spending to support long-term profitable products and markets

(1) Smaller markets cover Belgium, The Netherlands, Luxembourg, Denmark, Norway, Sweden, Finland, Switzerland, and Austria; (2) e.g. Middle East and Africa, LATAM, Southern/Eastern Europe, Southeast Asia.



# R&D throughout the value chain

Johan Luthman, Executive Vice President, Research & Development







### Neuroscience at the forefront of scientific breakthroughs

Rapid technological, medical, and regulatory advances are driving innovation of new treatments, but more are needed



**Technological advances** are expanding the target landscape



**New drug modalities** increasing treatment opportunities



**New biomarkers** are increasing options for early de-risking



**Regulatory evolution** is accelerating approvals in neuroscience



Neuroscience in **top 3 approvals** in the U.S. and EU<sup>1</sup>





#### Migraine – New efficacious class

• CGRP targeting treatments for prevention of migraine

#### Alzheimer's – First full FDA NME approvals in 20 years

• Rexulti in Agitation Associated with Dementia due to Alzheimer's Disease (AADAD), mAbs targeting protein amyloid beta (A-beta)

#### Neuroimmunology – Multiple Sclerosis and beyond

• Impactful therapies against disease progression in Multiple Sclerosis and Myasthenia Gravis, mAb targeting Complement C5, IL-6R, CD19 in Neuromyelitis Optica

#### Rare neurology – New advanced drug modalities

 ASO and gene therapies in SMA and DMD, genetically targeted SOD mutation therapy in ALS

#### **Psychiatry** – A renaissance for well-studied mechanisms

 Muscarinic agonists, NMDA receptor inhibitors, GABA receptor modulators, 5-HT<sub>1A</sub> agonism

(1) Nature Reviews Drug Discovery, 2023.

CGRP: Calcitonin Gene-Related Peptide; NME: New Molecular Entity; AADAD: Agitation Associated with Dementia in Alzheimer's Disease; ASO: Antisense Oligonucleotides; SMA: Spinal Muscular Atrophy; DMD: Duchenne Muscular Dystrophy, ALS: Amyotrophic Lateral Sclerosis, SOD: Superoxide Dismutase.



### Focused Innovator built on rigorous R&D processes

Combining our strong competencies and new technologies with disciplined selection and progression in innovative programs

#### Where we play Build upon our psychiatry core Reinforce Breakthrough pipeline potential neuro-specialty position through rigorous development process Establish neuro-rare franchise One organization Early de-risking from Fast late development focusing on an adequate number of guided by patients for promising biology phase I programs impactful labels How we play Bringing promising Innovative projects quickly forward discovery research to early clinical PoC Biotherapeutics, CLiPPr, Let the Let the Let the BBB shuttle etc. biology molecule patient speak speak speak Unmet **Transformative** needs **R&D** organization treatments (executional excellence)

BBB: Blood Brain Barrier.



### Reallocating resources to support innovation and growth

Focused R&D efforts in strategic brands to fund future pipeline development

From broad R&D efforts on strategic brands ...











... to focused R&D support to strategic brands and expanding innovation pipeline

#### **Building migraine franchise**



Geographical expansion (SUNRISE)

Anti-PACAP phase IIb initiated (*PROCEED*)

CGRP-PACAP combi being evaluated

#### **Amlenetug**

Enters phase III early 2025 (MASCOT)

#### **Anti-ACTH**

Entered phase I/II in CAH and CD

Reshaped early-stage development Building a sustainable pipeline

CGRP: Calcitonin Gene-Related Peptide; PACAP: Pituitary Adenylate Cyclase-Activating Peptide; ACTH: Adrenocorticotropic Hormone; CAH: Congenital Adrenal Hyperplasia; CD: Cushing's Disease.



### Meeting patients' needs in different markets

Key takeaways: Optimizing our operating model for success



Innovation and patient focus to accelerate U.S. growth



Commercial model and market approach in Europe & International Operations to maximize value of key markets



R&D capital allocation that best leverages our resources for focused brand support and late-stage development of key assets





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Reinforce neuro-specialty position



Establish neuro-rare franchise

**Q&A** – Executive Management Team

#### Creating value through strategic capital allocation

#### Wrap-up

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#### Maria Alfaiate

EVP, Commercial & Corporate Strategy

#### Tom Gibbs

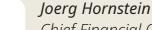
EVP, Lundbeck US

#### Michala Fischer-Hansen

EVP, Europe & International Operations

#### Johan Luthman

EVP, Research & Development



Chief Financial Officer

#### Charl van Zyl

Chief Executive Officer





### Advancements in the field of AADAD



Important further insights into Rexulti in AADAD¹

# Most bothersome agitation behaviors identified by caregivers<sup>3</sup>

#### Aggression (CMAI, factor 1)

Cursing/verbal aggression, spitting, hitting, grabbing, throwing

#### Physical non-aggression (CMAI, factor 2)

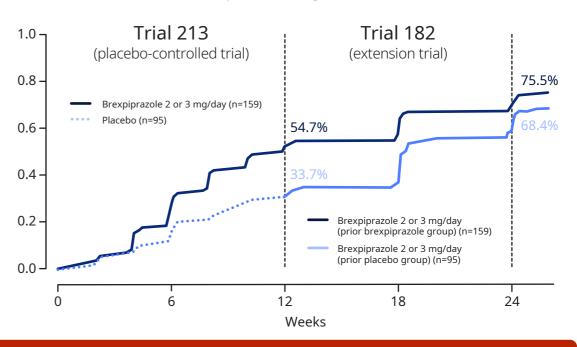
Trying to get to another place, pacing/aimless wandering, inappropriate dress/disrobing

#### Verbal agitated (CMAI, factor 3)

Repetitive sentences/questions, unwarranted requests for attention/help

#### Sustained effect on CMAI<sup>2</sup> for 24 weeks of treatment

Proportion of patients with a clinical meaningful response (At least 20 points change in CMAI score)



#### Rexulti showed reduction in frequency of most agitation behaviors compared to placebo

(1) Scientific presentations on post hoc pooled analysis of two randomized controlled trials presented at Alzheimer's Association International Conference (AAIC), July 2024, Clinical data may or may not be suitable for promotional use. The U.S. Food and Drug Administration (FDA) approved Rexulti for the treatment of AADAD in May 2023; (2) Cohen Mansfield Agitation Inventory (CMAI); (3) Survey with 250 unpaid caregivers.

AADAD: Agitation Associated with Dementia due to Alzheimer's Disease.

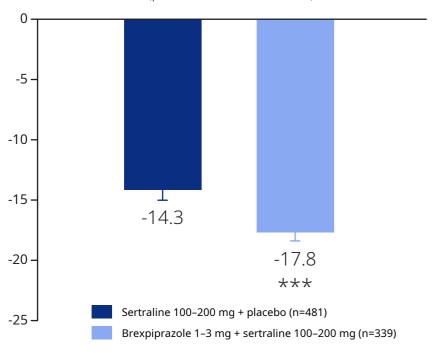


### Brexpiprazole consistently reduced PTSD symptoms

Clinical data shows improved effects in combination treatment with sertraline

#### PTSD symptoms reduced at week 10

LS mean (SE) change from week 1 measured in CAPS-5 total score (pooled from three trials)<sup>1</sup>





#### Increasing efficacy in PTSD management

- Pooled data from three randomized, controlled, parallel-arm, double-blind trials
- 1,290 patients with similar demographic and clinical characteristics were randomized across the three trials
- Completion rates across trials ranged from 64.0–70.7% in the brexpiprazole + sertraline groups and from 55.9–72.8% in the sertraline + placebo groups
- Brexpiprazole + sertraline combination was well-tolerated

FDA PDUFA action date on February 8, 2025<sup>2</sup>

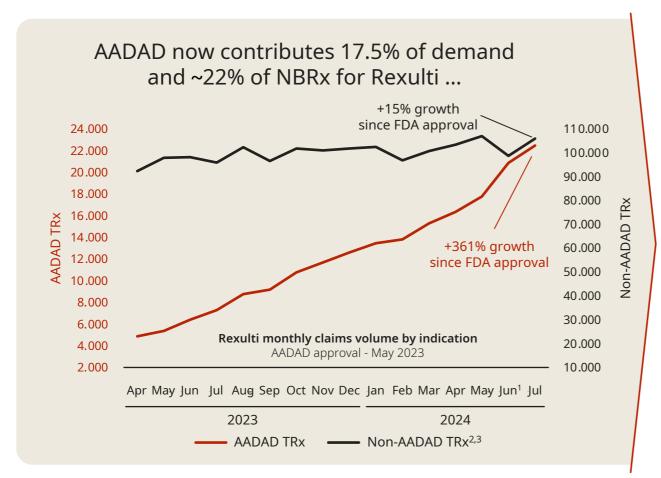
(1) Full PTSD data-set presented at ASCP (American Society for Clinical Pathology) in May 2024, \*\*\*p<0.001 versus sertraline + placebo group, pooled date from trials 061, 071 and 072, mixed model for repeated measures; (2) Brexpiprazole not approved for the treatment of PTSD; the safety and effectiveness of brexpiprazole in combination with sertraline for PTSD has not been established with the FDA. PTSD: Post-Traumatic Stress Disorder; LS: Least Squares; SE: Standard Error; CAPS-5: Clinician-Administered PTSD Scale for DSM-5.





### Strong growth in AADAD propelling Rexulti demand

Significant opportunity exists to drive future brand growth



... significant unmet need exists for diagnosis and treatment of AADAD

#### 6.7 million

... age 65 and older in the U.S. have dementia due to Alzheimer's disease

#### 1 out of 2

... with dementia due to Alzheimer's disease may experience agitation

#### Only ~34%

... of patients are diagnosed with Alzheimer's disease including mild cognitive impairment and drug-treated

(1) IQVIA MHA data restatement; (2) Non-AADAD TRx includes major depressive disorder, schizophrenia, and spontaneous usage for bipolar and other non-approved / non-promoted indications; (3) Usage of Rexulti for AADAD prior to PDUFA was not promoted by Lundbeck or Otsuka. Rexulti promoted only for approved indications (MDD, Schizophrenia and AADAD)

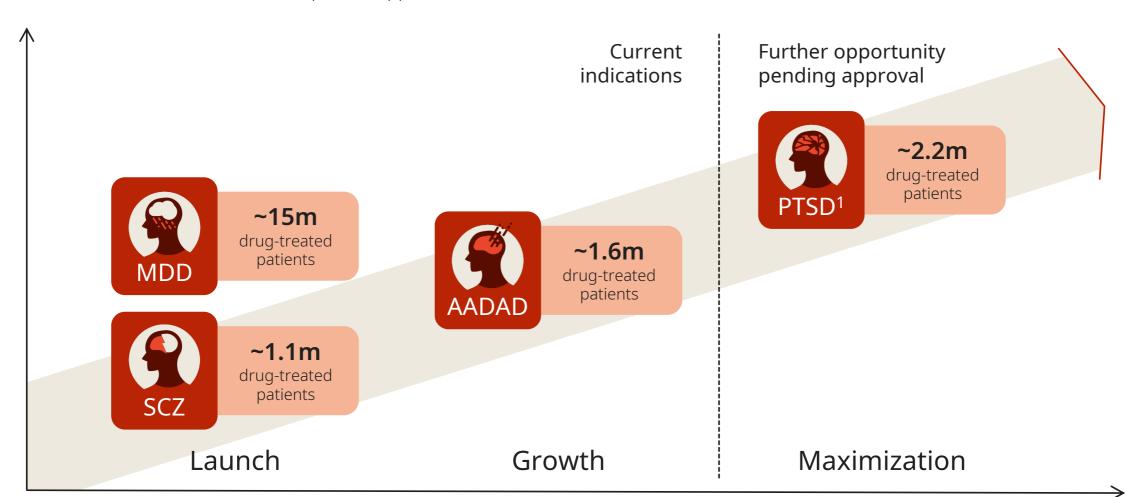
AADAD: Agitation Associated with Dementia in Alzheimer's Disease; NBRx: New to brand prescriptions; TRx: Total prescriptions.





### Current indications U.S. delivering blockbuster potential

New indication offers additional upside if approved



(1) Pending U.S. FDA sNDA (supplemental new drug application) approval.
MDD: Major Depressive Disorder; SCZ: Schizophrenia; AADAD: Agitation Associated with Dementia due to Alzheimer's Disease; PTSD: Post-Traumatic Stress Disorder.



### Driving continued Brintellix/Trintellix growth

Continues strong momentum, especially in Europe and Japan





#### Revenue H1 2024 DKK 2.4bn (+11% CER)

#### **EU & International Operations**

- Continued double-digit growth in most markets
- Japan over 11% volume share, market exclusivity extended by two years
- Maximize potential market by market until generic entries, expecting mid-single digit CAGR in Europe until 2027
- Challenges in Canada due to earlier LoE

#### **United States**

- Current collaboration with Takeda modified
- Effective January 1, 2025, Lundbeck U.S. will cease all promotional efforts for Trintellix
- Resources to be fully reallocated to other growth opportunities, including Rexulti

Brintellix/Trintellix was approved by FDA in September 2013, by the European Commission in December 2013 and by MHLW Japan in September 2019. CER: Constant Exchange Rates.



### Growth continues for Abilify LAI franchise

Creating value with strategic focus on key markets





#### **Revenue H1 2024** DKK 1.7bn (+9% CER)

#### **EU & International Operations**

- LAI market share above 30% in more than half of the markets
- Focus on preparing for generic entry through rollout and conversion to Abilify Maintena 960mg
- Abilify Maintena 960mg is available in five European markets, feedback positive

#### **United States**

- Abilify Asimtufii represents 15.2% of the NBRx for Abilify LAI franchise and 10.6% of the total volume
- Abilify LAI franchise continues to grow due to increasing conversions to Abilify Asimtufii from oral aripiprazole

Analogues suggest conversion rates of 20-25%. Abilify two-months has IP until 2033 and has potential to exceed analogues

Abilify Maintena as approved by FDA in February 2013 and by the European Commission by November 2013. Abilify Asimtufii was approved by FDA in April 2023. CER: Constant Exchange Rates; LAI: Long-Acting Injectable; NBRx: New to brand prescriptions.



### Accelerating growth with key markets focus

Key takeaways: Build upon our psychiatry core



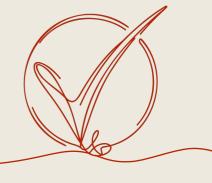
Accelerating Rexulti performance in the U.S. (specifically AADAD) as a driver to counter mid-term LoEs



Growth of Trintellix/Brintellix in Europe & International Operations reinforcing our leading position in psychiatry



Europe & International Operations exploiting full potential of strategic brands in key markets





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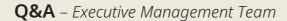
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Creating value through strategic capital allocation

Wrap-up

**Q&A** – Executive Management Team



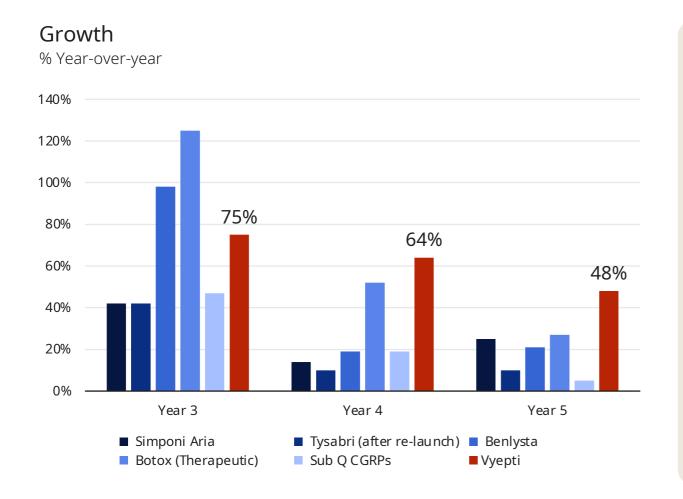
Charl van Zyl Chief Executive Officer





### Vyepti is setting new industry growth records

Growth is outpacing the highest medical benefit industry analogs



#### The next Vyepti wave

- Vyepti has built a growing base of prescribers with strong clinical conviction
- Vyepti and the orals continue a growth trend while subcutaneous injections decline
- Vyepti breadth and depth fundamentals are favorable with growth from both new and loyal prescribers

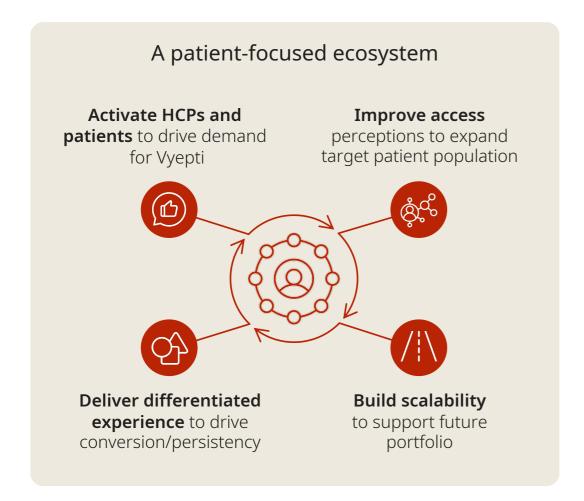
Precision execution and positive HCP/patient experience are now fueling the next wave of Vyepti growth





### We are building a patient-centric model for Vyepti

Delivering impact today while building scalability for the future



#### Impact delivered over the last 12 months

~65% Up from 50% Conversion
Patients who s

Patients who start Vyepti infusion upon Rx

~55% from 45%

Persistence

Patients who continue treatment (over 12 months)

#### What's ahead

- Target 75% in conversion and 60% in persistence over baseline within two years
- Expand ecosystem to additional points in the patient journey to support neuro-rare model



# Blockbuster status potentially earlier than initially indicated

EU & International Operations represents a significant upcoming growth driver





#### Revenue H1 2024

DKK 1.2bn (+68% CER) in the U.S. DKK 0.2bn (+206% CER) in EU & International Operations

#### **EU & International Operations**

- High unmet need in addressable population with migraine
- Anti-CGRP markets growing high double digit
- Significant opportunity in Asia, dependent on SUNRISE outcome

#### **United States**

- Expand HCP engagement (Sales Force and Medical Footprint)
- Maximize favorable access through selective provider performance-based contracts
- Patient activation through targeted demand generation (DTC)
- Data generation/real world evidence to enhance clinical and economic value proposition

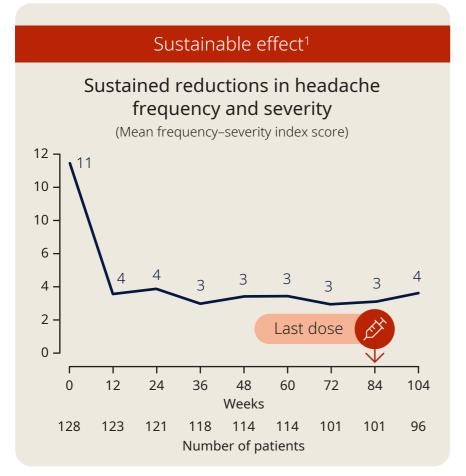
Vyepti was approved by the U.S. FDA in February 2020 and by the European Commission in January 2022. CER: Constant Exchange Rates; CGRP: Calcitonin Gene-Related Peptide; DTC: Direct to Consumer.

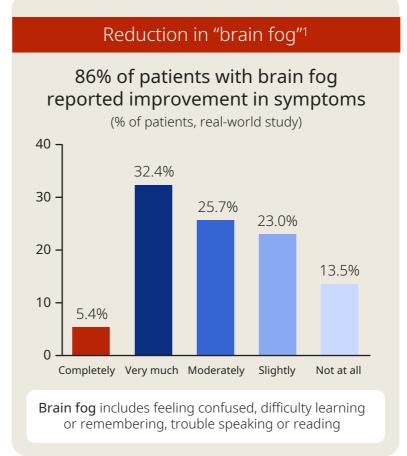




### Data strengthening the clinical profile of Vyepti

Moving into new frontiers





Expansion in Asia Adapting design on learnings **SUNLIGHT** Small spearheading trial Effective, but less separation from placebo than expected SUNRISE / SUNSET Increased to a large registration trial Headline results Q4 2024

(1) Data presented at the Annual Scientific Meeting of the American Headache Society 2024 June 13-16. Clinical data may or may not be suitable for promotional use.



### Addressing unmet needs beyond Vyepti

Untapped market potential remains

40 to 70% of people with migraine do not have a sufficient benefit from CGRP-targeted medications<sup>1</sup>

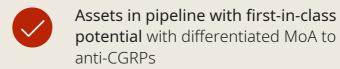
#### Remaining unmet needs in migraine

- Increase number of treatment responders
- More effective reduction of migraine and headache days
- Improvement of symptoms beyond the headache e.g., allodynia, brain fog, neck and jaw pain, anxiety and cognitive symptoms
- Improved symptomology in interictal period
- Convenient and tailored options for patients, improved access to reduce unnecessary treatment cycling, and improve quality of life



#### Migraine market potential





Potential to build migraine franchise with strong synergies from commercial model and capabilities

USD ~11bn

Potential market size<sup>2</sup>

2.5-3m

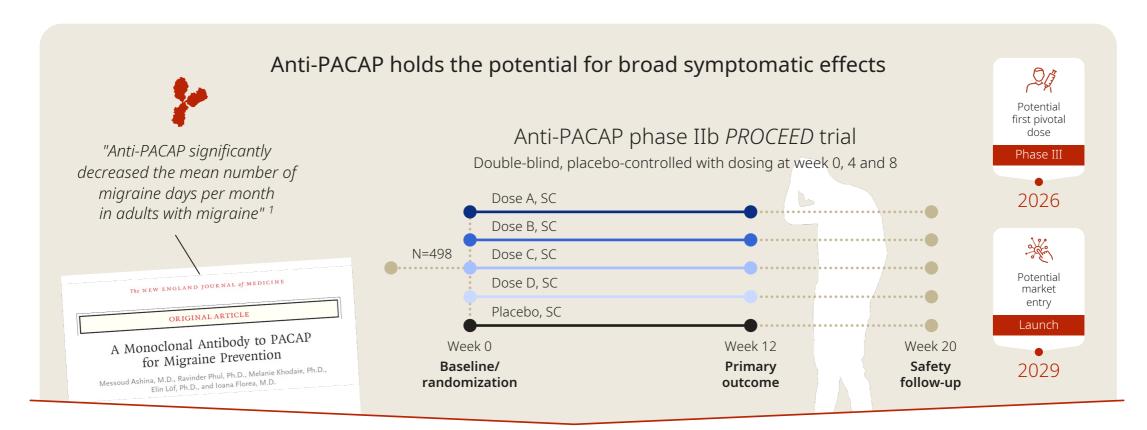
Inadequately treated patients<sup>2</sup>

(1) Ashina M. Migraine. N Engl J Med 2020; 383: 1866-76, sufficient benefit defined as ≥50% reduction in the number of migraine days per month; (2) U.S., EU5, and Japan (source: DRG). CGRP: Calcitonin Gene-Related Peptide.



### Unlocking new potential in migraine treatment

Anti-PACAP (Lu AG09222) phase IIb study progressing to evaluate subcutaneous efficacy



#### Anti-PACAP may pave the way for additional programs in migraine

(1) Ashina M, A Monoclonal Antibody to PACAP for Migraine Prevention. N Engl J Med 2024; 391:800-9. PACAP: Pituitary Adenylate Cyclase-Activating Peptide.



### Building a migraine franchise

Key takeaways: Reinforce neuro-specialty position



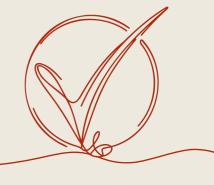
Growing strength in neuro-specialty with Vyepti as base



Fueling growth with U.S. patient-centric operating model and Europe & International Operations focus on key markets



Addressing high unmet needs in migraine anti-PACAP provides franchise growth opportunities beyond Vyepti





### Agenda

#### Focused innovation driving sustainable growth

#### Charl van Zyl Chief Executive Officer

#### Our focus and how we win

Optimizing our operating model for success

Introductions from Tom, Michala, and Johan

Build upon our psychiatry core



Reinforce neuro-specialty position

Establish neuro-rare franchise

Maria Alfaiate

EVP, Commercial & Corporate Strategy

Tom Gibbs

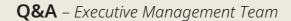
EVP, Lundbeck US

Michala Fischer-Hansen

EVP, Europe & International Operations

Johan Luthman

EVP, Research & Development

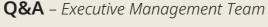


Creating value through strategic capital allocation

Wrap-up

Joerg Hornstein Chief Financial Officer

Charl van Zyl
Chief Executive Officer

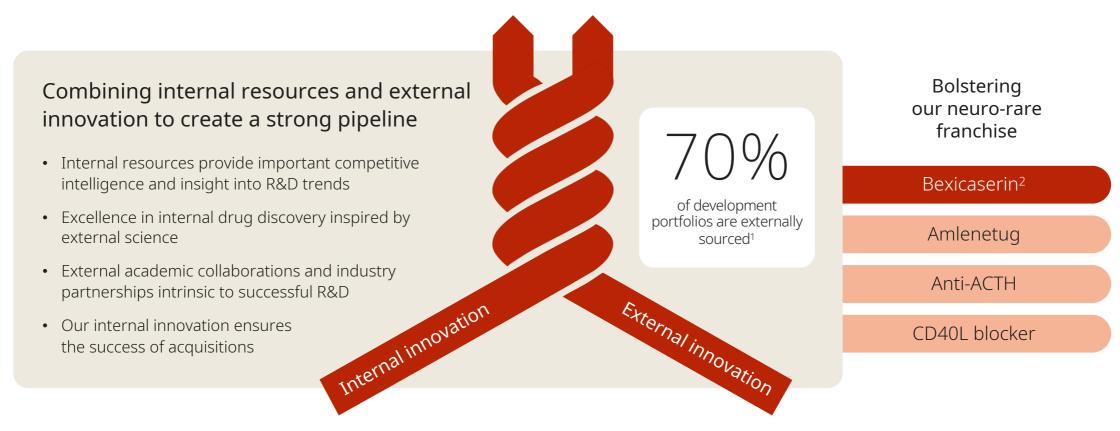




### Strategic acquisitions complement internal innovation

Integrating leading technologies, biology understanding and drug candidates through external outreach

#### Successful R&D



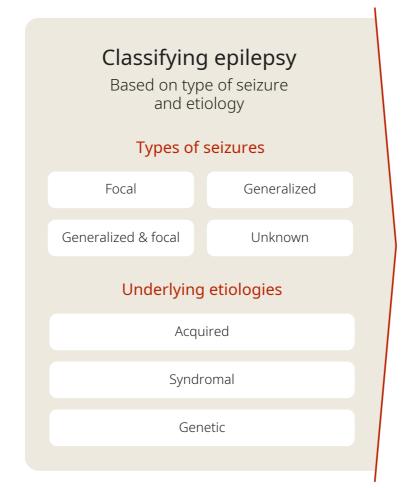
(1) Internal estimates; (2) Subject to deal closure. Expected December 2024.

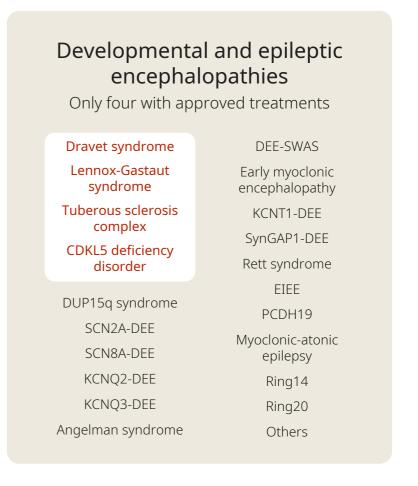


### Strong unmet need across broad range of epilepsy indications

Insufficient treatment options available for epilepsy patients with drug-resistant seizures







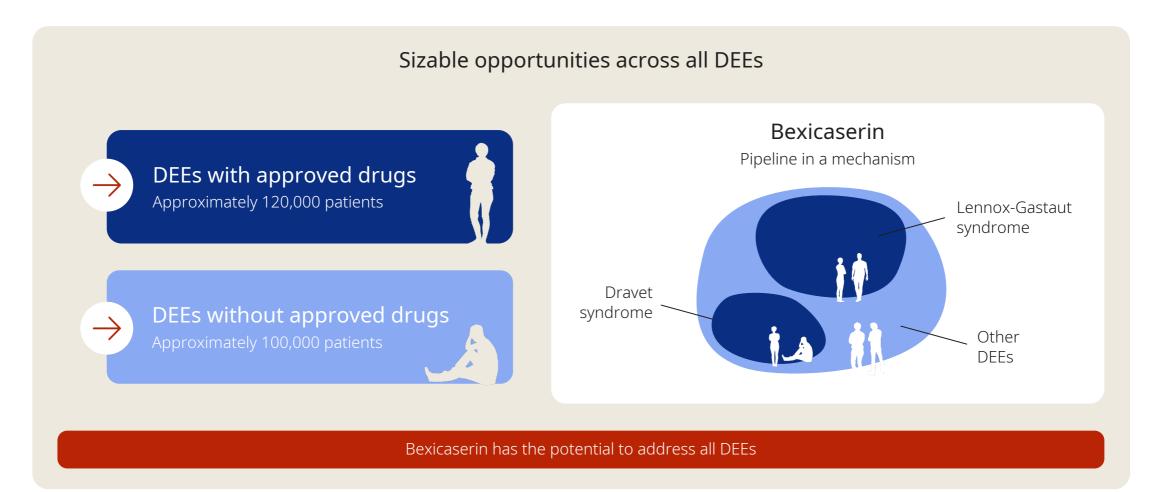
(1) International League Against Epilepsy.

DEE: Developmental and Epileptic Encephalopathies; SWAS: Spike Wave Activation in Sleep; EIEE: Early Infantile Developmental & Epileptic Encephalopathy.



### Majority of DEEs have no approved treatment options

U.S. patient population of approximately 220,000 and half not served by licensed therapies

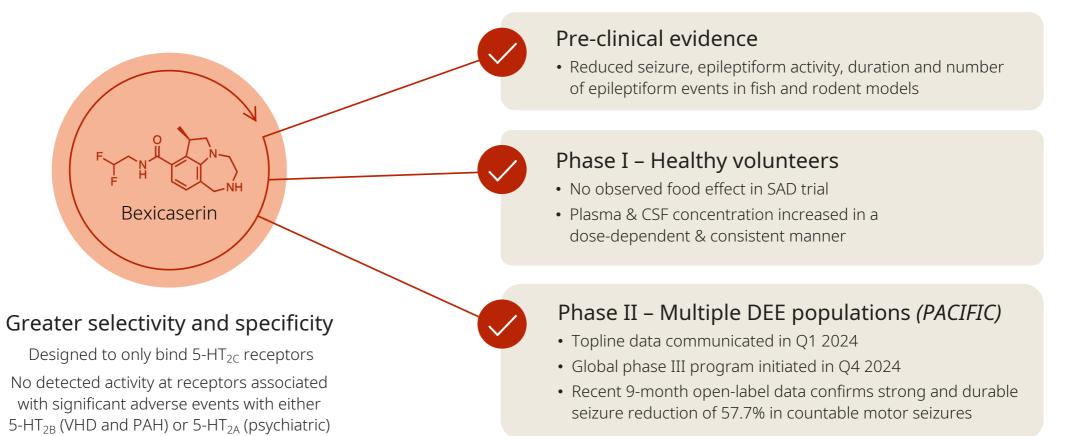


Numbers from U.S. Dravet Syndrome Foundation and U.S. LGS Foundation. Longboard Pharmaceuticals subject to deal closure. Expected December 2024. DEE: Developmental and Epileptic Encephalopathies; TSC: Tuberous Sclerosis Complex; CDKL5: Cyclin Dependent Kinase Like 5; EMAS: Epilepsy with Myoclonic-Atonic Seizures.



### Bexicaserin in phase III backed by strong clinical data

A differentiated, highly selective 5-HT<sub>2C</sub> agonist with a compelling efficacy and safety profile



5-HT: 5-hydroxytryptamine (serotonin) receptors; VHD: Valvular Heart Disease; PAH: Pulmonary Arterial Hypertension; SAD: Single Ascending Dose; CSF: Cerebrospinal Fluid; EEG: Electroencephalogram. Longboard Pharmaceuticals subject to deal closure. Expected December 2024.



### Differentiated by design

Bexicaserin harbors best-in-class treatment potential across the DEE indication space

Indication	Cannabidiol <sup>1</sup>	Fenfluramine <sup>4</sup>	Bexicaserin <sup>5</sup>	Potential patient benefit
Dravet syndrome	2			Efficacy better than cannabidiol and similar to fenfluramine  Compelling safety and tolerability
Lennox-Gastaut syndrome <sup>3</sup>				Efficacy similar to fenfluramine and cannabidiol  Compelling safety and tolerability
Other DEEs				Currently no approved medication
Pediatric epilepsion DEE spectrum	es			Few medications studies and approved for severe pediatric epilepsies

#### Additional benefits

- Breakthrough Therapy
   Designation granted by the FDA
- Potential to be first approved medication in DEEs
- Expected good safety and tolerability, leading to little or no drug monitoring
- Low patient and health care burden when achieving no REMS or extensive monitoring

<sup>(1)</sup> Need for liver enzyme monitoring; (2) Valproate and clobazam as first-line treatment; (3) Valproate as first-line treatment; (4) Under a Risk Evaluation and Mitigation Strategies (REMS) program; (5) Subject to deal closure. Expected December 2024; DEEs: Developmental and Epileptic Encephalopathies.

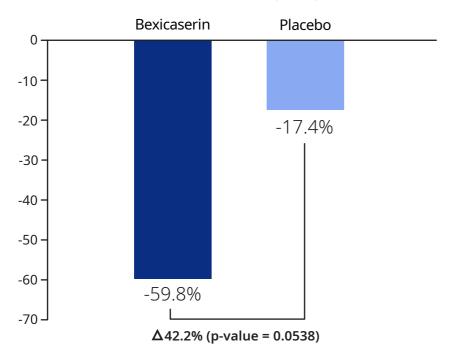


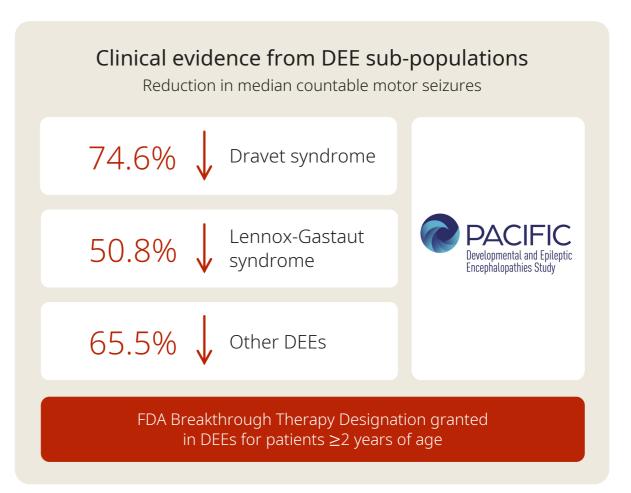
### Promising efficacy across multiple DEE sub-populations

Phase II study showed best-in-class potential

### Bexicaserin<sup>1</sup> reduced median countable motor seizures

Median percent change from baseline in full data set (n=52)



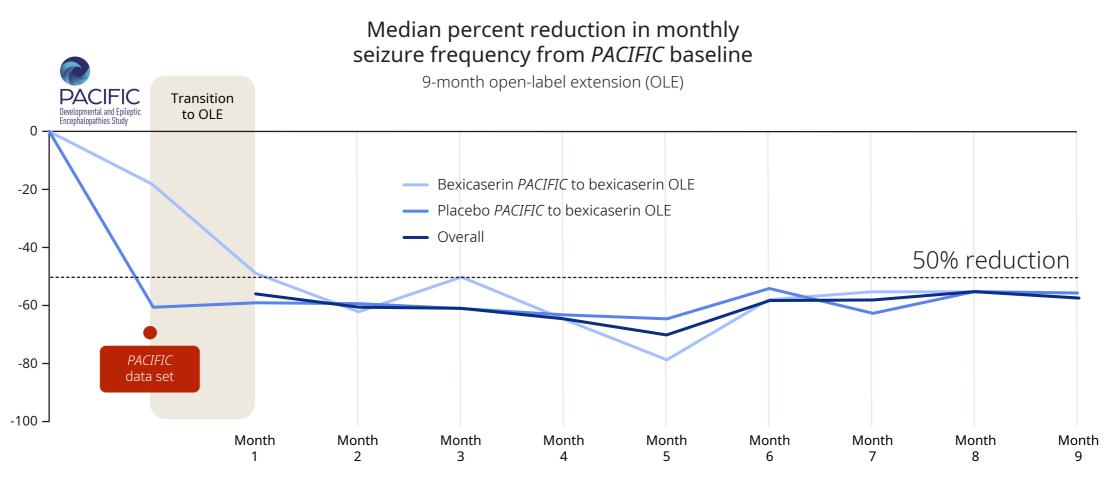


(1) Subject to deal closure. Expected December 2024. DEEs: Developmental and Epileptic Encephalopathies.



### Sustainable effects shown in open-label extension study

More than 50% reduction across treatment groups



Longboard Pharmaceutical Investor & Analyst Day September 16, 2024. Longboard Pharmaceuticals subject to deal closure. Expected December 2024.



### Potential first disease-modifying therapy in MSA

Amlenetug (Lu AF82422) – Innovative program within rare disease progression towards phase III

#### Progressing towards phase III

- AMULET phase II showed 27% slowing of clinical progression in MSA<sup>1</sup> with a 96.9% probability (modified UMSARS)
- MASCOT phase III trial with highly innovative approach including Bayesian statistics

Further insights during our afternoon session



O1 2025



#### Market potential

- Potential first-in-class antibody with superior technical profile which binds all major forms of α-synuclein and prevents aggregation
- Clinical proof-of-mechanism achieved and well-tolerated in healthy volunteers and PD patients
- Regulatory path established to allow potential market entry in 2029

USD ~1.5-3bn

26,000

Target population<sup>2</sup>

Potential market size<sup>2</sup>

2029

Potential launch

Wolfgang Singer, Associate Professor of Neurology Mayo Clinic Rochester, MN, United States

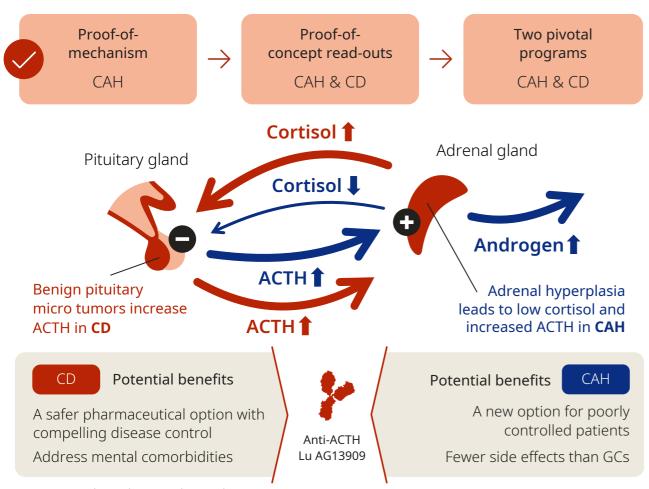
Presentation on MSA and amlenetug



<sup>(1)</sup> Measured on the Unified Multiple System Atrophy Rating Scale (UMSARS); (2) U.S., EU5, and Japan (source: Trinity and internal estimates). MSA: Multiple System Atrophy; PD: Parkinson's Disease.

#### Potential first-in-class neurohormonal asset

Anti-ACTH (Lu AG13909) – Strong mechanistic read-outs predict promising future



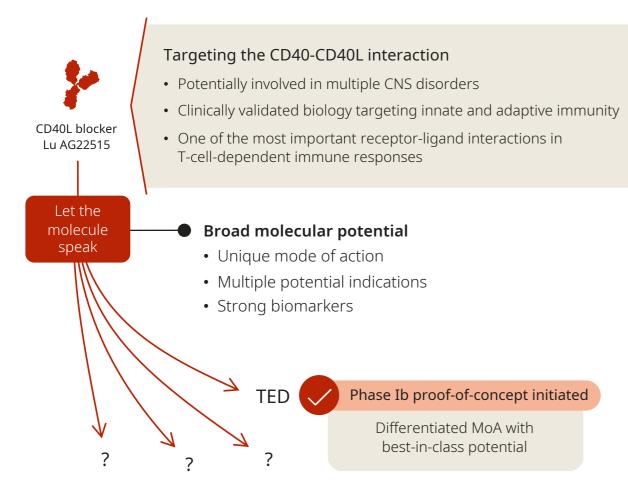






#### Letting the molecule speak – CD40L blocker (Lu AG22515)

Tapping into well-described and clinically validated biology



CD40L: Cluster of Differentiation 40 Ligand; TED: Thyroid Eye Disease.

## Neuroimmunology is a rapidly expanding field

New therapies are commercially very successful and there are still a lot of unmet needs

#### Multiple Sclerosis

Additional new impactful therapies needed against disease progression

#### Neuromyelitis Optica

New mAb therapies with new mechanisms; Complement C5, IL-6R, CD19

#### Myasthenia Gravis

Building on IVIg with FcRn binders and adding two new powerful mechanism of action MAb therapies against IL6, Complement C5

#### Friedreich's Ataxia

First approved treatment with an anti-inflammatory mechanism

A tremendous growth potential



### R&D engine creating an innovative and compelling pipeline

Key takeaways: Establish neuro-rare franchise



Building neuro-rare franchise combining internal and external innovation including amlenetug and bexicaserin<sup>1</sup>



Large unmet need potential supported by scientific breakthroughs



Lundbeck R&D competencies and organization well-positioned to exploit opportunities and deliver game-changing pipeline and products



(1) Subject to deal closure. Expected December 2024



### Focused innovation driving sustainable growth

Creating a compelling pipeline with best/first-in-class assets



Build upon our psychiatry core

Continued growth of Rexulti in the U.S. and Brintellix in EU and Japan absorbs upcoming LoEs enabling extension of mid-term guidance



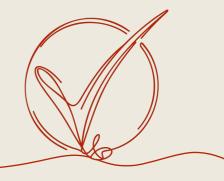
Reinforce neuro-specialty position

Vyepti achieves blockbuster status sooner than originally anticipated while anti-PACAP builds a bridge to the long-term



Establish neuro-rare franchise

Amlenetug and bexicaserin<sup>1</sup> have the potential to anchor a multibillion USD neuro-rare franchise

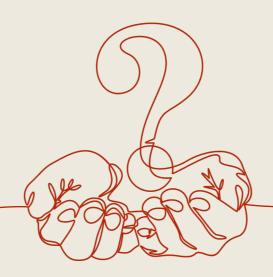


(1) Subject to deal closure. Expected December 2024





Hosted by Charl van Zyl, President & Chief Executive Officer





### Agenda

#### Focused innovation driving sustainable growth

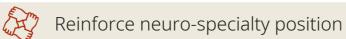
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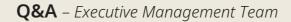
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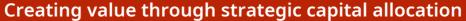
EVP, Europe & International Operations

Johan Luthman

Joerg Hornstein

EVP, Research & Development





Chief Financial Officer

Wrap-up

Charl van Zyl
Chief Executive Officer







# Creating value through strategic capital allocation

Joerg Hornstein, Chief Financial Officer







### Growing and improving profitability

Disciplined focus to optimally leverage existing resources

In DKKm	FY 2022	FY 2023	H1 2024
Revenue	18,246	19,912	10,741
vs. LY (in CER <sup>1</sup> )	8%	8%	10%
Strategic brands	12,135	13,733	7,799
vs. LY (in CER <sup>1</sup> )	20%	16%	19%
Adjusted EBITDA	4,823	5,652	3,365
% of net sales	26.4%	28.4%	31.3%
Free cash flow <sup>2</sup>	1,627	3,582	1,933
% of net sales	8.9%	18.0%	18.0%



- Accelerating revenue growth post-COVID on the back of strategic brands
- Vyepti on a strong growth trajectory after slower than expected start
- Improved profitability while investing more in R&D and launching Rexulti AADAD and Vyepti
- Strong cash flow generation allowing fast deleveraging post acquisitions



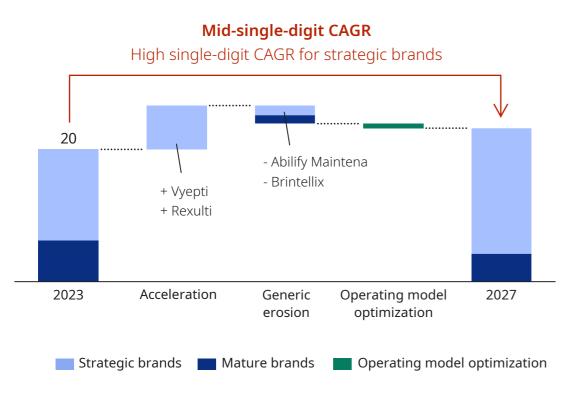
<sup>(1)</sup> CER: Constant Exchange Rates; (2) Free cash flow: Cash flow from operating and investing activities. AADAD: Agitation Associated with Dementia due to Alzheimer's Disease.

### Strategic brands to drive continuous growth into 2027

Expecting mid-single-digit CAGR into 2027 with significant upside from Rexulti in PTSD if approved<sup>1</sup>

#### Revenue ambition

Illustrative



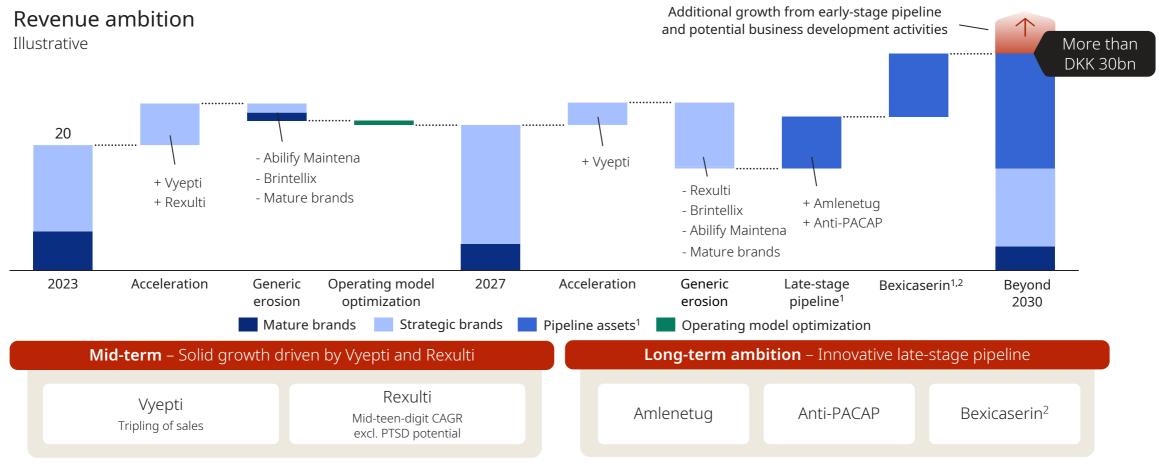
Rexulti	Mid-teen-digit CAGR into 2027 with potential upside from PTSD <sup>1</sup>	
Vyepti	Expect to triple sales by end 2027	
Abilify LAI franchise	Abilify 2-month treatment <sup>2</sup> partially offsets potential generic erosion for Abilify Maintena vials	
Brintellix / Trintellix	Mid-single-digit CAGR until 2027 in Europe, with potential challenges in Canada and the U.S. due to LoE	

<sup>(1)</sup> Pending FDA approval; (2) Abilify Asimtufii in the U.S., Abilify Maintena 960mg in EU & International Operations. Figures in constant exchange rates. Expected outlook and figures exclude any potential additional business development activities beyond Longboard Pharmaceuticals acquisition. PTSD: Post-Traumatic Stress Disorder.



### Continued growth from in-market assets to organic pipeline

Building on strong mid-term momentum to secure future long-term growth



<sup>(1)</sup> Revenue forecasts for amlenetug, anti-PACAP and bexicaserin are not risk-adjusted; (2) Subject to deal closure. Expected December 2024. Figures in constant exchange rates. Expected outlook and figures exclude any potential additional business development activities beyond Longboard Pharmaceuticals acquisition. PACAP: Pituitary Adenylate Cyclase-Activating Peptide; PTSD: Post-Traumatic Stress Disorder.



### Allocating resources to ensure sustainable growth

How do we fund our growth ambitions?



Organic uses of capital

- → Continuous growth of **Vyepti**
- → Exploiting full potential of Rexulti

- → Early-stage development and building a sustainable pipeline
- → Late-stage pipeline progression



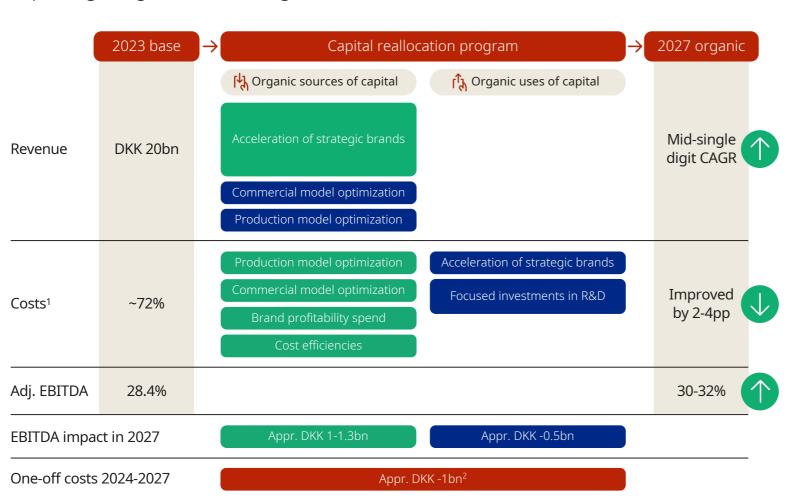


(1) Subject to deal closure. Expected December 2024.



### Largest capital reallocation program in Lundbeck's history

Improving margins while funding our future



<sup>(1)</sup> Excluding depreciation and amortization costs, and one-off costs (incl. restructuring and integration costs); (2) Includes appr. DKK 0.5bn for MAGLi74 impairment. Expected outlook and figures exclude any potential additional business development activities beyond Longboard Pharmaceuticals acquisition.



Illustrative

Inflow / increase in capital
Outflow / decrease in capital

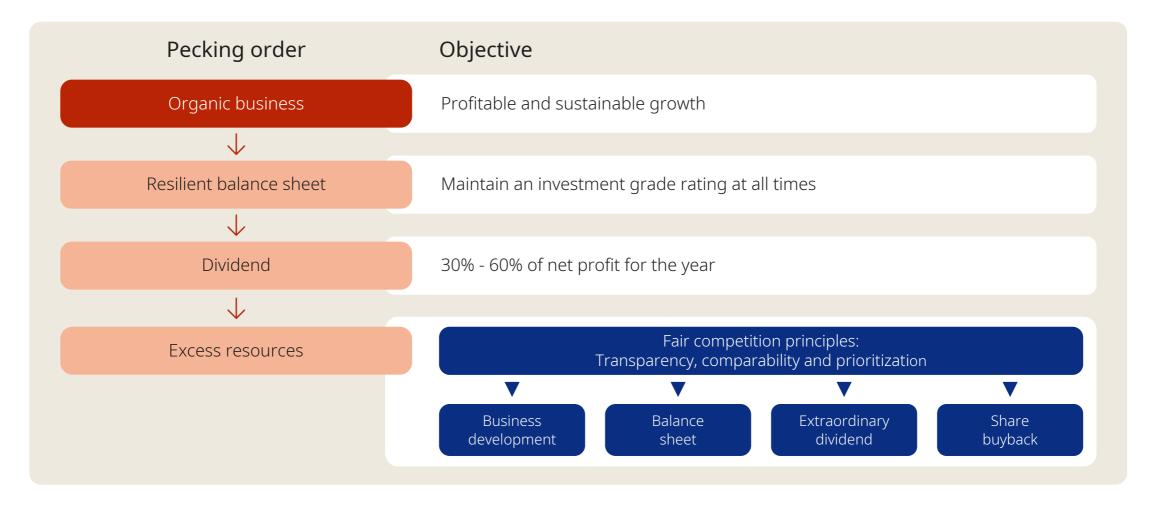
### Largest capital reallocation program in Lundbeck's history

Improving margins while funding our future Illustrative Inflow / increase in capital Outflow / decrease in capital 2023 base 2027 organic Capital reallocation program Longboard<sup>3</sup> 2027 target Organic sources of capital Organic uses of capital Organic uses of capital Acceleration of strategic brands Mid-single Mid-single / Revenue DKK 20bn digit CAGR digit CAGR Commercial model optimization Production model optimization Pre-launch commercial spend Production model optimization Acceleration of strategic brands for bexicaserin3 Commercial model optimization **Improved Improved** Focused investments in R&D R&D spend for bexicaserin ~72% Costs1 by 2-4pp by ~2pp phase III trial Brand profitability spend Cost efficiencies Adj. EBITDA 28.4% 30-32% >30% Appr. DKK 1-1.3bn Appr. DKK -0.5bn Appr. DKK -0.7bn EBITDA impact in 2027 One-off costs 2024-2027 Appr. DKK -1bn<sup>2</sup> Appr. DKK -0.6bn

<sup>(1)</sup> Excluding depreciation and amortization costs, and one-off costs (incl. restructuring and integration costs); (2) Includes appr. DKK 0.5bn for MAGLi74 impairment; (3) Subject to deal closing. Expected December 2024. Expected outlook and figures exclude any potential additional business development activities beyond Longboard Pharmaceuticals acquisition.

### Allocating excess resources to drive shareholder value

Available opportunities





### Mid-term guidance backed by clarity on strategic drivers

Profitable and sustainable organic growth

#### Key drivers





Expect to triple sales by 2027 driven by strong patient-focused ecosystem



Mid-teen-digit CAGR until 2027 excl. potential upside from PTSD



#### Sales and distribution ratio

Commercial go-to-market model optimization leading to steadily decreasing ratio towards 30-35% of revenues (37.6% in 2023)



#### **R&D** ratio

Steady increase of R&D spend towards 20-25% of revenues (17.4% in 2023) and strengthening of pipeline towards sustainable shape

#### Mid-term guidance 2027



Total revenue growth (%)



Mid-single-digit CAGR through 2027

High single-digit CAGR for strategic brands through 2027

Adjusted EBITDA margin (%)



More than 30%

Expected outlook and figures exclude any potential additional business development activities beyond Longboard Pharmaceuticals acquisition. Longboard Pharmaceuticals subject to deal closure. Expected December 2024. PTSD: Post-Traumatic Stress Syndrome.



### Capital allocation enabling sustainable long-term growth

Building from a strong financial foundation and strategic brands growth in the mid-term



Mid-term guidance for 2027 aligned with Focused Innovator strategy and backed by clarity on strategic drivers and contributors



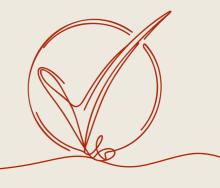
Lundbeck initiates most significant capital reallocation program in its history to sustain long-term growth with increased focus on innovation



Bexicaserin<sup>1</sup> with blockbuster potential bolsters and diversifies revenue growth potential



Lundbeck has the in-market assets and pipeline to bridge the mid-term targets to the long-term ambition



(1) Subject to deal closure. Expected December 2024.



### Agenda

#### Focused innovation driving sustainable growth

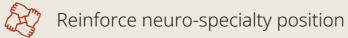
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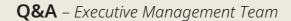
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Creating value through strategic capital allocation

Joerg Hornstein Chief Financial Officer

Charl van Zyl

Chief Executive Officer



#### Wrap-up

**Q&A** – Executive Management Team



### A news-rich period ahead

Key events in pipeline progression

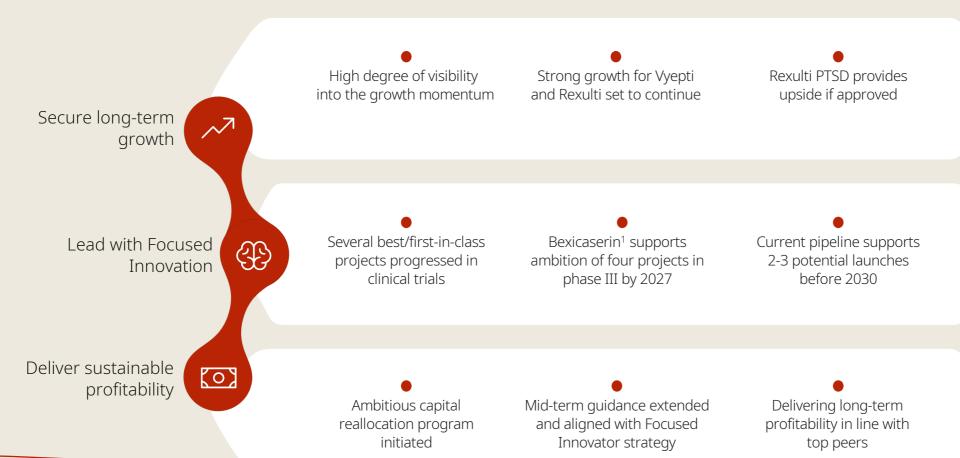
Project	Area	Milestones
Eptinezumab (anti-CGRP mAb)	Migraine prevention (SUNRISE)	Pivotal Read-out Q4 2024
Bexicaserin¹ (5-HT <sub>2C</sub> agonist)	DEEs (DEEp program)	Pivotal Notal Notal Notal Nead-out 2027
Amlenetug (anti-α-synuclein)	Multiple system atrophy (MASCOT)	Pivotal Initiation Q1 2025 Pivotal Read-out H2 2026
Brexpiprazole <sup>6</sup>	PTSD	Approval Q1 2025
Lu AG09222 (anti-PACAP mAb) <sup>4</sup>	Migraine prevention	Interim Read-out Q2 2025 Phase IIb Read-out mid 2026
Lu AG13909 (anti-ACTH mAb) <sup>5</sup>	Neuro-hormonal dysfunctions	Phase Ib CAH Read-out Q2 2025 Phase Ib CD Read-out H2 2026
Lu AG22515 (CD40L blocker)	Neurology	Phase Ib TED Read-out H1 2027

<sup>(1)</sup> Subject to deal closure. Expected December 2024.

CGRP: Calcitonin Gene-Related Peptide; DEEs: Developmental and Epileptic Encephalopathies; PTSD: Post-Traumatic Stress Disorder; PACAP: Pituitary Adenylate Cyclase-Activating Peptide; ACTH: Adrenocorticotropic Hormone; CAH: Congenital Adrenal Hyperplasia; CD: Cushing's Disease; CD40L: Cluster of Differentiation 40 Ligand; TED: Thyroid Eye Disease.

### Lundbeck playing to win

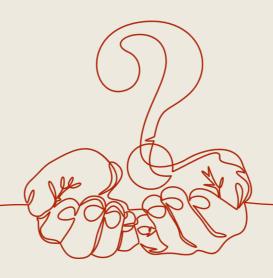
Building on a solid foundation to create a promising future







Hosted by Charl van Zyl, President & Chief Executive Officer





# Thank you!

Next on agenda for guests attending in person: R&D tour with KOL talk on MSA





#### List of abbreviations

AADAD: Agitation Associated with Dementia in Alzheimer's Disease

**ACTH:** Adrenocorticotropic Hormone **ALS:** Amyotrophic Lateral Sclerosis **ASO:** Antisense Oligonucleotides

**BBB:** Blood Brain Barrier

**CAH:** Congenital Adrenal Hyperplasia

**CAPS-5:** Clinician-Administered PTSD Scale for DSM-5

**CD:** Cushing's Disease

**CD40L:** Cluster of Differentiation 40 Ligand **CDKL5:** Cyclin Dependent Kinase Like 5

**CER:** Constant Exchange Rates

**CGRP:** Calcitonin Gene-Related Peptide **CMAI:** Cohen Mansfield Agitation Inventory

**CSF:** Cerebrospinal Fluid

**DEEs:** Developmental and Epileptic Encephalopathies

**DMD:** Duchenne Muscular Dystrophy

**DS:** Dravet Syndrome **DTC:** Direct to Consumer **EEG:** Electroencephalogram

**EIEE:** Early Infantile Developmental & Epileptic Encephalopathy

**E&IO:** Europe & International Operations **EMAS:** Epilepsy with Myoclonic-Atonic Seizures

**GC:** Glucocorticoids

**5-HT:** 5-hydroxytryptamine (serotonin) receptors

**LAI:** Long-Acting Injectable

LGS: Lennox-Gastaut Syndrome

**LS:** Least Squares

MAGLi: Monoacylglycerol lipase inhibitor

**MDD:** Major Depressive Disorder

MHLW: Ministry of Health, Labour and Welfare

**MSA:** Multiple System Atrophy **NBRx:** New to Brand prescriptions

**NME:** New Molecular Entity

PACAP: Pituitary Adenylate Cyclase-Activating Peptide

PAH: Pulmonary Arterial Hypertension

PD: Parkinson's Disease

PTSD: Post-Traumatic Stress Disorder

**REMS:** Risk Evaluation and Mitigation Strategies

**SAD:** Single Ascending Dose

**SCZ:** Schizophrenia **SE:** Standard Error

**SMA:** Spinal Muscular Atrophy

sNDA: Supplemental New Drug Application

**SOD:** Superoxide Dismutase

**SWAS:** Spike Wave Activation in Sleep

**TED:** Thyroid Eye Disease **TRx:** Total prescriptions

**TSC:** Tuberous Sclerosis Complex

**UMSARS:** Unified Multiple System Atrophy Rating Scale

**VHD:** Valvular Heart Disease

